



## **EXPRESSION OF INTEREST**

EMPANELMENT OF ARCHITECT FOR ARCHITECTURAL CONSULTANCY, DESIGN & PROJECT MANAGEMENT AND CONSTRUCTION SUPERVISION SERVICES FOR CONSTRUCTION OF OFFICE BUILDINGS & OTHER MISC. CIVIL WORKS OF GAIL (INDIA) LIMITED AT VARIOUS LOCATIONS (PAN INDIA)

EOI DOCUMENT NO.: GAIL/NOIDA/JT/CIVIL/EMP/EOI
LAST DATE FOR SUBMISSION OF EOI: 28 DECEMBER 2017



## **EXPRESSION OF INTEREST (EOI)**

EOI Document No: GAIL/NOIDA/JT/CIVIL/EMP/EOI

GAIL (India) Limited ('GAIL') is inviting Architects for Empanelment with GAIL (India) Limited under a category of ZERO to TWENTY FIVE CRORES for various Office & Other Misc. Civil Works at Various Locations of GAIL.

Interested parties may submit the EOI latest by 28 December, 2017.

For further details and complete document please visit the website <a href="http://www.gailonline.com">http://www.gailonline.com</a> ----Tenders------Expression of Interest

For any queries, please contact:

Ajay Kumar Kalia, General Manager (Civil)

Email: ajay.kalia@gail.co.in

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# **SECTION I**

# INVITATION OF EXPRESSION OF INTEREST (EOI)



# INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR EMPANELMENT OF ARCHITECTS

#### 1.0 <u>INTRODUCTION</u>

#### GAIL (India) Limited ("GAIL")

GAIL is India's leading Natural Gas Company with presence along entire natural gas value chain comprising of Exploration & Production, LNG imports, Gas Transmission & Marketing, Gas Processing, Petrochemicals, LPG transmission and City Gas Distribution. GAIL's business portfolio includes:

- Natural gas trunk pipeline of 11,000 km with a capacity to carry 206 MMSCMD of natural gas across the country
- Six (6) Gas Processing Units to produce 1.3 MMTPA of LPG and other liquid hydrocarbons
- Petrochemical complex with a capacity to produce 810,000 TPA of polymers and holds equity in two petrochemical complexes in India with the capacity to produce around 1.7 MMTPA of polymers
- A portfolio of 12 oil & gas blocks including two overseas blocks under various stages of exploration and production
- Presence in Eagle Ford shale gas play in the USA
- Overseas presence and business interests in USA, China, Myanmar, Egypt and Singapore

GAIL is listed on the National Stock Exchange of India, the Bombay Stock Exchange and the London Stock Exchange (in the form of GDRs) with the market capitalization of around US\$ 10 billion. GAIL's turnover for the year ended 31st March 2017 was US\$ 7.5 billion with a net profit of US\$ 535 million. For additional information on GAIL, please visit <a href="http://www.gailonline.com">http://www.gailonline.com</a>



### 2.0 BRIEF SCOPE OF WORK

Sr. No	Work	Location	<b>Tentative Cost</b>
1	Construction of Office	Kolkata	20 Crores
	Building & Associated		
	Facilities		
2	Construction of Office	Varanasi	15 Crores
	Building & Associated		
	Facilities		
3	Construction of Office	Gaya	15 Crores
	Building & Associated		
	Facilities		
4	Construction of Office	Bhubaneshwar	15 Crores
	Building & Associated		
	Facilities		
5	Construction of Office	Ludhiana	12 Crores
	Building & Associated		
	Facilities with Store Yard		
6	Construction of Office	Karaikal	15 Crores
	Building & Associated		
	Facilities with Store Yard		
7	Construction of Dharuheda	Bhiwadi	10 Crores
	Maint. Base office		
8	Construction of Office	Jamshedpur	15 Crores
	Building & Associated		
	Facilities		
9	Construction of Office	Cuttack	15 Crores
	Building & Associated		
	Facilities		
10	Other Civil Works in Coming	-	-
	Future		
11	Civil Nature Works at Other	-	-
	Sites/Locations of GAIL.		

**Note:** The cost estimates are tentative & indicative in nature and may increase or decrease as per the requirements of building and area considerations. The cost estimates so mentioned does not include the land cost.



In order to plan & design the building and carry out the construction work GAIL proposes to empanel the Architects & PMC Services who on award of job shall render the services of

## "Architectural planning, design and development of the building and provide the Project Management and Construction Supervision Services."

Architects shall render all comprehensive, professional and architectural services which may be required for the above job and making functional the above said facilities for use by GAIL. The Architect will extend the entire consultancy services necessary for Conceptualization and Planning of the Project, Architectural Designing and Detailing, carry out detailed engineering, obtain all necessary statutory clearances, prepare the bidding documents for different packages, evaluate the bids, review shop drawings done by Contractor(s), Construction & Project Management Services, obtaining building completion and occupancy certificate as detailed in this tender.

The Architect shall follow all the Govt. of India rules, procedures, regulations and instructions of various agencies having jurisdiction on implementation of the projects, issued from time to time to ensure strict adherence to laid down procedure.

The Architect shall ensure, while preparing the bidding documents, operability, maintainability, reliability and safety aspects of equipment's and system. The Architect shall be fully responsible for evolving safe, economical, technically sound and correct designs.

The services to be so rendered by the Architects shall include the following:

- 1. Architectural Services.
- 2. Project Management and Construction supervision Services.

Though the Empanelment shall be valid for 24 months from the date of Issuance of Empanelment Letter to the vendors, however on award of job to the vendors the contract shall be valid for the given timelines as detailed in the tender document after award of job.



### 3.0. QUALIFICATION CRITERIA

### **TECHNICAL CRITERIA**

Sr. No	Criteria	Documents to be Submitted
1	a. The Bidder should hav successfully provided the Planning Designing, and Engineering for a least one completed Offic Building/Institutional/Commercial Project (of Publi Sector/Govt./Large Private Sector Company) of value approx. Rs. 2 crores (Twenty Crores only (excluding cost of land) an excluding service tax in a single contract during the preceding 0 (Seven) years reckoned from the bid due date, project management and construction supervision services complete in all respects.  OR  b. The Bidder should have successfully provided the Planning Designing, and Engineering for a least two completed Offic Building/Institutional/Commercial Project (of Public Sector/Govt./Large Private Sector Company) of value approx. Rs. 1 crores (Twelve Crores only (excluding cost of land) and excluding service tax in a single contract during the preceding 0 (Seven) years reckoned from the bid due date, project management and construction supervision services complete in all respects.	b. Completion Certificate(s) showing the reference of relevant Work Order(s) and Project Value, c. Detailed Schedule of Rates, d. Document Showing the Scope of Work under the Work Order.  All technical documents to be Certified by Chartered Engineer and Attested by Notary.
	and construction supervision services complete in all respects.  OR  b. The Bidder should have successfully provided the Planning Designing, and Engineering for a least two completed Office Building/Institutional/Commercial Project (of Public Sector/Govt./Large Private Sector Company) of value approx. Rs. 1 crores (Twelve Crores only (excluding cost of land) and excluding service tax in a single contract during the preceding 0 (Seven) years reckoned from the bid due date, project management.	



	c. The Bidder should have successfully provided the Planning, Designing, Engineering for at least three completed Office Building/Institutional/Commercial Project (of Public Sector/Govt./Large Private Sector company) of value approx. Rs. 7 crores (Seven Crores only) (excluding cost of land) and excluding service tax in a single contract during the preceding 07 (Seven) years reckoned from the bid due date, project management and construction supervision services complete in all respects.	
2	The bidder's firm should be in operation from at least last 5 years from the last date of submission of bid (Documentary Evidence shall be submitted in support).	Certificate of Incorporation/Registration to be submitted for the firm.
3	The principal architect should have an experience of at least 5 years from the last date of submission of bid (Documentary Evidence shall be submitted in support).	Certificate from the Council of Architecture to be submitted.
4	The bidder should have at least 5 technical employees on their regular payroll i.e. Architects & Engineers.	Certificate from the Company HR and Statutory Auditor to be submitted. (Refer Form III)

#### FINANCIAL CRITERIA

The minimum Annual Turnover of the Bidder as per their audited financial statement in any one of the three preceding financial years shall be as per following details:-



Minimum Annual Turnover of Bidders (in INR)	Documents to be Submitted		
Rs. 40 Lakhs	Duly Notarized Audited Financial Statements of last three Financial Years		

#### 4.0 SUBMISSION OF DOCUMENTS

4.1 In addition to be the above documents (under clause 3) for Technical and Financial Qualification. The Bidder is required to submit its Expression of Interest for Empanelment as per Form-I and other Forms i.e. Form II, Form IV & Form V provided under Section - 2 of this document.

#### 5.0 PREPARATION / SUBMISSION OF EXPRESSION OF INTEREST

- 5.1 <u>Language of EOI</u>: EOI and all correspondence related to EOI shall be in English language. Any printed literature and document submitted in any other language should be accompanied by authenticated English translation, in which case, for purpose of interpretation of EOI, English translation shall govern. Responsibility for correctness in translation shall lie with the Bidder.
- 5.2 <u>Cost of bidding</u>: The Bidder shall bear all costs associated with the preparation or delivery of its EOI, participating in discussions etc. including EOI for Empanelment of Architects & PMC Services for Construction of Office Buildings of GAIL (India) Limited at Various Locations (PAN India) costs and expenses related with visits to GAIL's office and the site(s). GAIL will in no case be responsible or liable for those costs and expenses regardless of the outcome of the bidding process.
- 5.3 <u>Documents comprising EOI</u>: EOI must be complete in all respect leaving no scope for ambiguity. It is in the interest of Bidder to submit complete and comprehensive proposal leaving no scope for GAIL to raise any further questionnaires. GAIL may evaluate the Bidder on the basis of document(s) submitted.
- 5.4 Information required from the Bidders:
  - EOI Letter as per Form-I



- Information about the Bidder as per Form-II
- Information related to Qualification Criteria and Certificate as per Form-III
- 5.5 The Bidder shall ensure submission of complete information / documentation in the first instance itself.
- 5.6 To assist in the examination and evaluation of Offers, GAIL may seek clarifications regarding the Bidder's experience or any other documents / information submitted by the Bidder as part of its Offer.

#### 6.0 GENERAL INSTRUCTIONS ON SUBMISSION OF EOI

6.1 EOI shall be submitted in hard copies. EOI sent through e-mail with covering letter followed by hard copy through courier shall also be accepted. Email address and address for EOI submission is as follows: sunilsingh@gail.co.in

### Sh. Sunil Singh

Chief General Manager (Civil) Jubilee Tower, GAIL (India) Limited, Sector 1, Noida–201301 India

- 6.2 Interested Bidders must respond to this notification on or before 28<sup>nd</sup> December 2017.
- 6.3 Clarification, if any, can be obtained from:
  - Mr. Ajay Kumar Kalia, General Manager (Civil); <u>ajay.kalia@gail.co.in</u>; Ph: +91-9810856428
  - Mr. Garvit Sharma, Manager (Civil); <a href="mailto:garvitsharma@gail.co.in">garvitsharma@gail.co.in</a>; Ph.: +91-9899938544
  - Mr. Ankit Bahuguna, Manager (Civil); <a href="mailto:ankit@gail.co.in">ankit@gail.co.in</a>; Ph.: +91-8826517243
- 6.4 Intent of the EOI is for Empanelment of Architects and PMC Services for Construction works. GAIL reserves the right to terminate EOI process at any point of time without assigning reason.
- 6.5 If the information submitted in the requisite format is found to be incorrect at a later stage; GAIL shall have the right to reject / terminate the offer / contract.
- 6.6 Further, GAIL also reserve the right to reject any or all EOI received without assigning any reason.



6.7 The parties meeting the Qualification Criteria under the EOI process shall be shortlisted and considered for further discussion on Chlorine supply by GAIL.

### 7.0 <u>CONTACTING GAIL</u>

No Bidder shall contact GAIL on any matter relating to its EOI after last date of submission of EOI unless requested so in writing. Any effort by a Bidder to influence GAIL in the decision making in respect of EOI will result in the rejection of that Bidder.



# **SECTION - II**

# **FORMATS AND DOCUMENTS**



FORM: I

#### **FORMAT FOR THE COVERING LETTER**

(The letter is to be submitted by the Bidder on its letter head)

GAIL (India) Limited Jubilee Tower, B-35,36 Sector 1, Noida, UP - 201301

Subject: Expression of Interest (EOI) for Empanelment of Architects & PMC Services for Construction of Office Building & Other Misc. Civil Works of GAIL (India) Limited at Various Locations (PAN India)

> (SIGNATURE) (NAME, DESIGNATION & SEAL OF AUTHORISED PERSON)



FORM: II

### **INFORMATION ABOUT THE BIDDER**

(CONSORTIUM IS NOT ALLOWED IN THE INSTANT CASE)

1. Name and Address of Bidder
2. Date of Registration of bidder
(Please enclose certificate of incorporation / registration)
3. Brief description of Bidder's Business/ Member of Consortium Business
4. PAN Details:
5. GST Details:
6. Contact Person
Name :
Address:
Contact No. :
Email ID :

(SIGNATURE) (NAME, DESIGNATION & SEAL OF AUTHORISED PERSON)



### **FORM III**

## Certificate from the Statutory Auditor & HR regarding chartered accountant\* **Key Personnel/Employee**

Based of	n its books	of account	s and othe	er published	l info	rmat	tion authen	ıticate	ed by	it,	this
is to co	ertify that	following	personne	el/employee	are	on	company	pay	roll	as	on
	(da	ite):	_								
		,									
(i)			(Na	ıme & desig	natio	n)					
(ii)			•	ame & desig							
(iii)			,	ıme & desig	-	-					
(iv)				ıme & desig							
(v)			(Na	ime & desig	natio	n)					
[Signatu	re of HR H	lead)									
Name of	f HR Head/	<b>':</b>			[S	Signa	ature of Sta	atutor	y Au	dito	<u>r</u> )
Seal & I	Designation	1:						,	-		
Date:	C				N	ame	:				
					D	esig	nation:				
						eal:					
					-		ership no.				
					10		cisinp no.				

Note: \* Bidder whose accounts are not audited by auditors as per law/jurisdiction, certification from a Chartered Accountant to be submitted.



1.

2.

its Annual Report.

EXPRESSION OF INTEREST FOR EMPANELMENT OF ARCHITECTS & PMC SERVICES FOR CONSTRUCTION OF OFFICE BUILDINGS & OTHER MISC. CIVIL WORKS OF GAIL (INDIA) LIMITED AT VARIOUS LOCATIONS (PAN INDIA)

**FORM IV** 

# FORM FOR CHARTERED ACCOUNTANT CERTIFICATE/ CERTIFIED PUBLIC ACCOUNTANT (CPA) FOR FINANCIAL CAPABILITY OF THE BIDDER

We have verified the Audited Financial Statements and other relevant records of

M/s.....(Name of the bidder) and certify the following:

Year	Amount (Currency)		
Year 1:			
Year 2:			
Year 3:			
	t the above mentioned applicable figures are		
Note: It is further certified tha	t the above mentioned applicable figures are with Registrar of Companies (ROC) [Applicable		
Note: It is further certified that matching with the returns filed v			
Note: It is further certified that matching with the returns filed wonly in case of Indian Companies]	vith Registrar of Companies (ROC) [Applicable		
Note: It is further certified that matching with the returns filed vonly in case of Indian Companies]  Name of Audit Firm:	vith Registrar of Companies (ROC) [Applicable  [Signature of Authorized Signatory]		
Note: It is further certified that matching with the returns filed very small only in case of Indian Companies]  Name of Audit Firm:  Chartered Accountant/CPA	vith Registrar of Companies (ROC) [Applicable  [Signature of Authorized Signatory]  Name:		

The Separate Pro-forma shall be used for each member in case of JV/ Consortium.

The financial year would be the same as one normally followed by the bidder for



- 3. The bidder shall provide the audited annual financial statements as required for this Tender document. Failure to do so would result in the Proposal being considered as non-responsive.
- 4. For the purpose of this Tender document: **Annual Turnover** shall be "Sale Value/ Operating Income"
- 5. Above figures shall be calculated after considering the qualification, if any, made by the statutory auditor on the audited financial statements of the bidder including quantified financial implication.



## **E-Banking Mandate Form (FORM V)**

(To be issued on vendors letter head) (Applicable for Indian Bidder only)

1. Vendor/customer Name :
2. Vendor/customer Code:
3. Vendor /customer Address:
4. Vendor/customer e-mail id:
5. Particulars of bank account
<ul> <li>a) Name of Bank</li> <li>b) Name of branch</li> <li>c) Branch code:</li> <li>d) Address:</li> <li>e) Telephone number:</li> <li>f) Type of account (current/saving etc.)</li> <li>g) Account Number:</li> <li>h) RTGS IFSC code of the bank branch</li> <li>i) NEFT IFSC code of the bank branch</li> <li>j) 9 digit MICR code</li> </ul>
I/We hereby authorize GAIL(India) Limited to release any amount due to me/us in the bank account as mentioned above. I/We hereby declare that the particulars given above are correct and complete. If the transaction is delayed or lost because of incomplete or incorrect information, we would not hold the GAIL (India) Limited responsible.
(Signature of vendor/customer)
BANK CERTIFICATE
We certify that has an Account no with us and we confirm that the details given above are correct as per our records.
Bank stamp
Date (Signature of authorized officer of bank)



# **SECTION III**

# AWARD PROCEDURE POST EMPANELMENT



### **Introduction:**

- 1. Post EOI, shortlisted bidders shall be intimated with their empanelment status through correspondence from GAIL.
- 2. Based on the Empanelment, empaneled venders shall be sent with the Project Bids Proposal for further tendering for award of works.
- 3. The works shall be awarded based on Quality & Cost Based Selection Methodology (QCBS) or any other tender methodology as per requirement of GAIL.

# SAMPLE QCBS FORMAT Quality & Cost Based Selection Methodology (QCBS)

The offers of bidders meeting the BEC (Technical & Financial) shall be evaluated as per the following tentative technical evaluation criteria: however this is only a indicative/representative criteria which shall vary from project to project

Sl.	SAMPLE	Maximum Score Assigned
No.	Tentative Evaluation Parameter	(Tentative and Indicative in
	(The Evaluation Parameters are Indicative in Nature and	Nature)
	may Change case to case)	
<i>A</i> .	Consultants' specific experience in planning & designing of	
	Office building/ Institutional Project/Commercial Project	
	project including all services rendered at site during	
	execution of relevant value	
<i>(i)</i>	Experience in designing of Office Complex of a reputed	25
	organization including all services in preceding 7 (seven)	
	years to be reckoned from bid due date of a minimum value	
	of Rs. 5 Cr.	
	a) Three or more Office Complex: 25 marks	
	b) Two Office Complex: 20 marks	
	c) One Office Complex: 15 marks	
	d) NIL: 0 marks	
(ii)	Experience in designing of Commercial Project/ Institutional	15
	Project of a reputed organization including all services in	
	preceding 7 (seven) years to be reckoned from bid due date	
	of a minimum value of Rs. 5 Cr	



E.	Concept Plan & Methodology	20
	Value of annual turnover as per audited financial statements in any of the last three preceding years 2016-17, 2015-16 and 2014-2015:  a) More than 50 lakhs 5 marks b) Less than 50 lakhs 2.5 marks	5
D.	Annual Turnover of the Organization	
C.	Construction  Designing, Detailing of any IGBC/GRIHA compliant Green Office/Commercial/Institutional Building duly commissioned and in operation (necessary documents to be submitted in form of issued certificate from IGBC/GRIHA):  a) One or more IGBC/GRIHA compliant building 5 marks b) NIL 0 marks	5
<i>C</i> .	(b) Any services through Associates (MEP/Structural/PMC) 15 Marks  Awards and Accolades for Green Office Building	
ii)	b) 8 < Experience Years < 10 : 8 marks c) 6 < Experience Years < 8 : 6 marks d) 0 < Experience Years < 6 : 4 marks  (a) In house team of Structural Designers, MEP Services and PMC all complete20 Marks	20
i)	Note: Bidder to submit proper employment documents for such employees.  Principal Architect having experience of  a) 10 years or more: 10 marks	10
В.	Infrastructure & Key personnel (Personnel in Consultants own payroll shall have the more weightage than the personnel of their Associates	
	<ul> <li>a) Three or more projects: 15 marks</li> <li>b) Two projects: 10 marks</li> <li>c) One projects: 5 marks</li> <li>d) NIL: 0 marks</li> </ul>	



Only for proposed Office Building

Bidder is required to present their Concept Plan & Methodology, overall plot layout, elevation, external façade etc. in line with the GAIL requirement as mentioned in the Scope of Work in the Tender Document and budgeted cost as mentioned in the tender document so as to have a comprehensive idea about the proposed building. The presentation by the bidder shall be assessed by the GAIL Committee in a scale of 0-20 as per the following criteria and marks thereof:

- Overall Plan Layout, Concept Building Plan, Elevation Utilization of Space & provision for Future expansion – 10 Marks maximum
- Aesthetics & Façade, Quality plan 2.5 marks maximum
- Quality Plan, Project Planning & Scheduling 2.5 marks
- Unique feature added by the Architect 5 marks maximum

Total 100

Bids from all bidders shall be evaluated and points shall be allocated based on the documents submitted/presentation given by the bidders. Individual points given for each criteria shall be summed up for obtaining the total score/ mark of each bidder. GAIL reserves the right to visit the office of the Consultant (s) for assessment of their claim.

The score/marks obtained by the bidder will be their combined technical score (St).

Bidder scoring less than 70 points out of total 100 points towards technical score shall not be considered for further evaluation even if it satisfies the technical bid criteria (BEC). Decision of the owner in this regard shall be final and binding.

# DOCUMENT TO BE SUBMITTED BY BIDDER FOR ABOVE TECHNICAL EVALUATION:

(i) For sl. no. A



Bidder shall submit documentary evidence in the form of copy of work order and relevant completion certificate issued by the client in support of above technical bid evaluation criteria duly certified/attested by Chartered engineer/Notary public. Copy of completion certificate is mandatory.

- (ii) For sl. no. B
  Bidders shall submit signed copy of Biodata of Key personnel. Further, bidder
  shall submit an undertaking from their Head of Department of HR department
  confirming that the above personnel/employee are on company pay roll on bid
  due date. The undertaking should be certified by their Statutory Auditor/
  Chartered Accountant (in case audit of account is not mandatory as per law).
- (iii) For sl. no. C
  Bidders shall submit copy of relevant Green Office Building Certificate along
  with completion certificate of the building issued by the Client. The Green
  Building so constructed can be different in comparison to other completion
  certificates submitted for Sl. No. A.
- (iv) For sl. no. D

  Bidders shall submit copy auidted financial statements for turnover calculations.
- (v) For sl. no. E
  Bidder is required submit detailed methodology for execution as per provisions of tender in their bid and shall give 3D presentation on Concept Plan & Methodology, Overall plot layout, elevation, Aesthetics & façade and Utilization of Space & provision for Future expansion etc. in line with the GAIL requirement as mentioned in the Scope of Work in the Tender Document so as to have a comprehensive idea about the proposed building for assessment by the GAIL Committee.

The presentation shall be given for the proposed Office Building only, the details of which are listed in the scope of work, Section-5, Terms reference

#### **Evaluation of Technical Proposals**

The evaluation committee shall evaluate the Technical Proposals on the basis of responsiveness to the Terms of Reference, applying the evaluation criteria, sub-criteria, and point system specified in the tender. Each responsive Proposal will be given a technical score (St). A Proposal shall be rejected at this stage if it does not respond to important aspects of the RFP, and particularly the Terms of Reference or if it fails to achieve the minimum technical score indicated in the tender.



The Client shall evaluate each technical proposal taking into account several criteria but not limited to: (a) the consultant's relevant experience for the assignment (b) the quality of the methodology proposed (c) the qualifications of the key staff proposed (the key personnel should be regular employee of the Consultant on their payroll or full time employee) and (d) transfer of knowledge, if required in the TOR. Each criterion shall be marked on a scale of 1 to 100. Then the total points shall be weighted to become scores.

The ratio of weight towards quality and cost shall be 80: 20.

The bidders are required to score minimum 70% technical points (quality) to qualify for opening of financial proposal.

#### Public Opening & Evaluation of Financial Proposals

After the technical evaluation (quality) is completed, the Client shall notify those consultants whose proposals did not meet the minimum qualifying mark or were considered non-responsive to the RFP and TOR and the financial proposals of such bidders will be returned unopened after the signature of the contract.

The Client shall simultaneously notify the consultants that have secured the minimum qualifying mark, the date, time and place set for opening the financial proposals, to enable the Consultants to attend the opening of the financial proposals.

The financial proposals shall be opened publicly in the presence of representatives of the consultants who choose to attend. The name of the consultant, the technical points, and the prices quoted shall be read out by the Client.

The proposal with the lowest cost (Fm) shall be given financial score (Sf) of 100 points. The financial scores of other proposals should be computed as follows:

$$Sf = 100 x Fm/F$$

Where F= amount of financial proposal

Combined Quality and Cost Evaluation

The total score shall be obtained by weighting the combined quality/technical and cost scores and adding them, as follows:

$$S = St \times Tw + Sf \times Fw$$

Where  $S = total\ score$ 

St = combined technical score



Sf = combined financial score

Tw= weight assigned to technical score i.e. 0.80

Fw= weight assigned to financial score i.e. 0.20

The successful bidder shall be the bidder having the highest score. In the event two or more bidder have same score in the final ranking, the bidder with higher/highest technical score shall be considered as successful bidder. In the case two or more bidder have same score in the final ranking and technical score, the bidder with higher/highest turnover in preceding year shall be considered as successful bidder

#### Award of Contract

After the tendering process, the Client shall award the Contract to the selected Empaneled Consultant.

NOTE: The above methodology is just a sample however the actual process may differ from the above, as deemed fit and appropriate by GAIL. The decision of GAIL shall be final and binding in this regard.

#### **Important Note:**

Not more than TWO Projects shall be awarded to a single empaneled vendor, once the vendor has been awarded with 2 projects under a single empanelment cycle, he shall be further restricted and shall not be given a chance to participate further in the bidding process of other works in the tenure of 2 years of this empanelment cycle.

However, if the number of empaneled vendors is less than in such a case, GAIL at its own discretion may change the award numbers to a single vendor based on the exigency of the situation. The decision of GAIL on this shall be final and binding.