

CONCOR signs pact with GAIL for LNG use

GAIL INDIA AND CONCOR have signed a memorandum of understanding (MoU) to explore the adoption of Liquefied Natural Gas (LNG) as an alternative fuel for the logistics sector. The MoU aims to assess the feasibility of using LNG as fuel for CONCOR's logistics fleet. This collaboration seeks to harness LNG's advantages as a cleaner and more cost-effective alternative to diesel, which could result in reduced emissions and lower operational costs, the company said.

Sanjay Kumar, director (marketing), GAIL, said that company holds the largest LNG portfolio in the country, with contracts spanning multiple geographies worldwide, positioning it as a reliable LNG supplier. "LNG as a transportation fuel is poised to be a game-changer for the transportation industry, and India is steadily gaining momentum in adopting this cleaner fuel alternative. This MoU reinforces a mutually beneficial partnership between leading conglomerates, fostering a more sustainable and environmentally-friendly logistics framework," he said.

—FE BUREAU

GAIL & CONCOR sign MoU to explore adoption of LNG as an alternative fuel for logistics sector

NEW DELHI: GAIL (India) Ltd and CONCOR have signed a Memorandum of Understanding (MoU) to explore the adoption of liquefied natural gas (LNG) as an alternative fuel for the logistics sector.

The MoU was signed on April 23, 2025, in New Delhi, in the presence of Sanjay Kumar, Director (Marketing), GAIL; Sanjay Swarup, Chairman & Managing Director (CMD), CONCOR; and senior officers from both organisations.

The MoU was signed by Kapil Kumar Jain, Executive Director (Marketing - Retail

LNG), GAIL, and Ahmed Wasi Khan, General Manager (P&S), CONCOR. The MoU aims to assess the feasibility of using LNG as fuel for CONCOR's logistics fleet.

This collaboration seeks to harness LNG's advantages as a cleaner and more cost-effective alternative to diesel, which could result in reduced emissions and lower operational costs.

The agreement underscores India's growing commitment to sustainable practices and energy efficiency in the logistics sector through the adop-

tion of alternative fuels

Sanjay Kumar, Director (Marketing), GAIL emphasised that GAIL holds the largest LNG portfolio in the country, with contracts spanning multiple geographies worldwide; positioning it as a reliable LNG supplier. LNG as a transportation fuel is poised to be a game-changer for the transportation industry, and India is steadily gaining momentum in adopting this cleaner fuel alternative.

This MoU reinforces a mutually beneficial partnership between leading conglomerates, fostering a more

sustainable and environmentally-friendly logistics framework.

On this occasion, Sanjay Swarup, CMD CONCOR highlighted that the MoU is yet another step towards CONCOR's commitment to provide sustainable logistics solutions to the customers for which the company has already established LNG station at MMLP Khatuwas, and procured a large fleet of 130 LNG trailers, which is resulting in reduction in carbon footprints in CONCOR's day to day operations.

MPOST

LNG as alternative fuel: GAIL,CONCOR sign MoU

FPJ News Service

MUMBAI

GAIL (India) Ltd. and CONCOR have signed a Memorandum of Understanding (MoU) to explore the adoption of LNG as an alternative fuel for the logistics sector. The MoU aims to assess the feasibility of using LNG as fuel for CONCOR's logistics fleet. This collaboration seeks to harness LNG's advantages as a cleaner and more cost-effective alternative to diesel, which could result in reduced emissions and lower operational costs. The agreement underscores India's growing commitment to sustainable practices and energy efficiency in the logistics sector



through the adoption of alternative fuels.

Kapil Kumar Jain, Executive Director (Marketing-Retail LNG), GAIL; Ahmed Wasi Khan, General Manager (P&S), CONCOR, signed the MoU in the presence of Sanjay Kumar, director (marketing), GAIL; Sanjay Swarup, CMD, CONCOR; and other dignitaries.

Sanjay Kumar emphasized that GAIL holds the largest LNG portfolio in the country, with contracts spanning

multiple geographies worldwide; positioning it as a reliable LNG supplier. LNG as a transportation fuel is poised to be a game-changer for the transportation industry, and India is steadily gaining momentum in adopting this cleaner fuel alternative. This MoU reinforces a mutually beneficial partnership between leading conglomerates, fostering a more sustainable and environmentally-friendly logistics framework. Speaking on the occasion, Sanjay Swarup, CMD CONCOR highlighted that the MoU is yet another step towards CONCOR's commitment to provide sustainable logistics solutions to the customers.

Container Corporation of India (CONCOR)

- The company signed an MoU with the Railway Ministry, Petroleum Ministry and GAIL. The primary objective of the MoU is to develop LNG infrastructure at various Terminals of CONCOR, on pan India basis, to provide an un-interrupted supply of LNG fuel for CONCOR's road transportation requirements. CONCOR and GAIL shall also explore the feasibility of collaborating in other areas of mutual interest.