

Tomorrow is Yours



GAIL (India) Limited
India's **Youngest** Maharatna



GAIL (India) Limited

GAIL (India) Limited is India's principal Natural Gas Company with activities ranging from Gas Transmission and Marketing to Processing (for fractionating LPG, Propane, SBP Solvent and Pentane); transmission of Liquefied Petroleum Gas (LPG) and production and marketing of Petrochemicals like HDPE and LLDPE. The Company has extended its presence in Liquefied Natural Gas (LNG) sourcing and re-gasification, City Gas Distribution, Exploration & Production and Power & Renewable Energy through equity and joint venture participations.

With a lean and thin work force of around 4,000, GAIL plays a significant role in the nation's social and economic development and contributes towards energy security of the country. As recognition of its capacity to emerge as a global company and the significant role it plays in the country's economic development, GAIL has been bestowed with the status of *Maharatna* company by the Government of India, the youngest Public Sector Undertaking to have been accorded the coveted grade.



Global Footprints

As a strategy of going global and expanding its footprint, GAIL has formed a wholly-owned subsidiary company, GAIL Global (Singapore) Pte Ltd. in Singapore for pursuing overseas business opportunities, including LNG & petrochemical trading. GAIL has also established a wholly owned subsidiary, GAIL Global (USA) Inc. in Texas, USA. The subsidiary has acquired 20% working interest in an unincorporated joint venture with Carrizo Oil & Gas Inc. in the Eagle Ford shale acreage in Texas.

GAIL has signed long-term LNG supply contracts for 3.5 MMTPA and 2.5 MMTPA with Sabine Pass Liquefaction LLC and Gazprom Marketing and Trading Ltd., Singapore for 20 years each. GAIL has also signed a Terminal Service agreement for 2.3 MMTPA LNG liquefaction capacity with Dominion Cove Point LNG, USA.

GAIL has signed a Memorandum of Understanding (MOU) with EDF Trading to jointly acquire and develop upstream oil and gas assets in North America and to partner in trading and optimization of US gas and LNG. It has also signed short term, mid term and long term contracts for LNG with Marubeni, Gas Natural Fenosa (GNF) and GDF SUEZ.

The company has signed an MoU with the Shipping Corporation of India Limited to cooperate for transportation of 5.8 MTPA of LNG being sourced by GAIL from Sabine Pass and Cove Point terminals in USA.

GAIL is a part of consortium in two E&P blocks in Myanmar and also holds participating interest in the joint venture company South East Asia Gas Pipeline Company Limited incorporated for transportation of gas from these blocks in Myanmar to China. GAIL has also signed an agreement with Turkmengaz for purchase of 38 MMSCMD gas for 30 years to be transported through transnational Turkmenistan-Afghanistan-Pakistan-India (TAPI) pipeline.

Creating value across the entire **Gas Value Chain**

Natural Gas



- Around 11,000 km of pipeline network
- Expanding pipeline network to 15,000 km
- State-of-the-art Gas Management System
- Participation in RGPPL (5 MMTPA LNG Re-gasification Facility), Dahej and Kochi LNG Terminals

Liquid Hydrocarbons



- 7 Gas Processing units producing LPG, Propane, Pentane, Naphtha, etc.
- LPG Transport Capacity - 3.8 MMTPA (2,038 km)

Petrochemicals



- Domestic market share – 20%
- Petrochemical Plant in Pata (UP) with capacity of 0.41 MMTPA
- Doubling the capacity of Pata Plant
- 70% equity in Brahmaputra Cracker & Polymer Limited (BCPL) in Assam with a proposed production capacity of 2,20,000 (HDPE & LLDPE) and 60,000 (PP) TPA
- Acquired equity in OPaL's greenfield petrochemical project at Dahej to produce 1.1 MMTPA of Ethylene

Exploration & Production



- Participation in 22 blocks
- Presence in Myanmar & US

City Gas Distribution



- Serving over 11 lakh vehicles & 11 lakh households through Subsidiary & Joint Ventures
- GAIL Gas Limited, 100% subsidiary, has set up CGD Networks in Dewas, Sonapat, Kota, Meerut, Agra, Firozabad, Vadodara & Panvel

Power & Renewables



Wind Power

- 4.5 MW plant installed
- Feasibility study for 100 MW in progress

Solar Power

- 10 MW solar thermal and 5 MW PV plants at bidding stage under Jawahar Lal National Solar Mission

Sustainability & Community Development

GAIL's core business philosophy is to grow in a manner that is sustainable for the economy, the environment, its stakeholders and society at large. Accordingly, all our activities are aimed to be in equilibrium with the environment, to achieve sustainable development. These include improvement in environmental performance, enhancing effectiveness of training programmes, focused community development programmes and R&D. To reduce energy consumption in operations, various innovations, new technologies and processes are being adopted.

Programmes related to community development, infrastructure and healthcare have benefited 12 lakh underprivileged lives in the last two years.



Major Highlights of FY- 13

TURNOVER

₹47,333 Crore
YoY Growth 18%

EBITDA

₹7,234 Crore
YoY Growth 16%

PAT

₹4,022 Crore
YoY Growth 10%

Leading the Way

India's No. 1 Natural Gas Company

Asia's No. 1 Gas Utility*

World's No. 1 Downstream Company*

* Global Platts Ranking of Energy Companies

Momentum of a Maharatna

Operates

3/4th

of the total natural gas
pipeline transmission
in India

Contributes to
more than

1/2

of the natural gas
sold in India

Produces

1/5th

of polyethylene
produced in India

Responsible for

1/4th

of India's total
LPG pipeline
transmission

Produces LPG
for every

10th

LPG cylinder
in India

Supplies gas
for about

1/2

of India's
fertilizer produced

Supplies gas
for about

1/2

of India's gas-based
power generation

Tomorrow is Yours

Don't we all want a future where development is not at the cost of environmental degradation? A future where nature and progress are in perfect harmony? Natural Gas is that smart fuel which is making it happen. No wonder industries and households are discovering the multi-dimensional advantages of this unique fuel. Choose this eco-friendly fuel - **Natural Gas** for a better tomorrow.



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