



GAIL (INDIA) LIMITED

STATEMENTS OF STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31ST DECEMBER, 2017

(Rs. in Crore except EPS)

Sr. No.	Particulars	For the Quarter Ended			For the Nine Months Ended		For the Year Ended
		31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016	31.03.2017
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Income						
	a) Revenue from Operation #	14,414.34	12,409.65	12,318.56	38,394.80	35,208.90	48,882.99
	b) Other Income	302.74	292.85	275.60	711.42	708.56	1,176.27
	Total Income (a+b)	14,717.08	12,702.50	12,594.16	39,106.22	35,917.46	50,059.26
2	Expenses						
	a) Cost of Materials Consumed	1,002.42	923.28	778.52	2,659.10	2,233.19	3,151.24
	b) Purchase of Stock - in - trade	9,717.14	8,025.92	8,242.42	25,611.44	24,131.89	33,199.67
	c) Changes in Inventories of Finished Goods, Stock - in - Trade and WIP	65.95	144.77	76.20	16.77	(313.51)	42.29
	d) Employee benefits expense	399.94	343.41	266.51	948.73	785.36	1,257.53
	e) Finance costs	47.89	92.55	160.13	241.81	457.40	479.36
	f) Depreciation and amortization expense	366.77	342.45	357.91	1,054.30	1,049.66	1,396.78
	g) Excise Duty	-	-	186.12	163.91	512.05	734.14
	h) Other expenses	1,259.01	902.84	1,042.73	3,056.19	3,005.84	4,088.70
	Total expenses (a+b+c+d+e+f+g+h))	12,859.12	10,775.22	11,110.54	33,752.25	31,861.88	44,349.71
3	Profit/ (Loss) before exceptional items and tax (1-2)	1,857.96	1,927.28	1,483.62	5,353.97	4,055.58	5,709.55
4	Exceptional Items						
	Add: Profit on sale of Investment	-	-	-	-	489.31	489.31
	Less: Impairment of Investment	-	-	-	-	-	788.04
5	Profit/(loss) before tax (3+)(-4)	1,857.96	1,927.28	1,483.62	5,353.97	4,544.89	5,410.82
6	Tax expense:						
	a) Current tax	447.27	496.94	315.89	1,283.42	957.63	1,302.94
	b) Deferred tax*	156.47	120.71	169.80	481.06	329.50	589.96
	c) Adjustment of tax relating to earlier periods	(8.00)	-	15.01	(8.00)	15.01	15.01
	Total Tax Expenses(a+b+c)	595.74	617.65	500.70	1,756.48	1,302.14	1,907.91
7	Profit (Loss) for the period from continuing operations (5-6)	1,262.22	1,309.63	982.92	3,597.49	3,242.75	3,502.91
8	Other comprehensive income :						
	(A) Item to be reclassified to profit or loss in subsequent periods:						
	Net movement on cash flow hedges gain/(loss)	(216.29)	-	-	(216.29)	-	-
	Less : Income tax effect thereon	74.85	-	-	74.85	-	-
		(141.44)	-	-	(141.44)	-	-
	(B) Items not to be reclassified to profit or loss in subsequent periods:						
	i) Re—measurement gains/(loss) on defined benefit plans	9.27	16.38	9.94	27.81	29.83	32.23
	Less : Income tax effect thereon	3.20	5.67	3.45	9.62	10.33	11.15
		6.07	10.71	6.49	18.19	19.50	21.08
	ii) Net gain/(loss) on FVTOCI equity Securities	740.30	412.18	624.07	297.69	1,486.84	1,284.97
	Less : Income tax effect thereon	-	-	-	-	-	-
		740.30	412.18	624.07	297.69	1,486.84	1,284.97
	Net other comprehensive : (A+B)	604.93	422.89	630.56	174.44	1,506.34	1,306.05
9	Total comprehensive income for the period (Profit and Loss and OCI) net of tax (7+8)	1,867.15	1,732.52	1,613.48	3,771.93	4,749.09	4,808.96
10	Paid-up Capital (face value Rs. 10 each)	1,691.30	1,691.30	1,268.48	1,691.30	1,268.48	1,691.30
11	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	30,995.57
12	Earning per share for continuing operations**						
	a) Basic	7.46	7.74	5.81	21.27	19.17	20.71
	b) Diluted	7.46	7.74	5.81	21.27	19.17	20.71
13	Earning per share from continuing and discontinued operations**						
	a) Basic	7.46	7.74	5.81	21.27	19.17	20.71
	b) Diluted	7.46	7.74	5.81	21.27	19.17	20.71
	(EPS for the quarter and nine months not annualized)						

There is no discontinued operations during the period

Consequent upon implementation of Goods and Services Tax (GST) Act w.e.f 1st July 2017, total income excludes GST. Accordingly, total income for the quarter ended 31st December 2017 is not comparable with previous periods presented in the results.

*MAT Credit Entitlement for Current nine months Rs. Nil (Corresponding previous period. Rs. 17.51 crore). Mat Credit entitlement availed/adjust during the nine months Rs. 145.96 crore. (Corresponding nine months Rs. Nil)

**Earning per share has been restated for the quarter and nine months ended 31st December, 2016 as per Ind AS 33 on account of Bonus Issue of Equity Shares in ratio of one equity share for every three shares held, during March, 2017.





GAIL (INDIA) LIMITED

Segment wise Revenue, Results, Assets and Liabilities for the Quarter and Nine Months ended 31st December, 2017

(Rs. in Crore)

S. No.	PARTICULARS	For the Quarter Ended			For the Nine Months Ended		For the Year ended
		31.12.2017	30.09.2017	31.12.2016	31.12.2017	31.12.2016	31.03.2017
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue #						
	A. Transmission Services						
	I) Natural Gas	1,331.31	1,312.26	1,223.87	3,786.30	3,463.16	4,649.86
	II) LPG	140.61	136.32	140.41	413.31	374.37	514.21
	B. Natural Gas Marketing	11,069.13	9,378.11	9,419.29	28,967.80	27,018.59	37,387.01
	C. Petrochemicals	1,443.16	1,431.94	1,409.77	4,216.94	3,891.87	5,667.61
	D. LPG And Liquid Hydrocarbons	1,211.41	923.44	826.22	3,122.93	2,204.01	3,193.00
	E. Other Segment *	240.50	134.27	175.21	529.03	529.91	716.31
	F. Unallocated	0.20	0.28	3.54	0.59	3.81	5.81
	Total	15,436.32	13,316.62	13,198.31	41,036.90	37,485.72	52,133.81
	Less : Inter- Segment Revenue	1,021.98	906.97	879.75	2,642.10	2,276.82	3,250.82
	Sales / Income from Operations	14,414.34	12,409.65	12,318.56	38,394.80	35,208.90	48,882.99
2	Segment Results (Profit/(Loss) before Interest and Tax)						
	A. Transmission Services						
	I) Natural Gas	673.85	853.48	647.45	2,207.04	1,886.97	2,446.74
	II) LPG	58.34	69.30	63.76	205.01	189.85	257.28
	B. Natural Gas Marketing	341.56	419.74	304.65	1,097.77	1,070.10	1,581.97
	C. Petrochemicals	93.98	88.81	141.40	230.08	399.63	477.22
	D. LPG And Liquid Hydrocarbons	657.83	458.04	376.22	1,647.25	741.66	1,246.27
	E. Other Segment *	44.55	65.78	52.79	182.64	118.85	200.38
	Total	1,870.11	1,955.15	1,586.27	5,569.79	4,407.06	6,209.86
	Add / (Less) : (i) Other Un-allocable Income	260.38	222.15	215.52	541.42	1,045.58	1,202.38
	(ii) Other Un-allocable Expenditure	(224.64)	(157.47)	(158.04)	(515.43)	(450.35)	(1,522.06)
	(iii) Finance Cost	(47.89)	(92.55)	(160.13)	(241.81)	(457.40)	(479.36)
	Total Profit before Tax	1,857.96	1,927.28	1,483.62	5,353.97	4,544.89	5,410.82
3	Segment Assets						
	A. Natural Gas Transmission / Marketing	28,788.26	28,503.14	27,280.63	28,788.26	27,280.63	27,906.94
	B. LPG Transmission	910.31	904.03	890.54	910.31	890.54	899.97
	C. Petrochemicals	10,096.14	10,235.40	10,470.02	10,096.14	10,470.02	10,321.11
	D. LPG And Liquid Hydrocarbons	970.62	948.86	917.29	970.62	917.29	1,004.37
	E. Other Segment *	1,911.61	1,942.18	1,941.05	1,911.61	1,941.05	1,930.79
	F. Un Allocable	15,702.67	14,537.17	15,209.01	15,702.67	15,209.01	13,273.78
	Total Assets	58,379.61	57,070.78	56,708.54	58,379.61	56,708.54	55,336.96
4	Segment Liabilities						
	A. Natural Gas Transmission / Marketing	6,277.28	5,326.50	5,416.67	6,277.28	5,416.67	4,949.81
	B. LPG Transmission	89.95	73.28	112.42	89.95	112.42	82.13
	C. Petrochemicals	693.78	641.73	629.36	693.78	629.36	688.97
	D. LPG And Liquid Hydrocarbons	166.47	193.37	217.59	166.47	217.59	195.39
	E. Other Segment *	286.89	225.91	117.45	286.89	117.45	149.58
	F. Un Allocable	9,494.54	11,105.95	10,829.46	9,494.54	10,829.46	11,121.71
	Total Liabilities	17,008.91	17,566.74	17,322.95	17,008.91	17,322.95	17,187.59

#Note : Segment Revenue includes Other Operating Income

*Note : Other Segment includes GAILTel, E&P & City Gas Distribution & Power Generation.



Notes


1. The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at its meetings held on 12th February 2018.
2. Limited review of the financial results for the quarter and nine months ended 31st December 2017, as required under regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 as amended, has been carried out by the Statutory Auditors of the Company.
3. Petroleum and Natural Gas Regulatory Board (PNGRB) has issued various provisional transportation tariff orders in respect of natural gas pipeline tariff. Some of these orders have been contested by the Company with Competent Authority, i.e., Appellate Tribunal for Electricity (APTEL), which were remanded back by APTEL to PNGRB for review. PNGRB had issued final tariff orders in respect of some of those natural gas pipeline networks. However, these final tariff orders have also been contested by the Company with Competent Authority APTEL. Further, adjustment on account of revision, if any, is being recognized as and when the matters are decided.
4. As per the provision of IND AS 109 (Financial instruments), the Company has adopted Hedge Accounting for derivative contracts entered on or after 1st October 2017 due to substantial increase in commodity transactions. Derivative contracts prior to 1st October 2017 will continue to be accounted as Derivative. Pursuant to changes as referred above, Mark to Market losses of ₹ 216.29 crore pertaining to derivate contracts entered during the quarter has been recognized in the Other Comprehensive Income during the quarter ended 31st December 2017.
5. Company's claim for Ship or Pay charges of ₹ 255.36 crore on account of shortfall in Annual Contracted Quantity from one of the customers has been settled during the quarter. Pursuant to such settlement a sum of ₹ 80.36 crore has been provided for in statement of profit and loss for the quarter.
6. Pending agreement on terms of Settlement and execution of Indenture agreement in respect of certain dues with one of the customers, amount of ₹ 132.98 crore received in this regard has been kept as advance received from customers.
7. In line with the Accounting Policy, the Company has made provision amounting to ₹ 86 crore towards Impairment of one of the Gas field of E&P Block during the Quarter ended 31st December 2017.
8. The pay and allowance of the Officers of the Company became due w.e.f 1st January 2017 in terms of 3rd Pay revision Committee. The presidential directives issued on 23rd November 2017 towards implementation of the same. Accordingly, the Company has implemented the pay revision during the Quarter ended 31st December 2017 for which provisions had been made in prior quarters.



9. Consequent upon implementation of Goods and Services Tax (GST) Act w.e.f 1st July 2017, total income for the quarter ending September 2017 and December 2017 is disclosed net of GST. Total income for previous periods upto June 2017 are reported inclusive of Excise duty.
10. The Board of Directors, in its meeting held on 12th January 2018, had declared an interim dividend of ₹ 7.65 per equity share (face value ₹ 10 each) amounting to ₹ 1293.85 crore.
11. Previous period figures have been regrouped / reclassified, wherever required.

Place: New Delhi
Date: 12.02.2018

For GAIL (India) Limited


(Subir Purkayastha)
Director (Finance)

