



## गेल (इंडिया) लिमिटेड

(भारत सरकार का उपक्रम - महारत्न कंपनी)

### GAIL (India) Limited

(A Government of India Undertaking - A Maharatna Company)

गेल भवन,  
16 भीकाएजी कामा प्लेस  
नई दिल्ली-110066, इंडिया  
GAIL BHAWAN,  
16 BHIKAJI CAMA PLACE  
NEW DELHI-110066, INDIA  
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ई-मेल/E-mail : info@gail.co.in

ND/GAIL/SECTT/ 2018

5<sup>th</sup> November, 2018

Listing Department  
National Stock Exchange of India Limited  
Exchange Plaza, 5<sup>th</sup> Floor,  
Plot No. C/1, G Block,  
Bandra-Kurla Complex, Bandra (East)  
Mumbai – 400051

Listing Department  
BSE Limited  
Floor 1, Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai – 400001

**Sub.: Un-audited Financial Results for quarter/half year ended 30<sup>th</sup> September, 2018**

Dear Sir,

In continuation of our letter No ND/GAIL/SECTT/ 2018 dated 23.10.2018

The Board of Directors of the Company in its meeting held today i.e. 5<sup>th</sup> November, 2018, inter-alia, approved the un-audited financial results of the Company for quarter/half year ended on 30<sup>th</sup> September, 2018 along with Limited Review Report by Joint Statutory Auditors of the Company; M/s O.P. Bagla & Co. and M/s ASA & Associates, LLP on the said results.

Disclosure in accordance with Regulation 52(4) and 54(2) of SEBI (LODR) Regulations, 2015 is also attached.

The Board meeting commenced at 12 Noon and concluded at 2:05 pm.

This is in compliance of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Thanking You  
Yours faithfully

(A.K. Jha)  
Company Secretary

Encl.: As above

**O P Bagla & Co LLP**  
Chartered Accountants,  
8/12, Kalkaji Extension,  
New Delhi-110 019

**ASA & Associates LLP**  
Chartered Accountants  
81/1, Third Floor,  
Adchini, Aurobindo Marg  
New Delhi – 110 017

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## Limited Review Report

The Board of Directors,  
GAIL (India) Ltd.  
New Delhi – 110 066

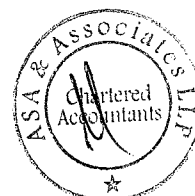
We have reviewed the accompanying Statement of standalone unaudited financial results of **GAIL (India) Ltd.**, for the quarter and half year ended on 30<sup>th</sup> September 2018 prepared by the Company pursuant to the requirements of the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by the SEBI circulars CIR/CFD/CMD/15/2015 dated November 30, 2015 and CIR/CFD/FAC/62/2016 dated July 05, 2016. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We have conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "*Review of Interim Financial Information Performed by the Independent Auditors of the Entity*" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provide less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

### Emphasis of matter

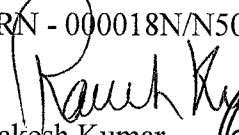
Without modifying our report on Statement of standalone unaudited financial results, attention is invited to

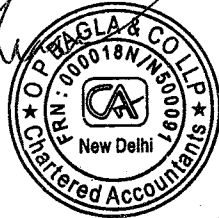
- a) Note No.3 to the statement in respect of various provisional transportation tariff orders issued by Petroleum and Natural Gas Regulatory Board (PNGRB), these orders have been contested by the company at Appellate Tribunal for Electricity (APTEL) and adjustment if any will be recognized as and when matter is finally decided.
- b) In respect of accounting of embedded derivative in certain contracts entered into by the company through international competitive bidding, for which the company is evaluating applicability of provisions of Ind-AS 109 (Financial instruments) and has referred the matter to the Expert Advisory Committee of Institute of Chartered Accountants of India for expert opinion in the matter which is still awaited.



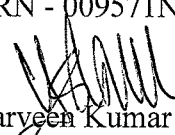
Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statements of standalone unaudited financial results read with notes thereon, prepared in accordance with applicable Indian Accounting Standards specified under section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and other recognized accounting practices and policies generally accepted in India thereon has not disclosed the information required to be disclosed in accordance with the requirements Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as modified by SEBI circulars CIR/CFD/CMD/15/2015 dated November 30, 2015 and CIR/CFD/FAC/62/2016 dated July 05, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **OP Bagla & Co LLP**  
Chartered Accountants  
FRN - 000018N/N500091

  
Rakesh Kumar  
Partner  
M. No. 087537



For **ASA & Associates LLP**  
Chartered Accountants  
FRN - 009571N/N500006

  
Parveen Kumar  
Partner  
M.No.088810



Place: New Delhi  
Date: 5<sup>th</sup> November 2018



**GAIL (India) Limited**  
Statement of Standalone Financial Results for the Quarter and Half Year ended 30th September 2018

(Rs. in Crore  
except EPS)

Sr.No	Particulars	For the Quarter Ended			For the Half Year Ended		For the Year Ended
		30th September 2018	30th June 2018	30th September 2017	30th September 2018	30th September 2017	31st March 2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>INCOME</b>						
	Revenue from Operations#	19,275.32	17,298.59	12,409.65	36,573.91	23,980.46	53,825.49
	Other Income	365.64	93.24	273.23	458.88	377.78	905.31
	<b>Total Income (1)</b>	<b>19,640.96</b>	<b>17,391.83</b>	<b>12,682.88</b>	<b>37,032.79</b>	<b>24,358.24</b>	<b>54,730.80</b>
<b>2</b>	<b>EXPENSES</b>						
	Cost of Materials Consumed	1,183.08	962.07	923.28	2,145.15	1,656.68	3,712.42
	Purchase of Stock in trade	13,617.61	13,022.33	8,025.92	26,639.94	15,894.30	36,758.58
	Changes in Inventories of Finished Goods, Stock in Trade and WIP	(242.57)	(466.39)	144.77	(708.96)	(49.18)	(34.12)
	Employee benefits expenses	587.02	379.48	343.41	966.50	548.79	1,301.46
	Finance Costs	45.46	44.10	92.55	89.56	193.92	275.11
	Depreciation and Amortization Expenses	350.56	378.88	342.45	729.44	687.53	1,415.14
	Excise duty	-	-	-	-	163.91	163.91
	Other Expenses	1,202.63	1,131.11	883.22	2,333.74	1,766.28	4,207.62
	<b>Total Expenses (2)</b>	<b>16,743.79</b>	<b>15,451.58</b>	<b>10,755.60</b>	<b>32,195.37</b>	<b>20,862.23</b>	<b>47,800.12</b>
<b>3</b>	<b>Profit/ (Loss) before exceptional items and tax (1-2)</b>	<b>2,897.17</b>	<b>1,940.25</b>	<b>1,927.28</b>	<b>4,837.42</b>	<b>3,496.01</b>	<b>6,930.68</b>
<b>4</b>	<b>Exceptional Items</b>						
	Add/(Less) :- Impairment of Investment / (Reversal of Impairment)	-	-	-	-	-	(27.69)
<b>5</b>	<b>Profit/(loss) before tax (3+)(-)-4)</b>	<b>2,897.17</b>	<b>1,940.25</b>	<b>1,927.28</b>	<b>4,837.42</b>	<b>3,496.01</b>	<b>6,958.37</b>
<b>6</b>	<b>Tax Expense :</b>						
	Current tax	673.85	494.49	496.94	1,168.34	836.15	1,654.10
	Deferred Tax^	260.36	186.51	120.71	446.87	324.59	706.64
	Adjustment of tax relating to earlier periods	-	-	-	-	-	(20.78)
	<b>Total Tax Expenses</b>	<b>934.21</b>	<b>681.00</b>	<b>617.65</b>	<b>1,615.21</b>	<b>1,160.74</b>	<b>2,339.96</b>
<b>7</b>	<b>Profit / (Loss) for the period(5-6)</b>	<b>1,962.96</b>	<b>1,259.25</b>	<b>1,309.63</b>	<b>3,222.21</b>	<b>2,335.27</b>	<b>4,618.41</b>
<b>8</b>	<b>Other Comprehensive income.</b>						
	<b>(A) Item to be reclassified to Profit or Loss in subsequent periods:</b>						
	Net Movement in cash flow Hedge gain / (loss)	(17.58)	(125.84)	-	(143.42)	-	(231.95)
	Less : Income tax effect thereon	6.15	43.97	-	50.12	-	81.05
	<b>Net OCI to be reclassified to Profit or Loss in subsequent period</b>	<b>(11.43)</b>	<b>(81.87)</b>	<b>-</b>	<b>(93.30)</b>	<b>-</b>	<b>(150.90)</b>
	<b>(B) Items not to be reclassified to Profit or Loss in subsequent periods:</b>						
	(i) Re measurement gain/loss on Defined benefit plans	38.09	23.43	16.38	61.52	18.54	85.18
	Less: Income tax effect thereon	(13.31)	(8.19)	(5.67)	(21.50)	(6.42)	(29.77)
		<b>24.78</b>	<b>15.24</b>	<b>10.71</b>	<b>40.02</b>	<b>12.12</b>	<b>55.41</b>
	(ii) Net gain / (loss) on FVTOCI equity shares	617.34	(604.94)	412.18	12.40	(442.61)	(241.14)
	Less : Income tax effect thereon	-	-	-	-	-	-
		<b>617.34</b>	<b>(604.94)</b>	<b>412.18</b>	<b>12.40</b>	<b>(442.61)</b>	<b>(241.14)</b>
	<b>Net OCI not to be reclassified to Profit or Loss in subsequent period (i+ii)</b>	<b>642.12</b>	<b>(589.70)</b>	<b>422.89</b>	<b>52.42</b>	<b>(430.49)</b>	<b>(185.73)</b>
	<b>Other Comprehensive income for the period, Net of Tax (A+B)</b>	<b>630.69</b>	<b>(671.57)</b>	<b>422.89</b>	<b>(40.88)</b>	<b>(430.49)</b>	<b>(336.63)</b>
<b>9</b>	<b>Total Comprehensive Income for the period (Profit and Loss and OCI) Net of tax (7+8)</b>	<b>2,593.65</b>	<b>587.68</b>	<b>1,732.52</b>	<b>3,181.33</b>	<b>1,904.78</b>	<b>4,281.78</b>
<b>10</b>	<b>Paid - up Equity Share Capital (Face value Rs. 10 each)</b>	<b>2,255.07</b>	<b>2,255.07</b>	<b>1,691.30</b>	<b>2,255.07</b>	<b>1,691.30</b>	<b>2,255.07</b>
<b>11</b>	<b>Reserves excluding Revaluation Reserves as per Balance Sheet</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>32,947.18</b>
<b>12</b>	<b>Earnings per share (Face Value of Rs. 10 each) *</b>						
	a) Basic	8.70	5.58	5.81	14.29	10.36	20.48
	b) Diluted	8.70	5.58	5.81	14.29	10.36	20.48
	<b>(EPS for the Quarter and Half year not annualised)</b>						

There is no discontinued operation during the period.

# Consequent upon implementation of Goods and Services Tax (GST) Act w.e.f 1st July 2017, total income excludes GST. Accordingly, total income for the half year ended 30th September 2018 is not comparable with corresponding previous half year presented in the results.

^Mat Credit entitlement availed/adjust during the half year Rs. 135.24 crore. (Corresponding half year Rs.107.49 crore )

\* Earnings per share has been restated for the quarter and half year ended 30th September 2017 as per Ind AS 33 on account of Bonus Issue of Equity shares in ratio of one equity share for every three shares held during March, 2018





GAIL (INDIA) LIMITED

Standalone Segment wise Revenue, Results, Assets and Liabilities for the Quarter and Half Year ended 30th September 2018

(Rs. in Crore)

Sr No.	PARTICULARS	For the Quarter Ended			For the Half Year Ended		For the Year Ended
		30th September 2018	30th June 2018	30th September 2017	30th September 2018	30th September 2017	31st March 2018
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1</b>	<b>Segment Revenue #</b>						
	A. Transmission Services						
	I) Natural Gas	1,530.81	1,311.48	1,312.26	2,842.29	2,454.99	4,974.16
	II) LPG	152.38	140.99	136.32	293.37	272.70	564.80
	B. Natural Gas Marketing	15,651.93	14,034.70	9,378.11	29,686.63	17,898.67	41,095.82
	C. Petrochemicals	1,772.18	1,613.39	1,431.94	3,385.57	2,773.78	5,855.45
	D. LPG and Liquid Hydrocarbons	1,376.56	1,072.54	923.44	2,449.10	1,911.52	4,329.83
	E. Other Segment*	107.00	192.01	134.27	299.01	288.53	746.28
	F. Unallocated	(35.77)	37.21	0.28	1.44	0.39	84.19
	<b>Total</b>	<b>20,555.09</b>	<b>18,402.32</b>	<b>13,316.62</b>	<b>38,957.41</b>	<b>25,600.58</b>	<b>57,650.53</b>
	Less :- Inter Segment Revenue	1,279.77	1,103.73	906.97	2,383.50	1,620.12	3,825.04
	<b>Sale/Income from Operations</b>	<b>19,275.32</b>	<b>17,298.59</b>	<b>12,409.65</b>	<b>36,573.91</b>	<b>23,980.46</b>	<b>53,825.49</b>
<b>2</b>	<b>Segment Results</b>						
	<b>(Profit/(Loss) before Interest and Tax)</b>						
	A. Transmission Services						
	I) Natural Gas	894.46	702.83	853.48	1,597.29	1,533.19	2,920.53
	II) LPG	65.29	65.39	69.30	130.68	146.67	272.61
	B. Natural Gas Marketing	1,044.78	551.33	419.74	1,596.11	756.21	1,256.06
	C. Petrochemicals	167.42	207.77	88.81	375.19	136.10	266.68
	D. LPG and Liquid Hydrocarbons	767.11	530.06	458.04	1,297.17	989.42	2,304.25
	E. Other Segment*	46.03	84.74	65.78	130.77	138.09	262.16
	<b>Total Profit before Interest and Tax</b>	<b>2,985.09</b>	<b>2,142.12</b>	<b>1,955.15</b>	<b>5,127.21</b>	<b>3,699.68</b>	<b>7,282.29</b>
	Add / (Less) : (i) Other unallocable Expenditure Net of Unallocable Income	(42.46)	(157.77)	64.68	(200.23)	(9.75)	(48.81)
	(ii) Finance Cost	(45.46)	(44.10)	(92.55)	(89.56)	(193.92)	(275.11)
	<b>Total Profit before Tax</b>	<b>2,897.17</b>	<b>1,940.25</b>	<b>1,927.28</b>	<b>4,837.42</b>	<b>3,496.01</b>	<b>6,958.37</b>
<b>3</b>	<b>Segment Assets</b>						
	A. Natural Gas Transmission / Marketing	34,076.42	31,090.96	28,503.14	34,076.42	28,503.14	28,891.18
	B. LPG Transmission	1,002.12	989.54	904.03	1,002.12	904.03	991.50
	C. Petrochemicals	10,163.74	9,947.21	10,235.40	10,163.74	10,235.40	10,024.60
	D. LPG and Liquid Hydrocarbons	1,021.01	951.18	948.86	1,021.01	948.86	993.09
	E. Other Segment*	1,910.12	1,862.08	1,942.18	1,910.12	1,942.18	1,970.75
	F. Unallocable	15,475.93	14,149.27	14,537.17	15,475.93	14,537.17	15,211.06
	<b>Total Assets</b>	<b>63,649.34</b>	<b>58,990.24</b>	<b>57,070.78</b>	<b>63,649.34</b>	<b>57,070.78</b>	<b>58,082.18</b>
<b>4</b>	<b>Segment Liabilities</b>						
	A. Natural Gas Transmission / Marketing	9,297.38	7,791.48	5,326.50	9,297.38	5,326.50	7,762.53
	B. LPG Transmission	101.25	114.45	73.28	101.25	73.28	131.49
	C. Petrochemicals	579.63	541.34	641.73	579.63	641.73	670.77
	D. LPG and Liquid Hydrocarbons	197.00	207.29	193.37	197.00	193.37	229.60
	E. Other Segment*	262.50	251.16	225.91	262.50	225.91	387.77
	F. Unallocable	10,093.60	9,168.71	11,105.95	10,093.60	11,105.95	8,571.90
	<b>Total Liabilities</b>	<b>20,531.36</b>	<b>18,074.43</b>	<b>17,566.74</b>	<b>20,531.36</b>	<b>17,566.74</b>	<b>17,754.06</b>

#Note : Segment Revenue includes Other Operating Income

\*Note : Other Segment includes GAIL TEL , E&P, City Gas Distribution & Power Generation

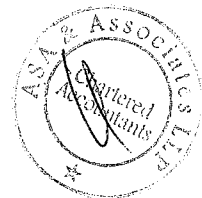




**GAIL (India) Limited**  
**Standalone Statement of Asset and Liabilities**

(Rs. in Crore)

Particulars	As at	
	30th September 2018 (Unaudited)	31st March 2018 (Audited)
<b>ASSETS</b>		
<b>Non Current assets</b>		
a) Property, Plant and Equipment	27,409.73	27,738.64
b) Capital work-in-progress	8,359.35	5,514.02
c) Intangible Assets	1,203.93	1,051.13
d) Financial Assets		
-Investments	9,974.28	9,571.60
-Trade Receivables	1,022.52	996.92
-Loans & Other Receivables	549.26	558.24
-Other Financial Assets	156.79	258.37
e) Non Current Tax Assets (Net)	1,076.83	1,353.42
f) Other Non Current Assets (Non Financial)	1,193.25	931.21
<b>Total Non Current assets</b>	<b>50,945.94</b>	<b>47,973.55</b>
<b>Current Assets</b>		
a) Inventories	2,646.40	1,919.53
b) Financial Assets		
-Investments	100.08	381.47
-Trade Receivables	5,356.53	3,054.59
-Cash and Cash Equivalents	652.83	1,076.08
-Other Bank Balances	2,431.62	1,453.31
-Loans & Other Receivables	729.80	691.63
-Other Financial Assets	121.70	85.89
c) Other Current Assets (Non Financial)	664.44	1,446.13
<b>Total Current assets</b>	<b>12,703.40</b>	<b>10,108.63</b>
<b>Total Assets</b>	<b>63,649.34</b>	<b>58,082.18</b>
<b>EQUITY AND LIABILITIES</b>		
<b>EQUITY</b>		
a) Equity Share capital	2,255.07	2,255.07
b) Other Equity	40,862.91	38,073.05
<b>Total Equity</b>	<b>43,117.98</b>	<b>40,328.12</b>
<b>LIABILITIES</b>		
<b>Non Current Liabilities</b>		
a) Financial Liabilities		
-Borrowings	954.09	976.12
-Other financial Liabilities	795.74	775.59
b) Provisions	603.95	580.43
c) Deferred Tax Liability (net)	5,184.43	4,630.93
d) Other Non Current Liabilities	1,534.99	889.44
<b>Total Non Current Liabilities</b>	<b>9,073.20</b>	<b>7,852.51</b>
<b>Current Liabilities</b>		
a) Financial Liabilities		
-Trade Payables		
Trade Payables Other than MSMEs	4,922.95	3813.44
Trade Payables to Micro and Small Enterprises	41.32	68.11
-Other financial Liabilities	4,535.76	3983.92
b) Other Current Liabilities	1,262.29	1,188.20
c) Provisions	695.84	847.88
<b>Total Current Liabilities</b>	<b>11,458.16</b>	<b>9,901.55</b>
<b>Total Equity and Liabilities</b>	<b>63,649.34</b>	<b>58,082.18</b>




## **Notes**

1. The above financial results were reviewed by the Audit Committee and approved by the Board of Directors at its meetings held on 5th November 2018.
2. Limited review of the financial results for the quarter and half year ended 30th September 2018, as required under regulation 33 of the SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 as amended, has been carried out by the Statutory Auditors of the Company.
3. Petroleum and Natural Gas Regulatory Board (PNGRB) has issued various provisional transportation tariff orders in respect of natural gas pipeline tariff. Some of these orders have been contested by the Company with Competent Authority, i.e., Appellate Tribunal for Electricity (APTEL), which were remanded back by APTEL to PNGRB for review. PNGRB had issued final tariff orders in respect of some of those natural gas pipeline networks. However, these final tariff orders have also been contested by the Company with Competent Authority APTEL. Further, adjustment on account of revision, if any, is being recognized as and when the matters are decided.
4. Pursuant to execution of Indenture in respect of certain dues with one of the customers, Rs. 132.98 crore has been recognised in other operating revenue during the quarter and half year ended 30<sup>th</sup> September, 2018.
5. The Company has adopted Ind AS 115 – “Revenue from Contracts from Customers” using modified retrospective method which is mandatory for reporting period beginning on or after 1st April 2018. The adoption of the standard does not have any material impact on the profitability of the Company for the quarter and half year ended 30<sup>th</sup> September, 2018.
6. Pursuant to the decision of Board of Directors of the Company in their meeting held on 22<sup>nd</sup> October 2018, the amount of Rs.208 crore (including interest) towards enhanced gratuity on account of increase in gratuity ceiling has been charged to the employee benefits expenses for the quarter and half year ended 30<sup>th</sup> September, 2018.
7. Previous period figures have been regrouped / reclassified, wherever required.

**Place: New Delhi**  
**Date: 05.11.2018**

**For GAIL (India) Limited**

  
**(Subir Purkayastha)**  
**Director (Finance)**



**DISCLOSURE IN ACCORDANCE WITH REGULATION 52(4) AND REGULATION 54(2) OF SECURITIES AND EXCHANGE BOARD OF INDIA (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATION, 2015**

1. Credit Rating in respect of Secured Taxable Redeemable Non-Convertible Bonds are as under :

Bond Series	Rating	Rating Agencies
INR Bond Series I - 2015	AAA	CARE, India Rating

2. Asset cover available : Bonds are secured by way of first pari passu charge on the fixed and/or current assets of the Company with minimum security cover of 1.10 times.

3. Debt Equity Ratio : 0.06:1

4. Previous due date for the payment of interest/principal: The Company has paid the interest on due date. Details of Previous due date for the payment of interest/principal are as under :

S no	Particulars	INR Bond Series I - 2015
1	Interest	
	Previous due date	23 <sup>rd</sup> February, 2018
	Previous date of payment	23 <sup>rd</sup> February, 2018
2	Principal	Not Applicable

5. Next due date for the payment of interest/principal :

S. No.	Particulars	INR Bond Series I - 2015
1	Interest	23 <sup>rd</sup> February, 2019
2	Principal	23 <sup>rd</sup> February, 2022

6. Debt Service Coverage Ratio \* : 31.93
7. Interest Service Coverage Ratio \*\* : 54.53
8. Outstanding Redeemable Preference Shares : Nil
9. Bond Redemption Reserve : Rs 67.35 Crore
10. Net Worth : Rs 37,965.64 Crore





11. Net Profit after Tax : Rs 3,222.21 Crore
12. Earnings Per Share : Rs 14.29
13. The extent and nature of security created and maintained with respect to secured listed non-convertible debt securities : **INR Bond Series I – 2015** is secured on pari passu basis, by charge on freehold non-agricultural land at village Tandajja, Vadodra together with the entire building constructed thereon both present & future and the whole of the plant and machinery, spares, tools and accessories and other movables of the company pertaining to its projects at Vijaipur Dadri Pipeline Projects excluding the compressor stations at Vijapur both present and future and whether installed or not and lying or in store.
- \* Debt Service Coverage Ratio (DSCR) - Earning Before Interest & Tax / (Interest Expense+ Scheduled Principal Repayment).
- \*\* Interest Service Coverage Ratio (ISCR) - Earning Before Interest & Tax / Interest Expense.

