

## UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE QUARTER ENDED 30TH SEPTEMBER, 2011

Rs in Lakhs

	Particulars	For the Quarter ended		For the Half Year ended		For the
		30.09.2011	30.09.2010	30.09.2011	30.09.2010	Year ender 31.03.201: (Audited
1	a) Net Sales/Income from operations	9,69,902	8,10,409	18,56,640	15,20,004	32,45,864
	b) Other Operating Income	2,738	2,413	4,900	4,393	7,788
2	Expenditure					
	a) (Increase) / Decrease in stock in trade	(9,120)	(5,545)	(27,870)	(12,695)	(13,249
	b) Consumption of raw materials	63,157	49,376	1,21,034	1,02,789	2,17,878
	c) Purchase of traded goods	6,59,264	5,57,410	12,80,399	10,15,831	22,00,591
	d) Employees Cost	17,787	15,376	35,609	31,722	75,266
	e) Depreciation	20,076	16,259	37,893	32,255	65,029
	f) Other expenditure	73,998	50,503	1,27,092	95,589	2,19,92
	g) Total	8,25,162	6,83,379	15,74,157	12,65,491	27,65,437
3	Profit from Operations before Other Income, Interest & Exceptional Items (1-2)	1,47,478	1,29,443	2,87,383	2,58,906	4,88,215
4	Other Income	11,600	14,988	18,065	19,763	44,070
5	Profit before Interest & Exceptional Items (3+4)	1,59,078	1,44,431	3,05,448	2,78,669	5,32,28!
6	Interest	2,262	1,174	4,341	3,228	8,286
7	Profit after Interest but before Exceptional Items (5-6)	1,56,816	1,43,257	3,01,107	2,75,441	5,23,999
В	Exceptional Items		-	, - l	-	-
9	Profit(+)/ Loss(-) from Ordinary Activities before tax (7+8)	1,56,816	1,43,257	3,01,107	2,75,441	5,23,999
0	Provision for Taxation - Current Tax - Deferred Tax	64,467 (17,092)	32,153 18,749	98,636 (5,437)	73,251 21,147	1,43,518 24,368
1	Net Profit (+)/Loss (-) from Ordinary Activities after tax (9-10)	1,09,441	92,355	2,07,908	1,81,043	3,56,11
2	Extraordinary items (Net of tax expenses)	-		-	-	_
3	Net Profit (+)/Loss (-) for the period (11-12)	1,09,441	92,355	2,07,908	1,81,043	3,56,11
4	Paid up Equity Share Capital	1,26,848	1,26,848	1,26,848	1,26,848	1,26,84
	(₹ 10/- per share)		1		i	
	Reserves excluding Revaluation Reserves	-	-	-	-	17,98,48
Þ	Earnings Per Share (EPS) (in ₹) (a) Basic & Diluted EPS before Extraordinary items	8.63	7.28	16.39	14,27	28.0
	(b) Basic & Diluted EPS before Extraordinary Items	8.63	7.28	16.39	14.27	28.0
7	Debt Service Coverage Ratio	8.30	56.77	13.05	45.21	19.6
	Interest Service Coverage Ratio	31.69	60.15	33.00	58.41	45.7
9	Public Shareholding	E3 0E 30 301	ED OF DO 202	E2 05 20 701	F2 OF 20 702	E2 04 4E E4
	- No. of shares - Percentage of Shareholding	53,05,30,391 41.82	52,95,20,783 <b>41.74</b>	53,05,30,391 41.82	52,95,20,783 <b>41.74</b>	53,01,15,51! 41.7
	(Excluding 1,756,889 GDRs representing	12.02		42.02	72.77	
o	10,541,334 shares (0.83%) as on 30.09.2011) Promoters and Promoter Group Shareholding					
	a) Pledged / Encumbered - No. of shares	B121	B. F.	A174	B.17.	B.174
	- No. or snares - Percentage of Shares (as a % of the total	NII Nii	NII Nii	Nil Nil	Nil Nil	NiI Nii
	shareholding of promoter and promoter group)					
	- Percentage of Shares (as a % of the total share capital of the company)	NII	NII	Nil	Nil	Nil
	b) Non - encumbered - No. of shares - Percentage of Shares (as a % of the total	72,74,05,675 100.00	72,74,05,675 100.00	72,74,05,675 100.00	72,74,05,675 100.00	72,74,05,67 100.0
	shareholding of promoter and promoter group)					200.00
	Percentage of Shares (as a % of the total share capital of the company)	57.35	57.35	57.35	57.35	57.35

Note: Definition for Coverage Ratio:

1. Debt Service Coverage Ratio (DSCR) = Earning Before Interest & Tax / (Interest Expense+ Principal Repayment)

2. Interest Service Coverage Ratio (ISCR) = Earning Before Interest & Tax / Interest Expense

PARTICULARS	For the quarter ended		For the Half Year ended		For the Year ended
	30.09.2011	30.09.2010	30.09.2011	30.09.2010	31.03.2011 (Audited)
1 Segment Revenue (Net Sales/Income)					
A. TRANSMISSION SERVICES					
I) NATURAL GAS	97,999	97,932	1,91,892	1,87,623	3,78,957
II) LPG	10,983	11,408	22,403	22,764	47,452
8. NATURAL GAS TRADING	7,57,538	6,28,941	14,78,081	11,74,108	25,66,723
C. PETROCHEMICALS  D. LPG AND LIQUID HYDROCARBONS	93,764 98,872	72,089 73,671	1,57,455 1,80,255	1,35,845 1,51,816	2,96,043 2,78,602
E OTHERS	2,572	1,433	4,769	2,946	6,120
Total	10,61,728	8,85,474	20,34,855	16,75,102	35,73,897
Less : Inter- Segment Revenue	91,826	75,065	1,78,215	1,55,098	3,28,033
Sales / Income from Operations	9,69,902	8,10,409	18,56,640	15,20,004	32,45,864
2 Segment Results (Profit before Interest and Tax)					
A. TRANSMISSION SERVICES					
I) NATURAL GAS	55,623	72,063	1,20,827	1,36,118	2,56,125
II) LPG B. NATURAL GAS TRADING	7,222 28,659	7,868 16,021	14,119 59,970	15,203 31,806	30,759 79,494
C. PETROCHEMICALS	40,405	27,159	64,741	55,616	1.18,825
D. LPG AND LIQUID HYDROCARBONS	35,213	17,517	58,064	40,850	48,577
E OTHERS	(8,182)	(4,786)	(11,533)	(6,162)	(10,560)
Total	1,58,940	1,35,842	3,06,188	2,73,431	5,23,220
Less: (i) Interest	2,262	1,174	4,341	3,228	8,286
(ii) Other Un-allocable Exependiture	11,829	6,538	19,230	14,743	35,372
(iii) Other Un-alfocable Income	(11,967)	(15,127)	(18,490)	(19,981)	(44,437)
Total Profit before Tax	1,56,816	1,43,257	3,01,107	2,75,441	5,23,999
3 Capital Employed (Segment Assets - Segment Liabilities)					
A. NATURAL GAS TRANSMISSION / TRADING	13,20,610	9,77,238	13,20,610	9,77,238	9,80,270
B. LPG TRANSMISSION	81,191	83,447	81,191	83,447	85,500
C. PETROCHEMICALS	1,54,480	1,61,680	1,54,480	1,61,680	1,65,038
D. LPG AND LIQUID HYDROCARBONS	1,12,584	1,06,088	1,12,584	1,06,088	64,249
E OTHERS	(7,356)	(3,821)	(7,356)	(3,821)	(8,414)
F UN-ALLOCABLE	9,96,564	8,66,454	9,96,564	8,66,454	10,33,015
Total	26,58,073	21,91,086	26,58,073	21,91,086	23,19,658

Note: Others Segment includes GAILTel, E&P, City Gas and Power Sector.

(₹ in Lakhs)

	PARTICULARS	For the Half Y	For the Year ended	
<u> </u>		30.09.2011	30.09.2010	31.03.2011 (Audited)
1	SHAREHOLDERS' FUND			
	(a) Capital	1,26,848	1,26,848	1,26,848
	(b) Reserves & Surplus	20,06,388	17,34,090	17,98,486
2	LOAN FUNDS	3,66,950	1,70,045	2,31,000
3	PROVISION FOR DEFERRED TAX (NET)	1,57,887	1,60,103	1,63,324
	TOTAL	26,58,073	21,91,086	23,19,658
1	FIXED ASSETS	20,21,155	16,04,190	18,28,274
2	INVESTMENT	3,04,761	2,32,598	2,58,252
3	CURRENT ASSETS, LOANS AND ADVANCES			
	(a) Inventories	1,16,222	85,103	85,511
	(b) Sundry Debtors	2,06,843	1,50,374	1,90,590
	(c) Cash and Bank balances (d) Other Current assets	1,03,088	3,98,177	2,13,135
ļ	(e) Loans and Advances	66	720	359
	(C) Loans and Advances	6,32,977	8,09,205	6,25,024
	Less: Current Liabilites and Provisions			
	(a) Current Liabilities	(4,38,277)	(5,90,280)	(4,75,437)
	(b) Provisions	(2,88,762)	(4,99,001)	(4,06,050)
4	MISCELANEOUS EXPENSES (NOT WRITEN OFF		_	
	OR ADJUSTED)	-		-
5	PROFIT AND LOSS ACCOUNT	-	-	-
	TOTAL	26,58,073	21,91,086	23,19,658

## Notes

- 1. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meetings held on 24<sup>th</sup> October 2011.
- 2. Limited Review of the Financial Results has been carried out by the Statutory Auditors of the company.
- 3. In terms of the decision of the Government of India to share the under recoveries on LPG, the company has provided discount of ₹ 56660 Lakhs for the quarter ended 30th September, 2011 (Previous year corresponding quarter : ₹ 34637 Lakhs) and ₹ 124852 Lakhs for the half year ended 30th September, 2011 (Previous year corresponding period : ₹ 79185 Lakhs).
- 4. Other expenditure for the quarter ended 30th September, 2011 includes ₹ 9389 Lakhs (Previous year corresponding quarter : ₹ 4920 Lakhs) and ₹ 14132 Lakhs for the half year ended 30th September 2011 (Previous year corresponding period : ₹ 6931 Lakhs) on account of Survey Expenses and write off of Dry well Expenditure in Exploration & Production (E&P) business segment.
- 5. During the quarter ended 30th September, 2011, a wholly owned subsidiary "GAIL GLOBAL (USA) INC." was incorporated in USA which acquired working interest to the extent of 20% in Eagle Ford assets (Shale assets) held by Carrizo Oil and Gas Inc. in USA.
- 6. There were nil investors' complaint pending at the beginning of the quarter, four complaints were received, all the complaints were resolved and no complaints were pending at the close of the quarter.
- 7. Previous period figures have been regrouped / rearranged, wherever required.

For GAIL (India) Limited

Place: New Delhi (P.K.Jai

Date: 24.10.2011 Director (Finance)