



GAIL (India) Limited
New Delhi

Date: 22.05.2017

Information for Q4 (2016-17)

Financial Information:

(₹ in Cr)

SL. No.	PARTICULARS	Q4 2015-16	Q4 2016-17
I	GROSS SALES		
1	Transmission Services		
	a) Natural Gas	938	1,056
	b) LPG Transmission	125	140
2	Gas Marketing	8,630	9,539
3	Petrochemicals	1,106	1,763
4	LPG & Other Liquid Hydro Carbons	758	971
5	Unallocated	181	175
	TOTAL TURNOVER	11,738	13,644
II	GROSS MARGIN		
1	Transmission Services		
	a) Natural Gas	675	729
	b) LPG Transmission	83	82
2	Gas Marketing	406	449
3	Petrochemicals	8	181
4	LPG & Other Liquid Hydro Carbons	175	519
5	Unallocated	136	(725)
	TOTAL GROSS MARGIN	1,483	1,235

Physical Performance:

SL. No.	PARTICULARS	U/M	Q4 2015-16	Q4 2016-17
I	TRANSMISSION			
1	Natural Gas	MMSCMD	95.31	101.50
2	LPG	000 MT	751	913
II	PRODUCTION			
1	Petrochemicals	000 MT	111	175
2	LPG	000 MT	202	215
3	Other Liquid Hydro Carbons	000 MT	57	64
III	SALES			
1	Natural Gas	MMSCMD	74.41	82.45
2	Petrochemicals	000 MT	116	186
3	LPG	000 MT	204	211
4	Other Liquid Hydro Carbons	000 MT	56	65