



GAIL (India) Limited
New Delhi

Date: 24.05.2018

Information for Q4 (2017-18)

Financial Information:

(₹ in Cr)

SL. No.	PARTICULARS	Q4 2016-17	Q4 2017-18
I	GROSS SALES		
1	Transmission Services		
	a) Natural Gas	1,056	1,053
	b) LPG Transmission	140	145
2	Gas Marketing	9,539	11,236
3	Petrochemicals	1,763	1,625
4	LPG & Other Liquid Hydro Carbons	971	1,125
5	Unallocated	175	212
	TOTAL TURNOVER	13,644	15,396
II	GROSS MARGIN *		
1	Transmission Services		
	a) Natural Gas	737	894
	b) LPG Transmission	81	82
2	Gas Marketing	449	158
3	Petrochemicals	181	136
4	LPG & Other Liquid Hydro Carbons	519	680
5	Unallocated	(732)	48
	TOTAL GROSS MARGIN	1,235	1,998

**includes exceptional items*

Physical Performance:

SL. No.	PARTICULARS	U/M	Q4 2016-17	Q4 2017-18
I	TRANSMISSION			
1	Natural Gas	MMSCMD	101.50	106.13
2	LPG	000 MT	913	982
II	PRODUCTION			
1	Petrochemicals	000 MT	175	175
2	LPG	000 MT	215	237
3	Other Liquid Hydro Carbons	000 MT	64	87
III	SALES			
1	Natural Gas	MMSCMD	82.45	89.24
2	Petrochemicals	000 MT	186	191
3	LPG	000 MT	211	237
4	Other Liquid Hydro Carbons	000 MT	65	87