



GAIL (India) Limited
New Delhi

Date: 14.02.2013

Information for Q3 (2012-13)

Financial Information:

(₹ in Cr)

SL. No.	PARTICULARS	2011-12 Q3	2012-13 Q3
I	SALES TURNOVER (Net of ED)		
1	Transmission Services		
	a) Natural Gas	1,001	916
	b) LPG Transmission	122	82
2	Gas Trading	8,269	9,055
3	Petrochemicals	868	1,101
4	LPG & Other Liquid Hydro Carbons	966	1,277
5	Unallocated	34	43
	TOTAL SALES	11,260	12,474
II	GROSS MARGIN		
1	Transmission Services		
	a) Natural Gas	738	775
	b) LPG Transmission	90	26
2	Gas Trading	324	300
3	Petrochemicals	430	483
4	LPG & Other Liquid Hydro Carbons	328	613
5	Unallocated	(93)	(41)
	TOTAL GROSS MARGIN	1,817	2,156

Physical Performance:

SL. No.	PARTICULARS	U/M	2011-12 Q3	2012-13 Q3
I	TRANSMISSION			
1	Natural Gas	MMSCMD	119	105
2	LPG	000 MT	871	733
II	PRODUCTION			
1	Petrochemicals	000 MT	117	126
2	LPG	000 MT	281	265
3	Other Liquid Hydro Carbons	000 MT	78	79
III	SALES			
1	Natural Gas	MMSCMD	85	82
2	Petrochemicals	000 MT	113	128
3	LPG	000 MT	283	261
4	Other Liquid Hydro Carbons	000 MT	78	79