



**GAIL (India) Limited**  
New Delhi

Date: 25.05.2016

**Information for Q4 FY16 & FY (2015-16)**

**Financial Information:**

(₹ in Cr)

SL. No.	PARTICULARS	Q4 2015-16	Q4 2014-15	FY 2015-16	FY 2014-15
<b>I</b>	<b>SALES TURNOVER (Net of ED)</b>				
1	Transmission Services				
	a) Natural Gas	938	854	3,701	3,049
	b) LPG Transmission	125	124	486	440
2	Gas Marketing	8,629	10,864	40,336	42,686
3	Petrochemicals	1,010	1,166	3,041	4,595
4	LPG & Other Liquid Hydro Carbons	743	1,035	3,246	5,053
5	Unallocated	182	192	804	746
	<b>TOTAL TURNOVER</b>	<b>11,627</b>	<b>14,235</b>	<b>51,614</b>	<b>56,569</b>
<b>II</b>	<b>GROSS MARGIN</b>				
1	Transmission Services				
	a) Natural Gas	648	484	2,621	2,131
	b) LPG Transmission	82	86	315	293
2	Gas Marketing	438	196	1,469	686
3	Petrochemicals	(9)	(130)	(429)	221
4	LPG & Other Liquid Hydro Carbons	176	297	798	1,976
5	Unallocated	109	(30)	352	313
	<b>TOTAL GROSS MARGIN</b>	<b>1,444</b>	<b>903</b>	<b>5,126</b>	<b>5,620</b>

**Physical Performance:**

SL. No.	PARTICULARS	U/M	Q4 2015-16	Q4 2014-15	FY 2015-16	FY 2014-15
<b>I</b>	<b>TRANSMISSION</b>					
1	Natural Gas	MMSCMD	95.31	86.15	92.09	92.10
2	LPG	000 MT	751	788	2,819	3,093
<b>II</b>	<b>PRODUCTION</b>					
1	Petrochemicals	000 MT	111	111	341	447
2	LPG	000 MT	202	241	855	1,039
3	Other Liquid Hydro Carbons	000 MT	57	58	234	237
<b>III</b>	<b>SALES</b>					
1	Natural Gas	MMSCMD	74.41	68.70	73.67	72.07
2	Petrochemicals	000 MT	116	132	334	441
3	LPG	000 MT	204	244	856	1,040
4	Other Liquid Hydro Carbons	000 MT	56	59	230	237