



GAIL (India) Limited

Investors' & Analysts' Presentation

Q1 FY'26

#EnergizingPossibilities

With Natural Gas in TRANSPORTATION . HOMES . INDUSTRIES AND LIVES



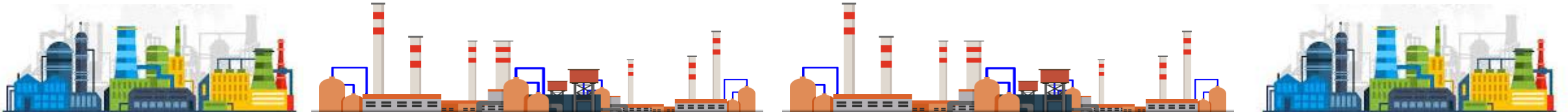
Safe Harbor Statement

This presentation has been prepared by GAIL (India) Ltd (Company or GAIL) solely for providing information about the Company.

The information contained in this presentation is only current as of its date. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking statements", including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects, and future developments in its industry and its competitive and regulatory environment. Actual results may differ materially from these forward-looking statements due to a number of factors, including future changes or developments in the Company's business, its competitive environment, information technology and political, economic, legal and social conditions in India.

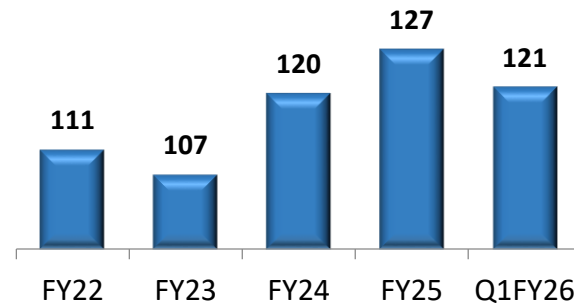
This communication is for general information purposes only, without regard to specific objectives, financial situations and needs of any particular person. Company do not accept any liability whatsoever, direct or indirect, that may arise from the use of the information herein.

The Company may alter, modify or otherwise change in any manner the content of this presentation, without obligation to notify any person of such revision or changes

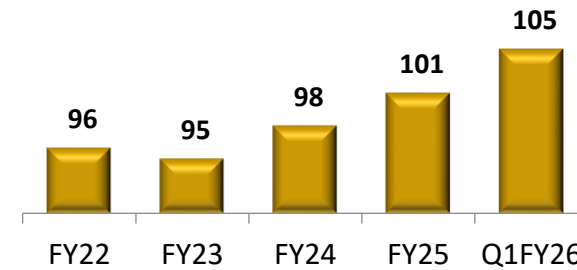


Physical Performance

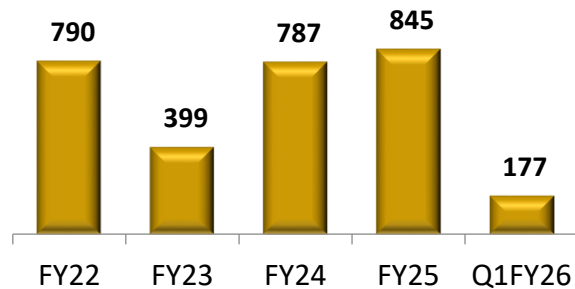
Natural Gas Transmission (MMSCMD)



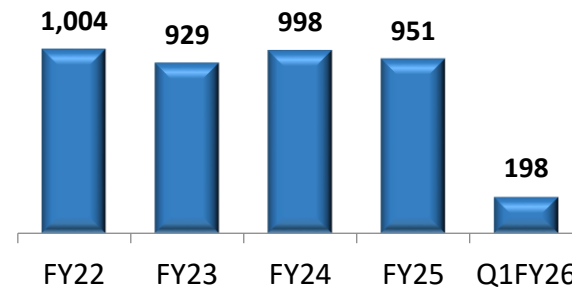
Natural Gas Marketing (MMSCMD)



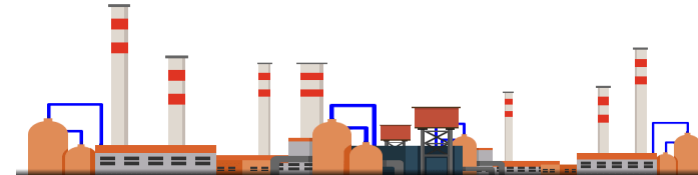
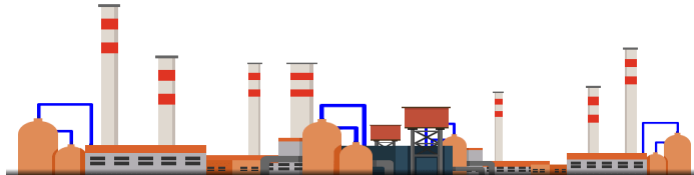
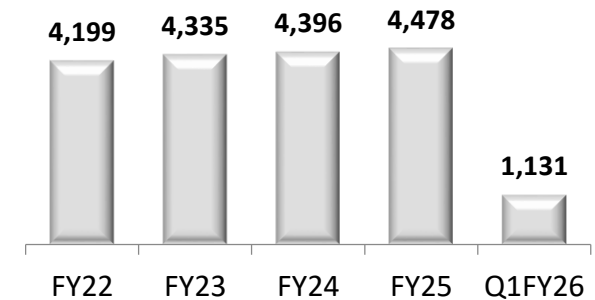
Petrochemicals Sales (TMT)



Liquid Hydrocarbons Sales (TMT)



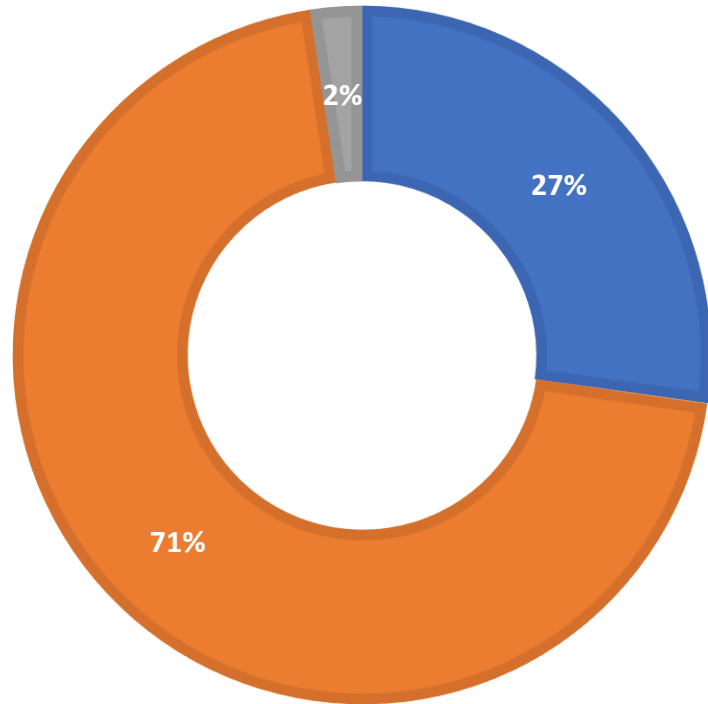
LPG Transmission (TMT)



Natural Gas: Source-wise Bifurcation

Natural Gas Transmission

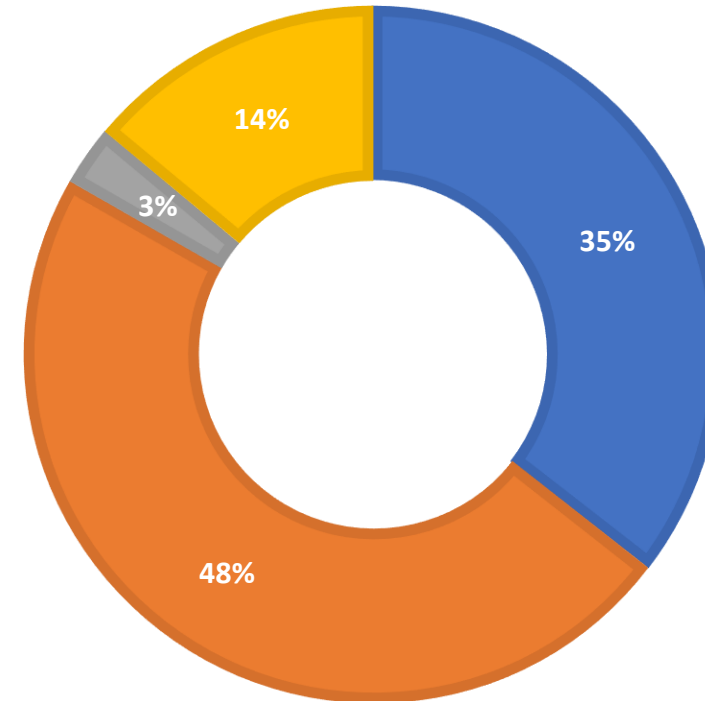
120.62 MMSCMD



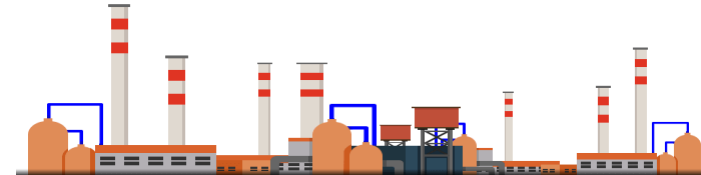
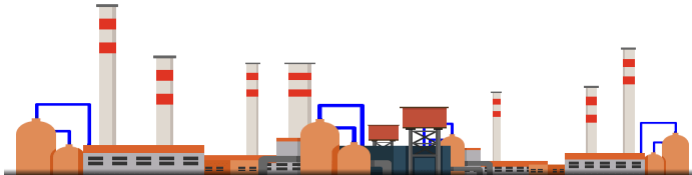
■ APM/NAPM ■ RLNG/Spot ■ RIL & BP MDP

Natural Gas Marketing

105.45 MMSCMD



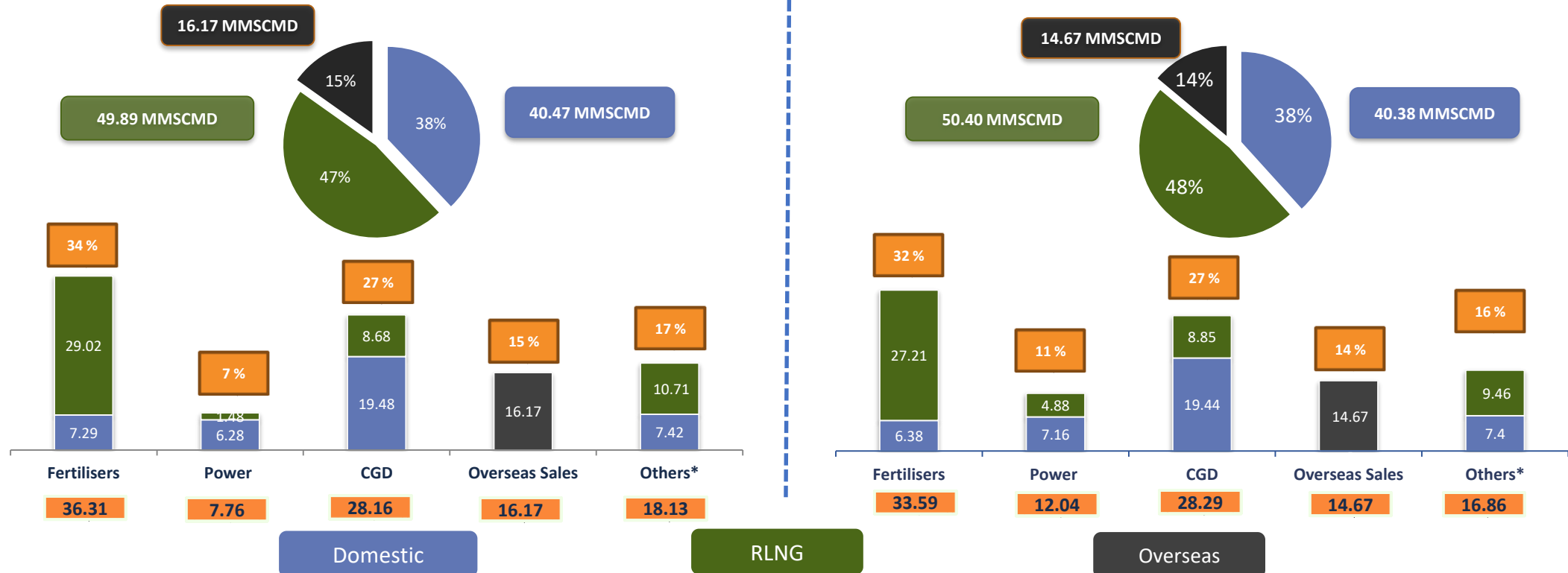
■ APM/NAPM ■ RLNG/Spot ■ RIL & BP MDP ■ Overseas Sales



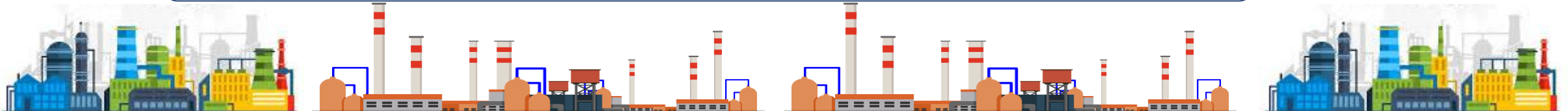
Natural Gas Marketing - Sector Wise Supply

Q4 FY'25 – 106.53 MMSCMD

Q1 FY'26 – 105.45 MMSCMD



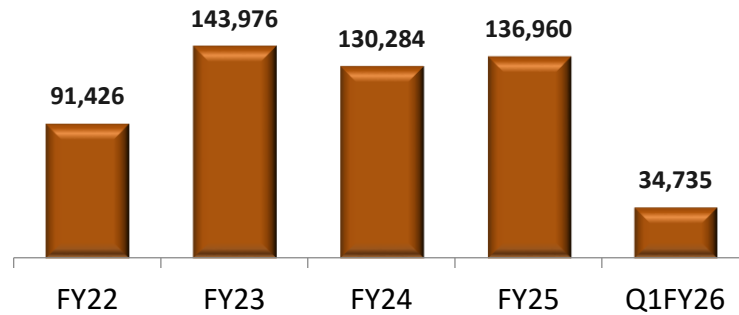
- ❑ Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- ❑ Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- ❑ Major demand of Natural Gas is from Fertilizer & CGD companies



Financial Performance (Standalone)

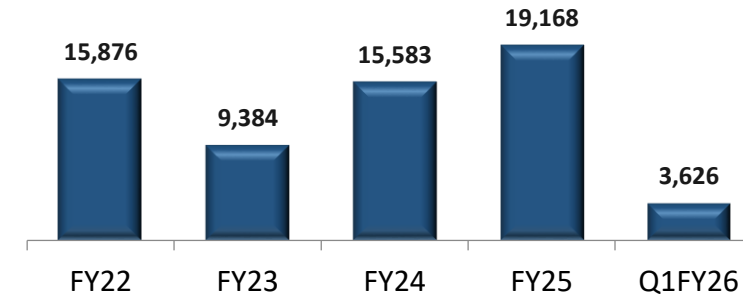


Turnover (Gross)

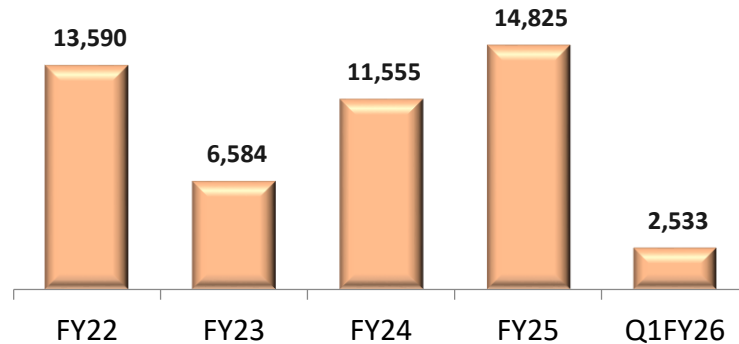


Gross Margin (EBITDA)

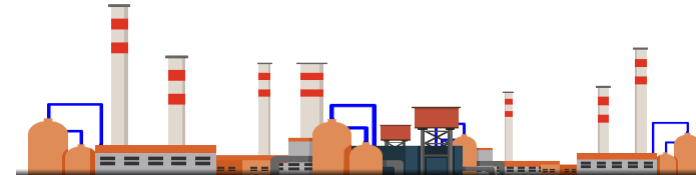
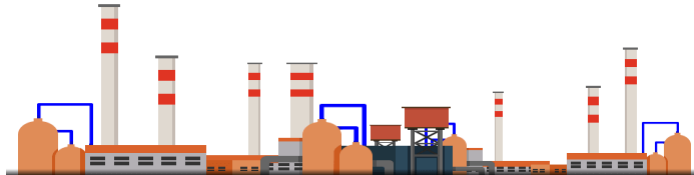
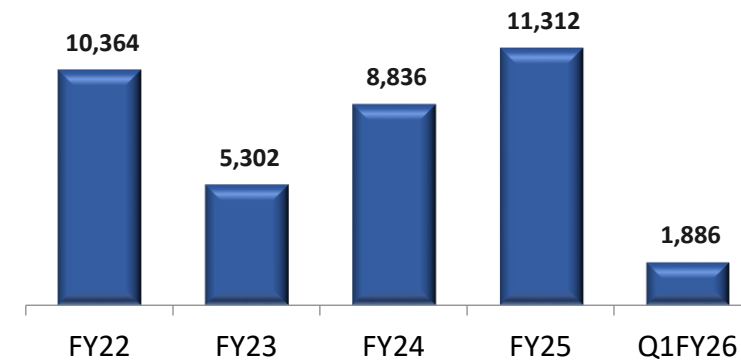
(in Rs. crore)



Profit Before Tax (PBT)

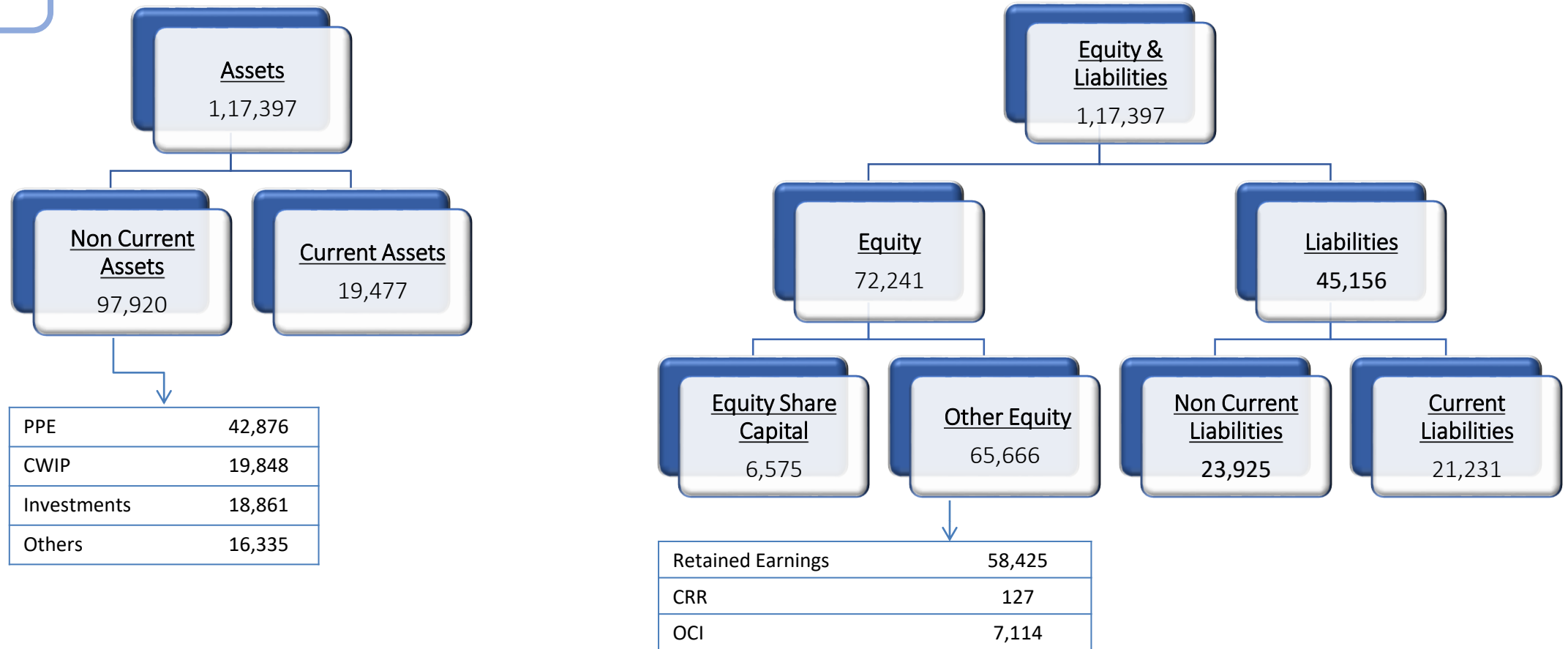


Profit After Tax (PAT)



Balance Sheet as on 30th June 2025

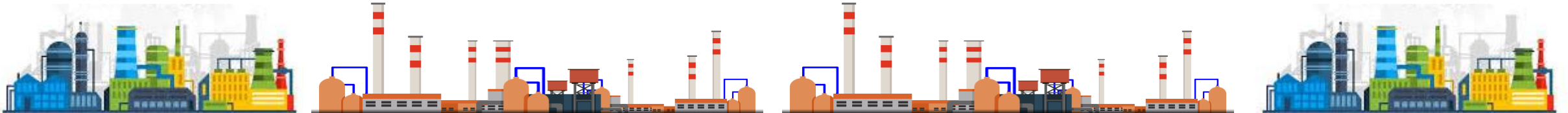
(in Rs crore)



Capital Employed
Rs. 93,038 crore

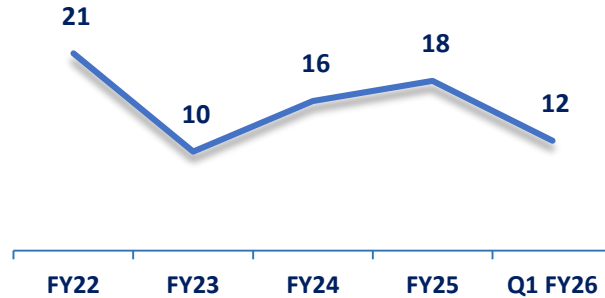
Net Worth
Rs. 65,127 crore

LT Loan Outstanding
Rs. 11,096 crore

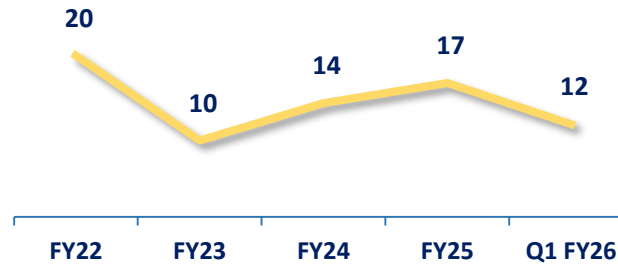


Key Financial Ratios

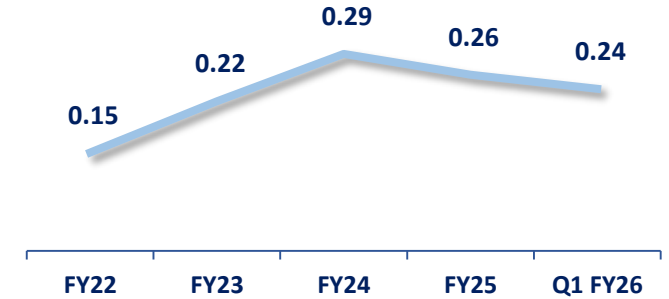
PAT to Net Worth* (in %)



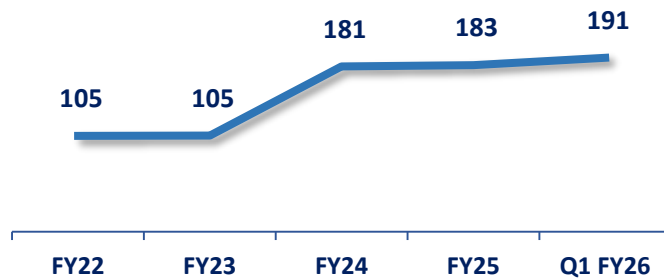
Return on Capital Employed* (in %)



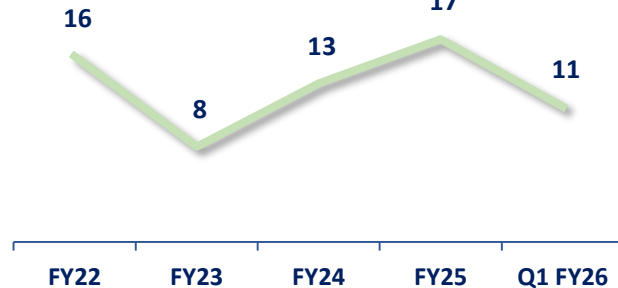
Debt Equity Ratio



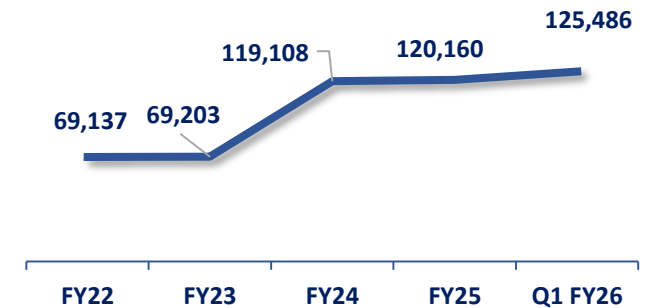
Share Price (in Rs./Share)\$



Earning Per Share*\$ (₹/Share)

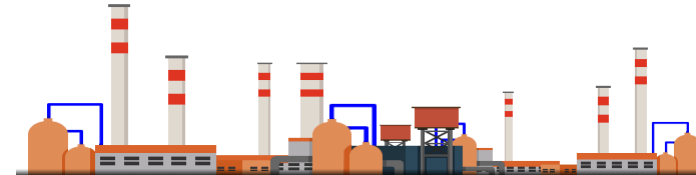
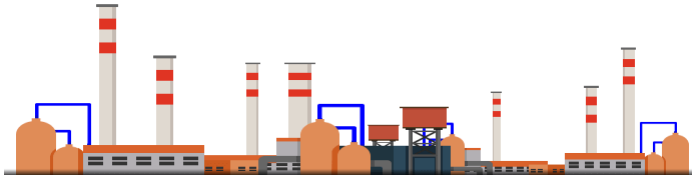


Market Capitalization (₹/Crore)



*Figures includes Exceptional items and have been annualized

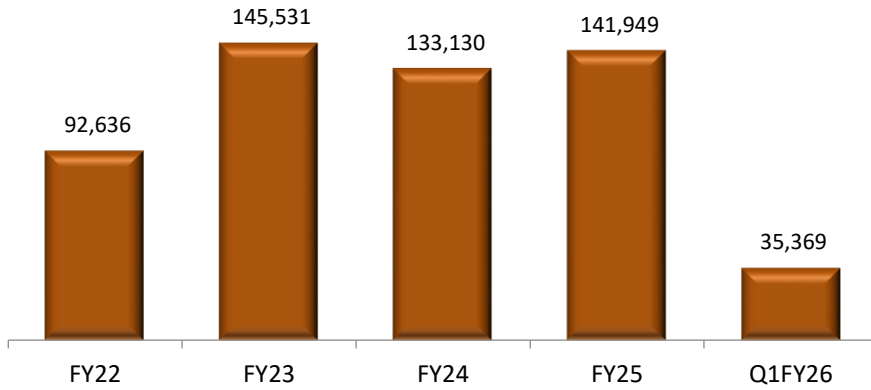
\$ Share Price & EPS for past periods are adjusted for Bonus issue & Buy Back



Financial Performance (Consolidated Basis)

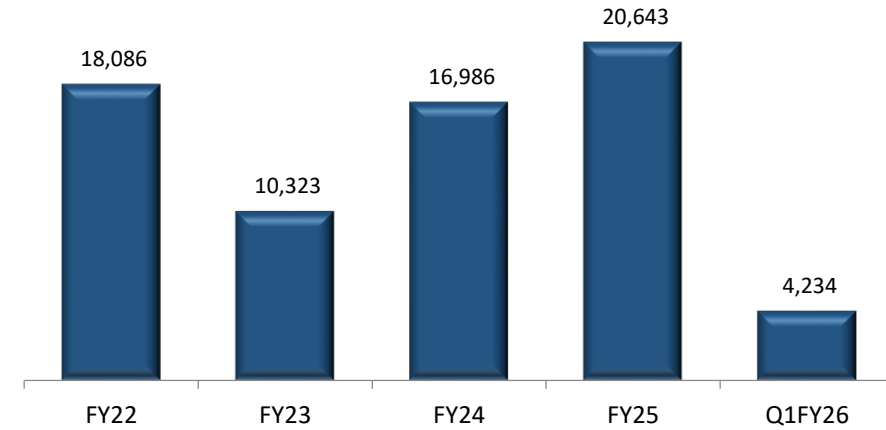


Turnover (Gross)

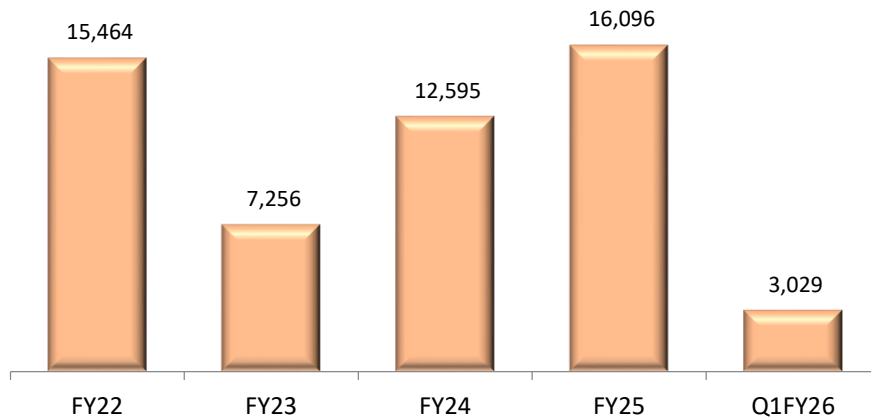


Gross Margin (EBITDA)

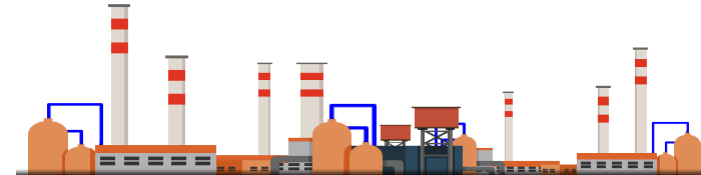
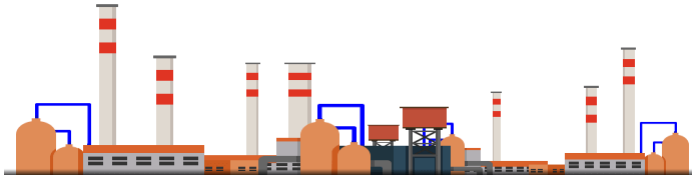
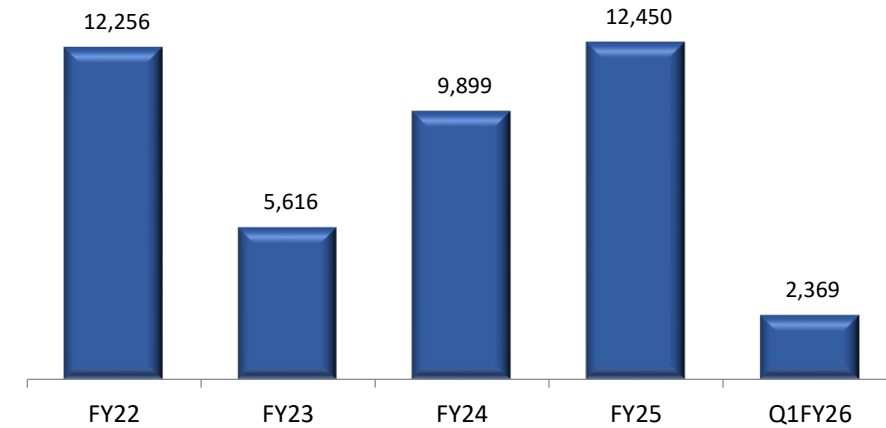
(in Rs. crore)



Profit Before Tax



Profit after Tax

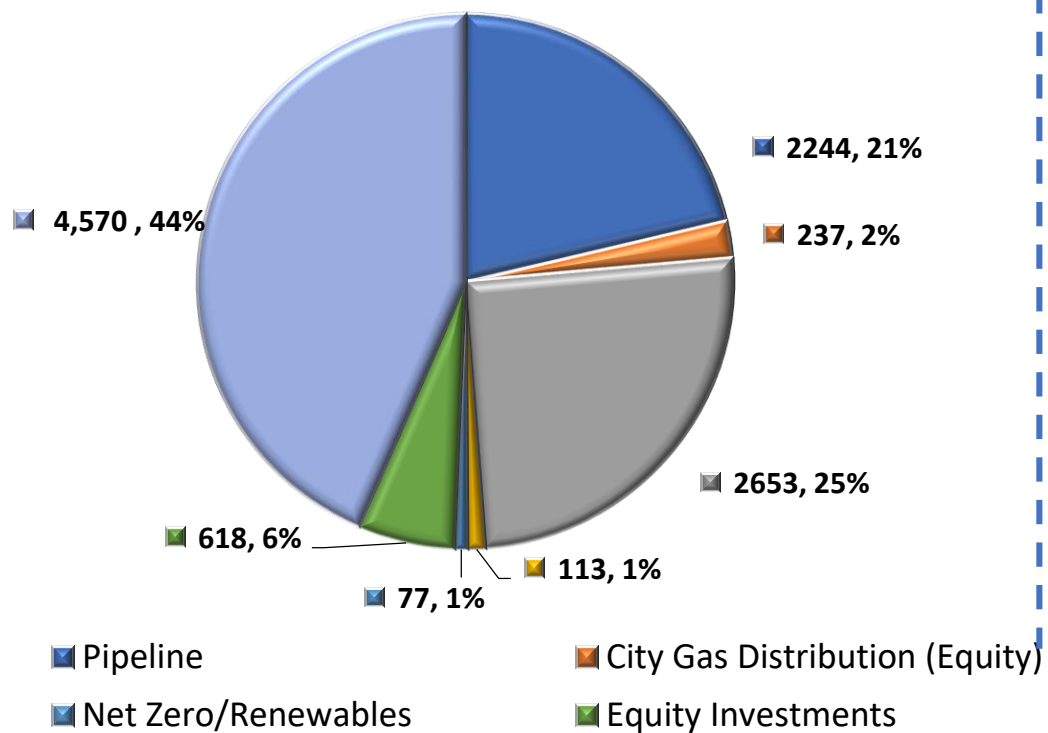


Capital Expenditure Profile



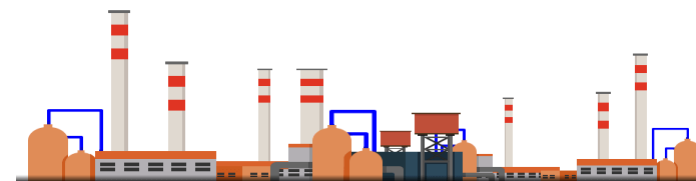
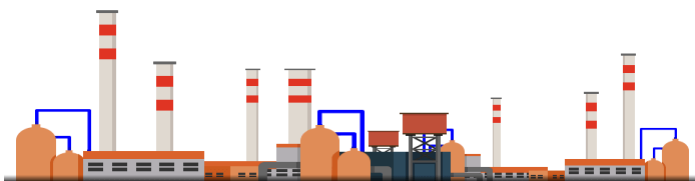
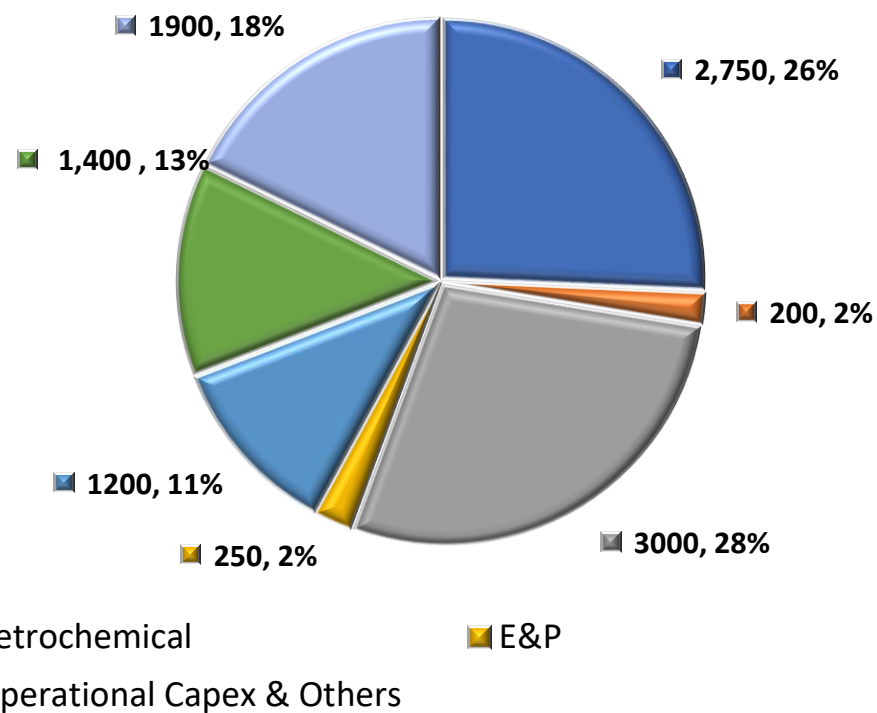
(in Rs crore)

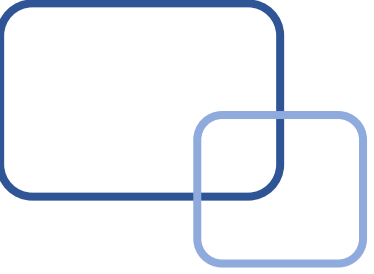
FY 2024-25
₹ 10,512 Crore



(in Rs crore)

FY 2025-26 (E)
~₹ 10,700 Crore





Thank You



GAIL (India) Limited

16, Bhikaiji Cama Place, R.K. Puram, New Delhi-110066

www.gailonline.com

