



GAIL (India) Limited

Investors' & Analysts' Presentation

9M FY'26

#EnergizingPossibilities

With Natural Gas in TRANSPORTATION . HOMES . INDUSTRIES AND LIVES



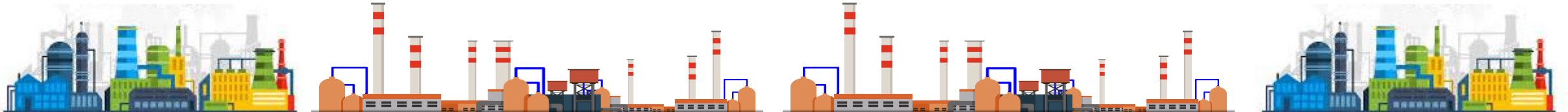
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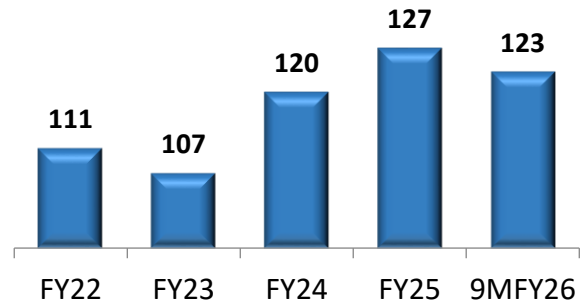
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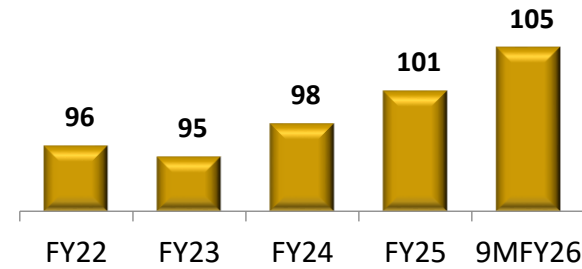


Physical Performance

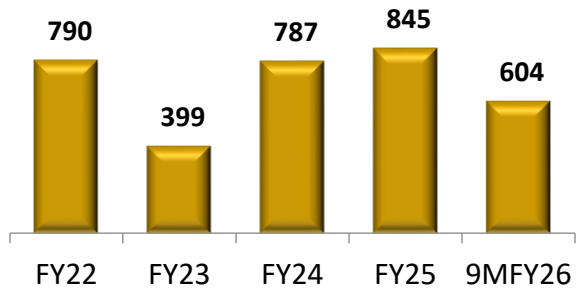
Natural Gas Transmission (MMSCMD)



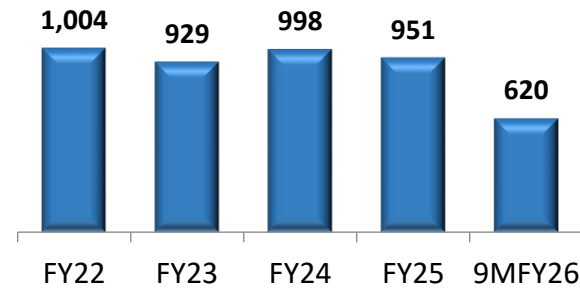
Natural Gas Marketing (MMSCMD)



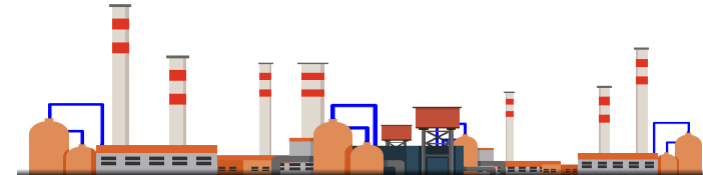
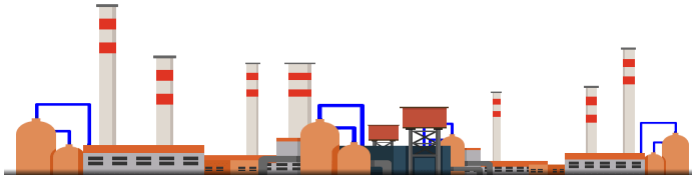
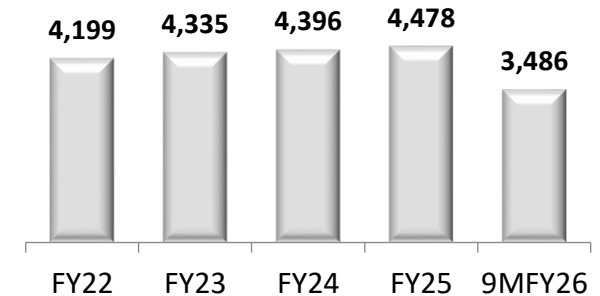
Petrochemicals Sales (TMT)



Liquid Hydrocarbons Sales (TMT)



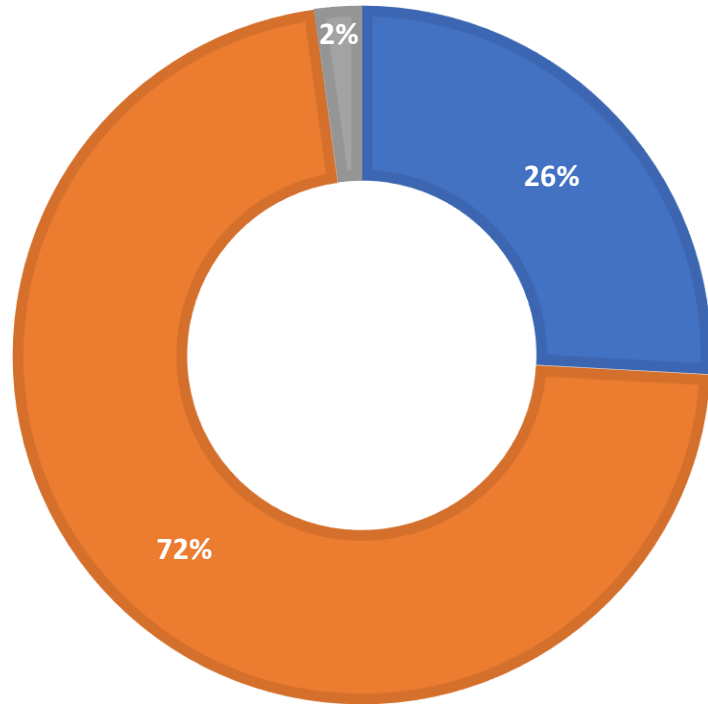
LPG Transmission (TMT)



Natural Gas: Source-wise Bifurcation (9M FY'26)

Natural Gas Transmission

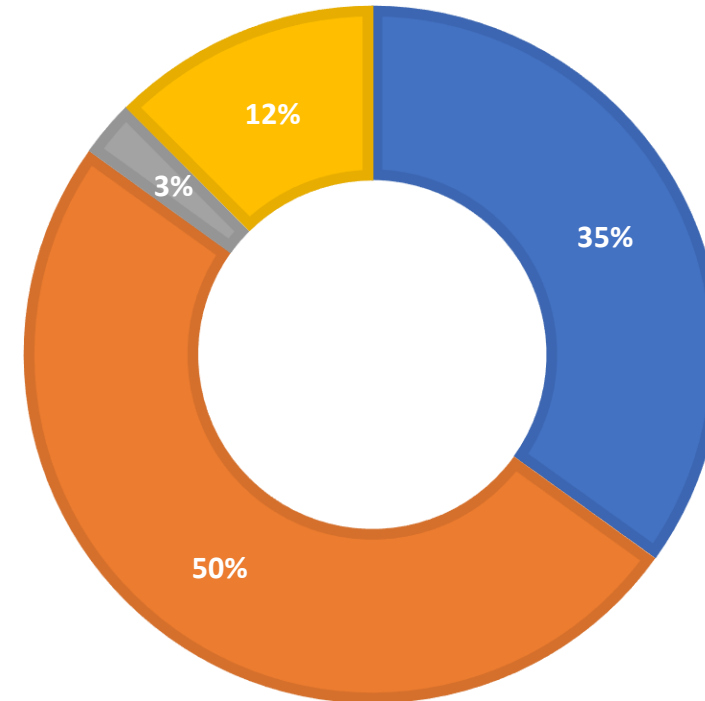
123.23 MMSCMD



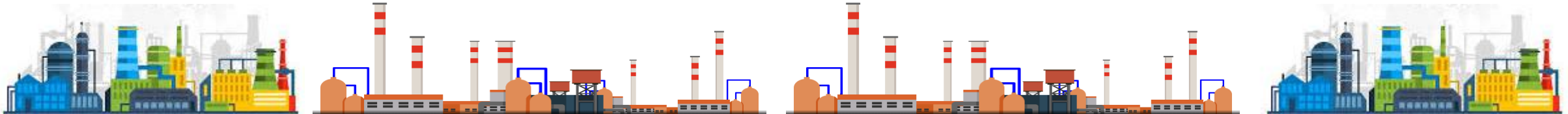
■ APM/NAPM ■ RLNG/Spot ■ RIL & BP MDP

Natural Gas Marketing

104.97 MMSCMD



■ APM/NAPM ■ RLNG/Spot ■ RIL & BP MDP ■ Overseas Sales

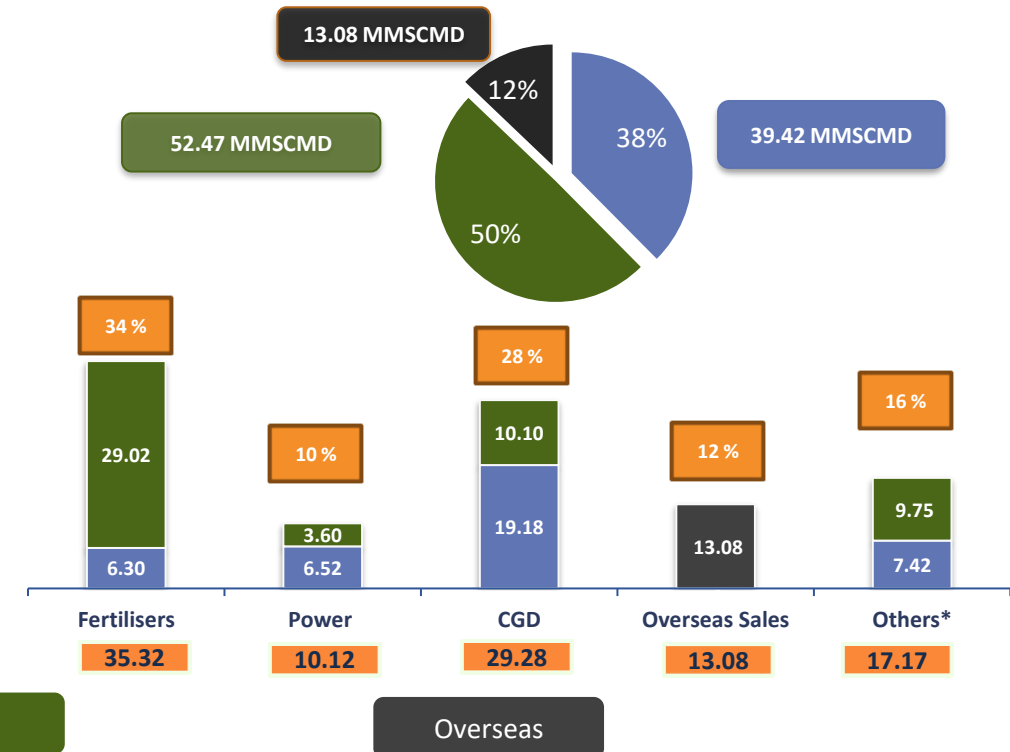
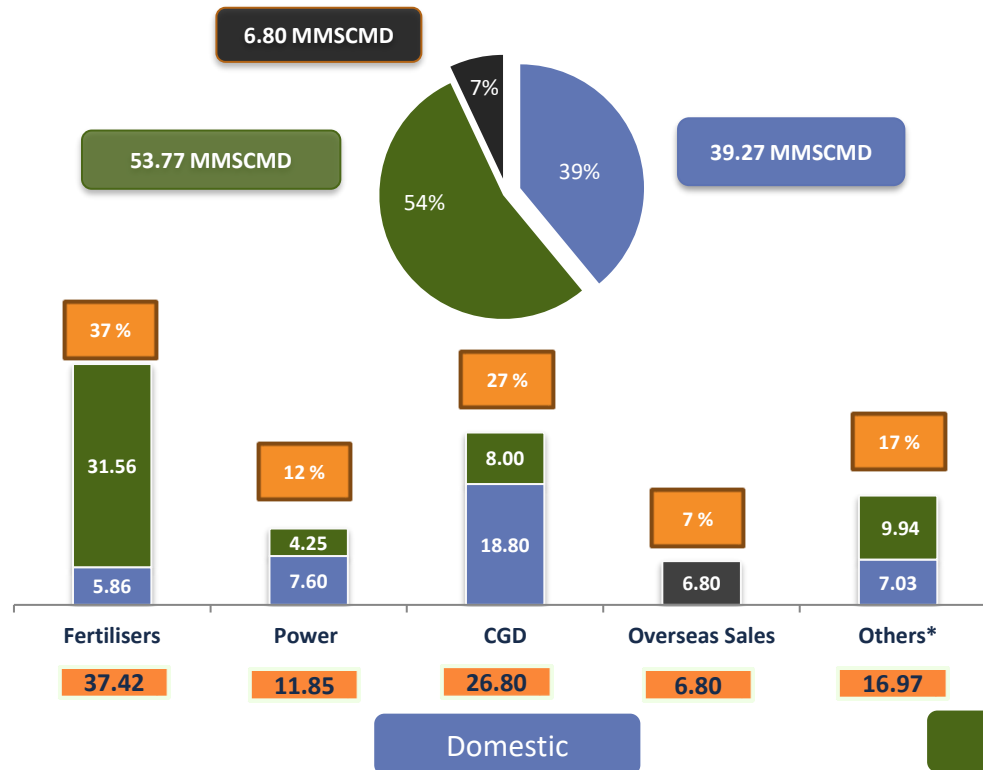


Natural Gas Marketing - Sector Wise Supply



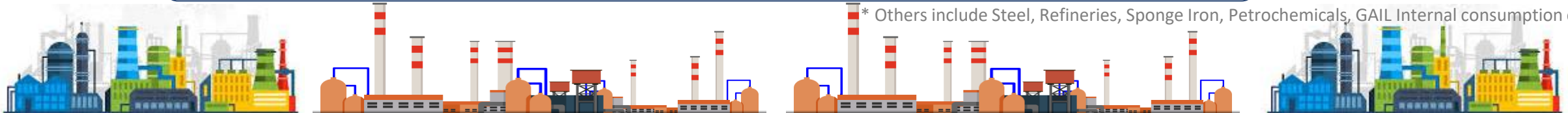
9M FY'25 – 99.84 MMSCMD

9M FY'26 – 104.97 MMSCMD



- ❑ Imported Gas primarily consists of Long Term RLNG, RLNG and Spot
- ❑ Major sources for domestic gas are ONGC (APM & MDP), Ravva, Ravva satellite, CBM etc.
- ❑ Major demand of Natural Gas is from Fertilizer & CGD companies

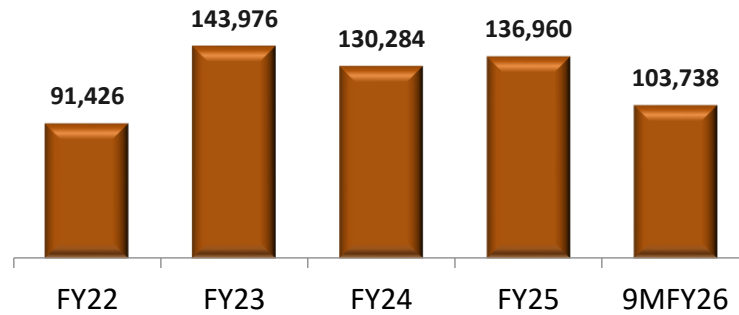
* Others include Steel, Refineries, Sponge Iron, Petrochemicals, GAIL Internal consumption etc.



Financial Performance (Standalone)

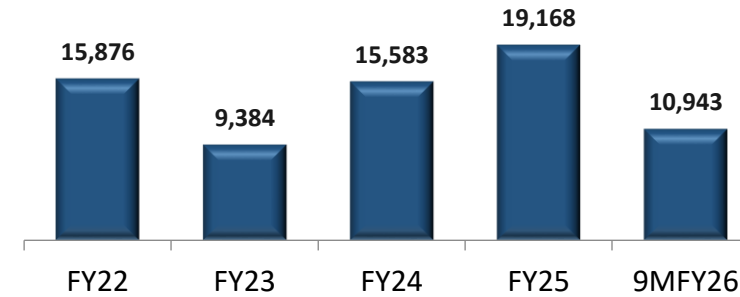


Turnover (Gross)

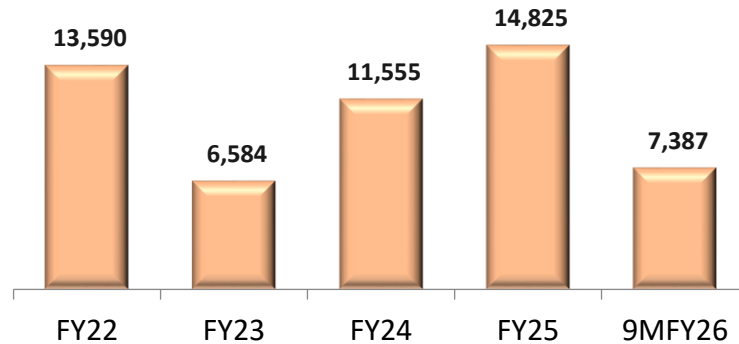


Gross Margin (EBITDA)

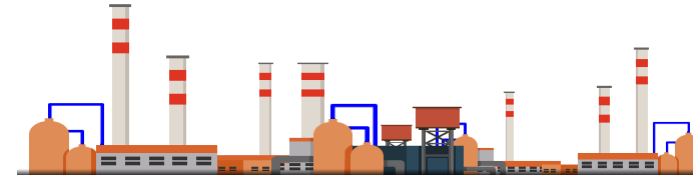
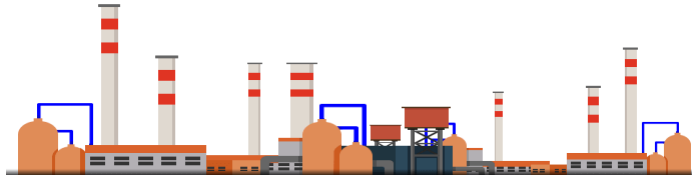
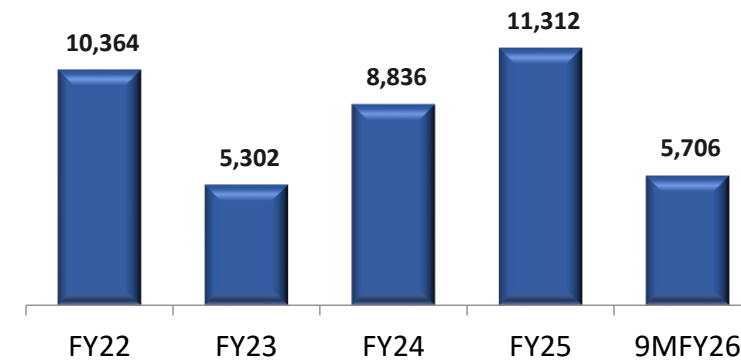
(in Rs. crore)



Profit Before Tax (PBT)

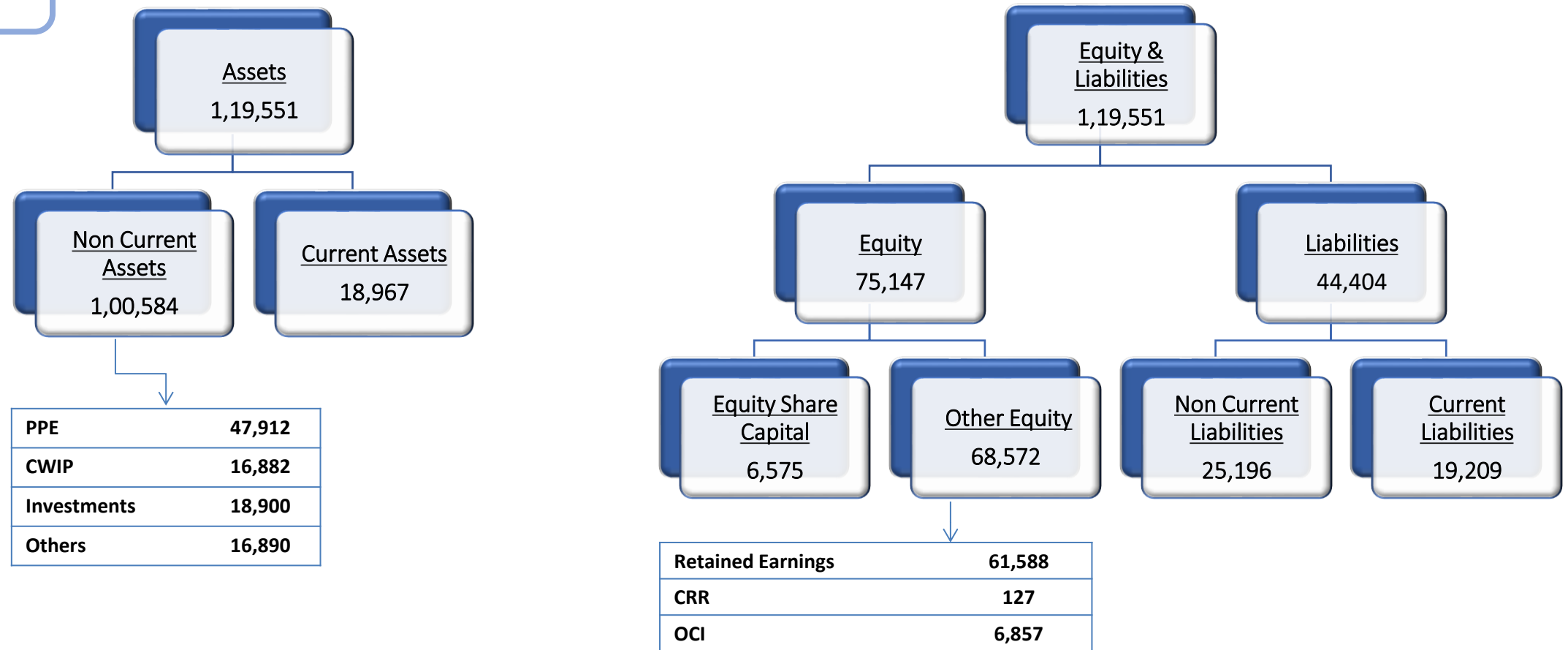


Profit After Tax (PAT)



Balance Sheet as on 31st Dec 2025

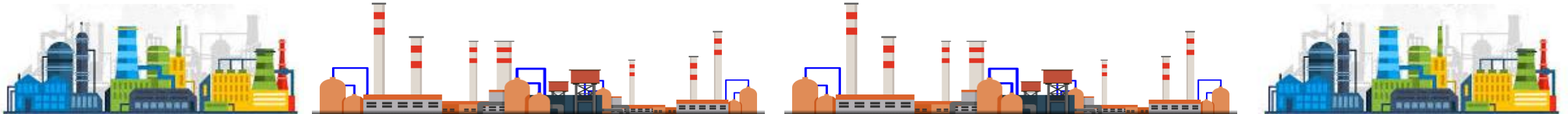
(in Rs crore)



Capital Employed
Rs. 97,699 crore

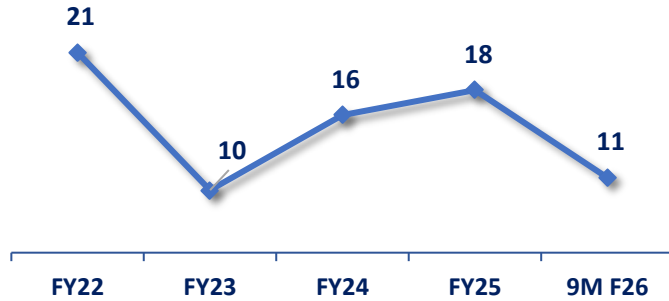
Net Worth
Rs. 68,290 crore

LT Loan Outstanding
Rs. 12,477 crore

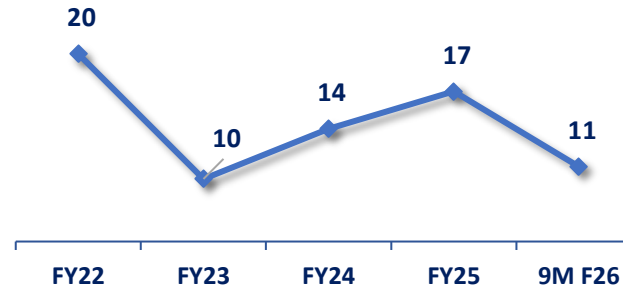


Key Financial Ratios

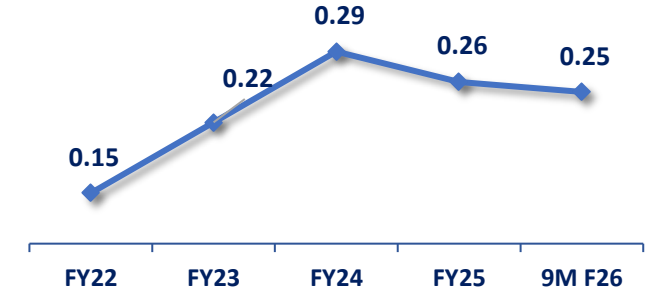
PAT to Net Worth* (in %)



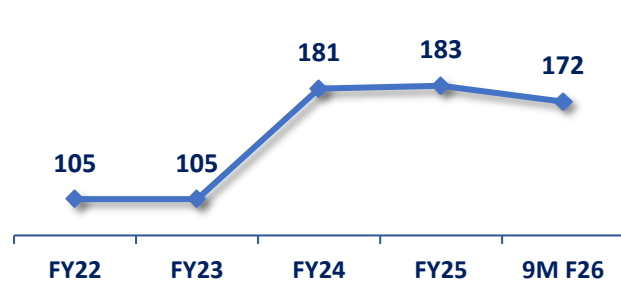
Return on Capital Employed* (in %)



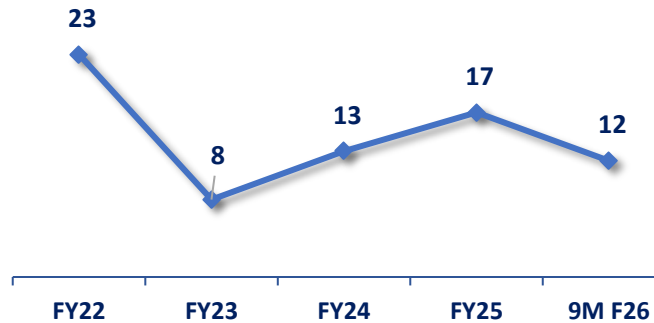
Debt Equity Ratio



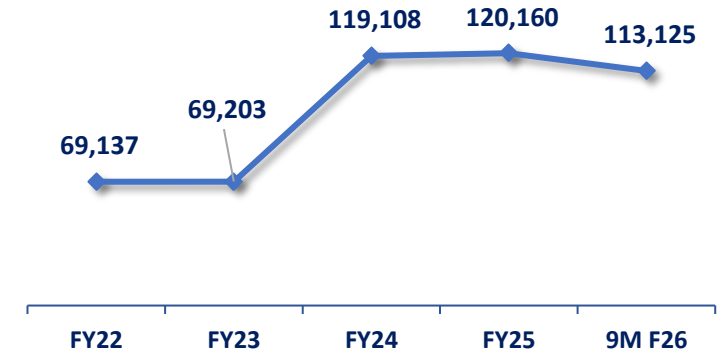
Share Price (in Rs./Share)\$#



Earning Per Share*\$ (₹/Share)



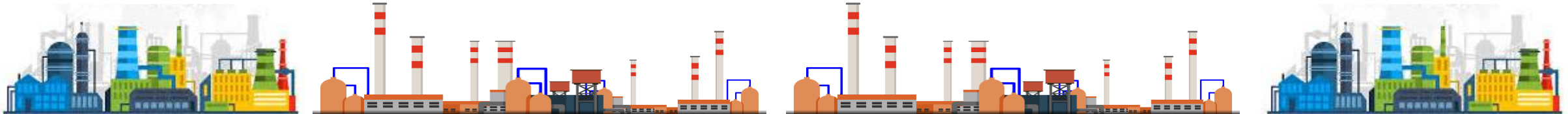
Market Capitalization (₹/Crore)#



*Figures include Exceptional items and have been annualized

\$ Share Price & EPS for past periods are adjusted for Bonus issue & Buy Back

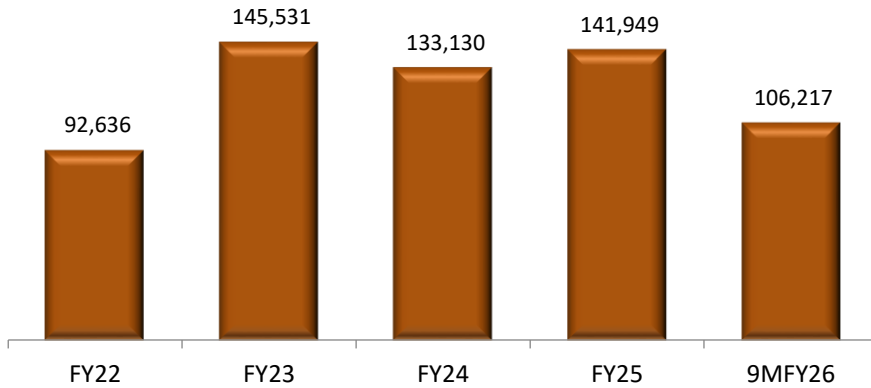
As on closing date of the period



Financial Performance (Consolidated Basis)

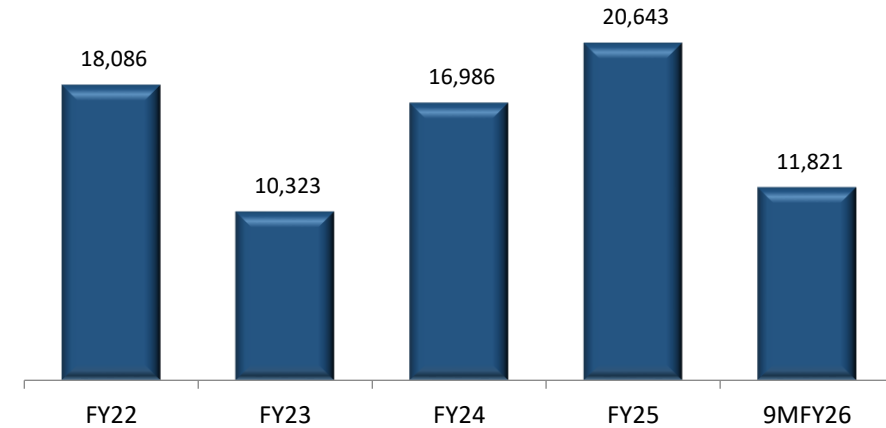


Turnover (Gross)

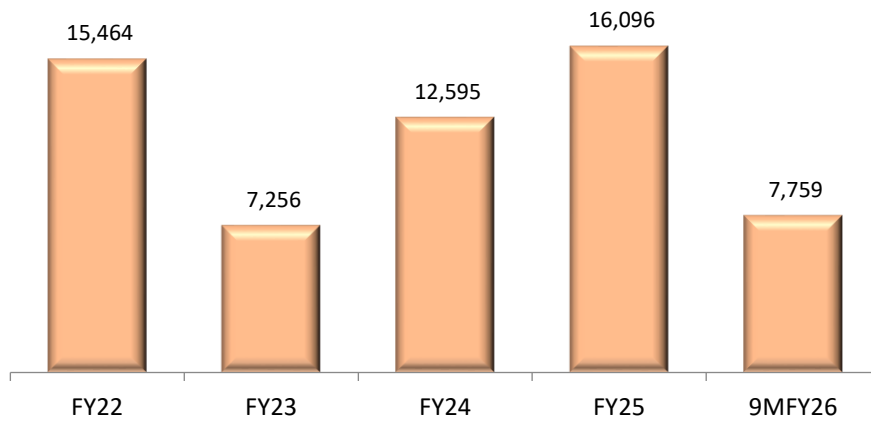


Gross Margin (EBITDA)

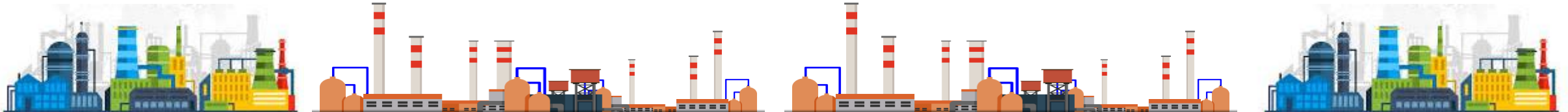
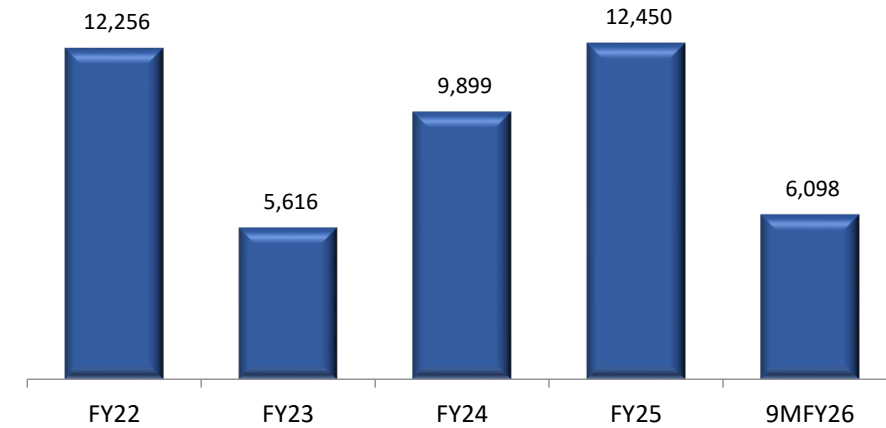
(in Rs. crore)



Profit Before Tax



Profit After Tax

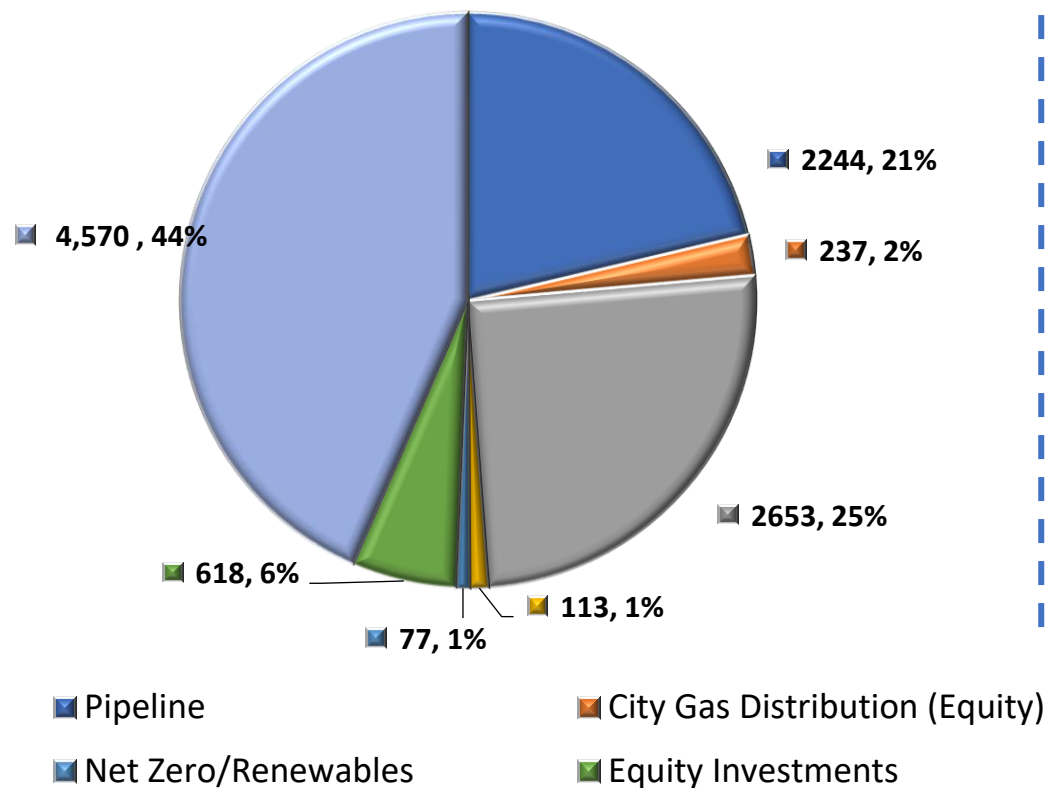


Capital Expenditure Profile



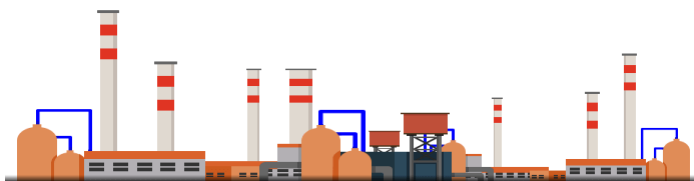
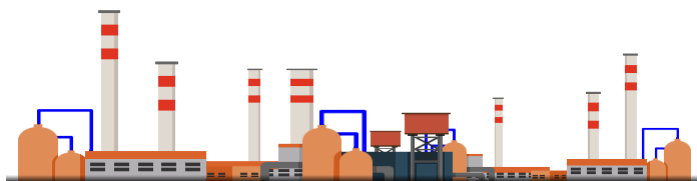
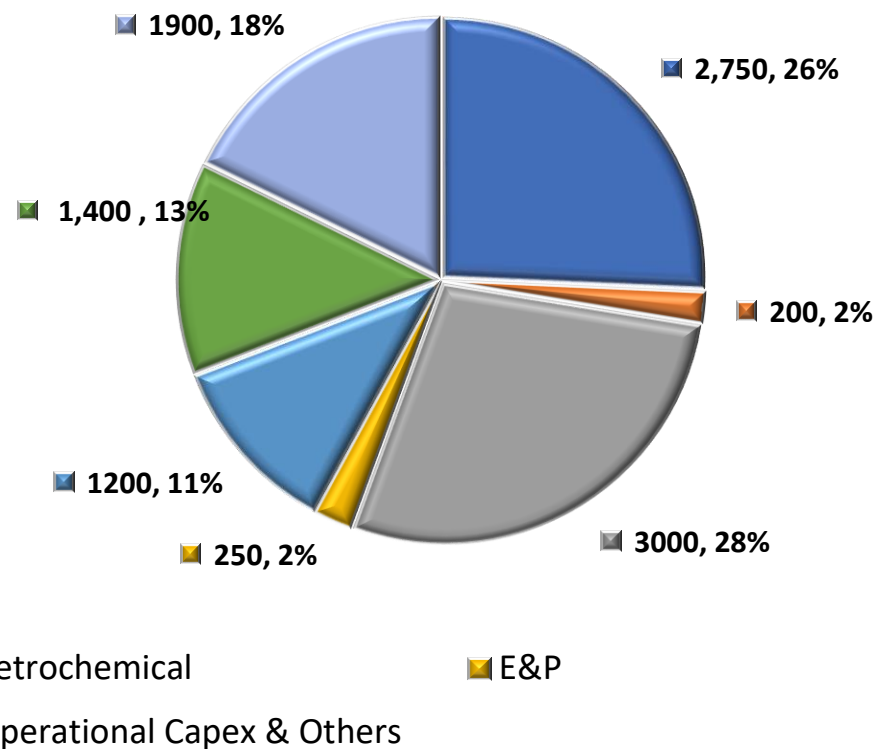
FY 2024-25
₹ 10,512 Crore

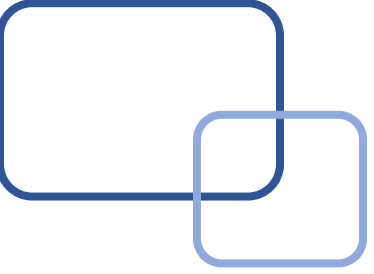
(in Rs crore)



FY 2025-26 (E)
~₹ 10,700 Crore

(in Rs crore)





Thank You



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