



# GAIL (INDIA) LIMITED

## UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE QUARTER ENDED 30TH JUNE, 2010

Rs. in Lakhs

	Particulars	For the Quarter ended		For the
		30.06.2010	30.06.2009	Year ended 31.03.2010 (Audited)
1	a) Net Sales/Income from operations	709,595	603,923	2,499,640
	b) Other Operating Income	1,980	1,991	10,685
2	<b>Expenditure</b>			
	a) (Increase) / Decrease in stock in trade	(7,150)	3,839	(2,059)
	b) Consumption of raw materials	53,413	51,644	219,934
	c) Purchase of traded goods	458,421	378,432	1,543,003
	d) Employees Cost	16,346	13,201	62,120
	e) Depreciation	15,996	14,041	56,182
	f) Other expenditure	45,086	50,257	209,723
	g) Total	582,112	511,414	2,088,903
3	<b>Profit from Operations before Other Income, Interest &amp; Exceptional Items (1-2)</b>	129,463	94,500	421,422
4	<b>Other Income</b>	4,775	5,993	43,425
5	<b>Profit before Interest &amp; Exceptional Items (3+4)</b>	134,238	100,493	464,847
6	<b>Interest</b>	2,054	1,792	7,000
7	<b>Profit after Interest but before Exceptional Items (5-6)</b>	132,184	98,701	457,847
8	<b>Exceptional Items</b>	-	-	-
9	<b>Profit(+)/ Loss(-) from Ordinary Activities before tax (7+8)</b>	132,184	98,701	457,847
10	<b>Provision for Taxation - Current Tax</b>	41,098	33,982	137,500
	- Deferred Tax	2,398	(865)	6,363
11	<b>Net Profit (+)/Loss (-) from Ordinary Activities after tax (9-10)</b>	88,688	65,584	313,984
12	<b>Extraordinary items (Net of tax expenses)</b>	-	-	-
13	<b>Net Profit (+)/Loss (-) for the period (11-12)</b>	88,688	65,584	313,984
14	<b>Paid up Equity Share Capital (Rs.10/- per share)</b>	126,848	126,848	126,848
15	<b>Reserves excluding Revaluation Reserves</b>	-	-	1,553,052
16	<b>Earnings Per Share (EPS) (in Rs.)</b>			
	(a) Basic & Diluted EPS before Extraordinary items	6.99	5.17	24.75
	(b) Basic & Diluted EPS after Extraordinary items	6.99	5.17	24.75
17	<b>Debt Service Coverage Ratio</b>	37.08	27.32	18.20
18	<b>Interest Service Coverage Ratio</b>	56.64	56.14	66.75
19	<b>Public Shareholding</b>			
	- No. of shares	530,702,837	522,936,149	526,921,313
	- Percentage of Shareholding	41.84	41.23	41.54
20	<b>Promoters and Promoter Group Shareholding</b>			
	a) Pledged / Encumbered			
	- No. of shares	Nil	Nil	Nil
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	Nil	Nil	Nil
	- Percentage of Shares (as a % of the total share capital of the company)	Nil	Nil	Nil
	b) Non - encumbered			
	- No. of shares	727,405,675	727,405,675	727,405,675
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00
	- Percentage of Shares (as a % of the total share capital of the company)	57.35	57.35	57.35

Note : Definition for Coverage Ratio :

1. Debt Service Coverage Ratio (DSCR) = Earning Before Interest & Tax / (Interest Expense+ Principal Repayment)

2. Interest Service Coverage Ratio (ISCR) = Earning Before Interest & Tax / Interest Expense

Segment wise Revenue, Results and Capital Employed for the Quarter ended 30th June 2010

(Rs in Lakhs)

	PARTICULARS	For the quarter ended		For the Year ended 31.03.2010 (Audited)
		30.06.2010	30.06.2009	
<b>1</b>	<b>Segment Revenue (Net Sales/Income)</b>			
	A. TRANSMISSION SERVICES			
	I) NATURAL GAS	89,691	73,315	316,836
	II) LPG	11,356	10,573	44,719
	B. NATURAL GAS TRADING	545,167	464,171	1,880,291
	C. PETROCHEMICALS	63,756	63,863	291,221
	D. LPG AND LIQUID HYDROCARBONS	78,145	68,565	283,295
	E. GAILTEL	211	378	1,242
	F. OTHERS	1,302	1,004	5,333
	<b>Total</b>	<b>789,628</b>	<b>681,869</b>	<b>2,822,937</b>
	Less : Inter- Segment Revenue	80,033	77,946	323,297
	<b>Sales / Income from Operations</b>	<b>709,595</b>	<b>603,923</b>	<b>2,499,640</b>
<b>2</b>	<b>Segment Results (Profit before Interest and Tax)</b>			
	A. TRANSMISSION SERVICES			
	I) NATURAL GAS	64,055	52,218	223,941
	II) LPG	7,335	6,824	27,816
	B. NATURAL GAS TRADING	15,785	10,626	37,316
	C. PETROCHEMICALS	28,457	26,432	132,786
	D. LPG AND LIQUID HYDROCARBONS	23,333	15,000	60,878
	E. GAILTEL	(201)	(108)	(899)
	F. OTHERS	(1,175)	(11,699)	(34,074)
	<b>Total</b>	<b>137,589</b>	<b>99,293</b>	<b>447,764</b>
	Less : (i) Interest	2,054	1,792	7,000
	(ii) Other Un-allocable Expenditure	8,205	4,956	27,000
	(iii) Other Un-allocable Income	(4,854)	(6,156)	(44,083)
	<b>Total Profit before Tax</b>	<b>132,184</b>	<b>98,701</b>	<b>457,847</b>
<b>3</b>	<b>Capital Employed (Segment Assets - Segment Liabilities)</b>			
	A. NATURAL GAS TRANSMISSION / TRADING	911,728	615,828	967,926
	B. LPG TRANSMISSION	83,988	89,341	86,507
	C. PETROCHEMICALS	170,079	187,379	177,862
	D. LPG AND LIQUID HYDROCARBONS	102,090	108,863	108,652
	E. GAILTEL	1,823	2,590	1,896
	F. OTHERS	(2,872)	(9,389)	(6,239)
	G. UN-ALLOCABLE	789,891	797,785	630,290
	<b>Total</b>	<b>2,056,727</b>	<b>1,792,397</b>	<b>1,966,894</b>

Note : Others Segment includes E&P & City Gas.

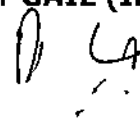
## **Notes**

1. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its meetings held on 2<sup>nd</sup> August 2010.
2. Limited Review of the Financial Results has been carried out by the Statutory Auditors of the company.
3. In terms of the decision of the Government of India to share the under recoveries on sensitive petroleum products, the company has provided Rs.44548 Lakhs for the quarter ended 30th June, 2010 (Previous year quarter : Rs.7472 Lakhs) as communicated by MOP&NG.
4. Petroleum and Natural Gas Regulatory Board (PNGRB) have issued PNGRB ("Determination of Natural Gas Pipeline Tariff") Regulations 2008 effective from 20th November 2008. As per these Regulations, the natural gas pipeline tariff being charged by the company for its pipeline networks in operation is subject to revision with retrospective effect in accordance with the Regulations. Impact on profits is recognized as and when the pipeline tariff is notified in accordance with the Regulations.

PNGRB vide its order no TO/02/2010 dated 19<sup>th</sup> April 2010 and 9<sup>th</sup> June 2010 have approved the Provisional Initial Unit Natural Gas Pipeline Tariff for HVJ-GREP-DVPL and DVPL/GREP upgradation pipeline Network and revenue has been recognized accordingly.

5. Ministry of Petroleum and Natural Gas vide letter No : L-12015/8/10-GP dated 31<sup>st</sup> May 2010 has allowed the company to charge marketing margin on sale of Natural Gas produced by National Oil Companies and the same has been recognized in the Financial Results in accordance with the provisions contained in above referred letter.
6. Other expenditure for the quarter ended 30th June, 2010 includes Rs.2011 Lakhs (Previous year quarter : Rs. 11869 Lakhs) on account of Survey Expenses and write off of Dry well Expenditure in Exploration & Production (E&P) business segment.
7. There were nil investors' complaint pending at the beginning of the quarter, four complaints were received, four complaints were resolved and no complaints were pending at the close of the quarter.
8. Previous period figures have been regrouped / rearranged, wherever required.

**For GAIL (India) Limited**



**(R. K. Goel)**  
**Director (Finance)**

**Place: New Delhi**  
**Date: 02.08.2010**