



GAIL (INDIA) LIMITED

PART I : STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH SEPTEMBER, 2012

Rs. in Lakhs

| Particulars | For the Quarter ended | | | For the Half Year ended | | For the Year ended |
|--|-------------------------|-------------------------|-------------------------|-------------------------|----------------------------------|-------------------------|
| | 30.09.2012 Unaudited | 30.06.2012 Unaudited | 30.09.2011 Unaudited | 30.09.2012 Unaudited | 30.09.2011 Unaudited | 31.03.2012 (Audited) |
| PART - I | | | | | | |
| 1 Income from Operations | | | | | | |
| a) Net Sales/Income from operations | 11,36,122 | 11,08,862 | 9,69,902 | 22,44,984 | 18,56,640 | 40,28,074 |
| b) Other Operating Income | 3,171 | 2,338 | 2,738 | 5,509 | 4,900 | 11,721 |
| Total Income from Operations (Net) | 11,39,293 | 11,11,200 | 9,72,640 | 22,50,493 | 18,61,540 | 40,39,795 |
| 2 Expenses | | | | | | |
| a) Consumption of raw materials | 70,171 | 59,558 | 63,157 | 1,29,729 | 1,21,034 | 2,49,410 |
| b) Purchases of Stock in trade | 8,46,087 | 7,48,935 | 6,52,038 | 15,95,022 | 12,64,280 | 28,44,046 |
| c) (Increase)/decrease in Inventories of Finished Goods, Work in Progress and Stock in Trade | (16,042) | 23,486 | (9,120) | 7,444 | (27,870) | (49,775) |
| d) Employees Cost | 17,364 | 16,363 | 17,052 | 33,727 | 34,209 | 60,749 |
| e) Depreciation & amortisation expenses | 24,907 | 21,692 | 20,076 | 46,599 | 37,889 | 79,071 |
| f) Other expenditure | 80,510 | 70,609 | 81,959 | 1,51,119 | 1,44,615 | 3,53,835 |
| Total Expenses | 10,22,997 | 9,40,643 | 8,25,162 | 19,63,640 | 15,74,157 | 35,37,336 |
| 3 Profit from Operations before Other Income, Interest & Exceptional Items (1-2) | 1,16,296 | 1,70,557 | 1,47,478 | 2,86,853 | 2,87,383 | 5,02,459 |
| 4 Other Income | 23,678 | 3,780 | 11,600 | 27,458 | 18,065 | 43,188 |
| 5 Profit before Interest & Exceptional Items (3+4) | 1,39,974 | 1,74,337 | 1,59,078 | 3,14,311 | 3,05,448 | 5,45,647 |
| 6 Finance Costs | 2,612 | 5,878 | 2,262 | 8,490 | 4,341 | 11,646 |
| 7 Profit after Interest but before Exceptional Items (5-6) | 1,37,362 | 1,68,459 | 1,56,816 | 3,05,821 | 3,01,107 | 5,34,001 |
| 8 Exceptional Items | - | - | - | - | - | - |
| 9 Profit(+)/ Loss(-) from Ordinary Activities before tax (7+8) | 1,37,362 | 1,68,459 | 1,56,816 | 3,05,821 | 3,01,107 | 5,34,001 |
| 10 Tax expenses : | | | | | | |
| Current Tax | | | | | | |
| - Current Year | 27,233 | 44,916 | 64,467 | 72,149 | 98,636 | 1,42,847 |
| - Earlier Year | (4,498) | - | - | (4,498) | - | 12,230 |
| Deferred Tax | 16,089 | 10,165 | (17,092) | 26,254 | (5,437) | 13,540 |
| 11 Net Profit (+)/Loss (-) from Ordinary Activities after tax (9-10) | 98,538 | 1,13,378 | 1,09,441 | 2,11,916 | 2,07,908 | 3,65,384 |
| 12 Extraordinary items (Net of tax expenses) | - | - | - | - | - | - |
| 13 Net Profit (+)/Loss (-) for the period (11-12) | 98,538 | 1,13,378 | 1,09,441 | 2,11,916 | 2,07,908 | 3,65,384 |
| 14 Paid up Equity Share Capital (Rs.10/- per share) | 1,26,848 | 1,26,848 | 1,26,848 | 1,26,848 | 1,26,848 | 1,26,848 |
| 15 Reserves excluding Revaluation Reserves | - | - | - | - | - | 20,35,600 |
| 16 Earnings Per Share (EPS) (in Rs.) | | | | | | |
| (a) Basic & Diluted EPS before Extraordinary items | 7.77 | 8.94 | 8.63 | 16.71 | 16.39 | 28.80 |
| (b) Basic & Diluted EPS after Extraordinary items | 7.77 | 8.94 | 8.63 | 16.71 | 16.39 | 28.80 |
| 17 Debt Service Coverage Ratio | | | | 8.09 | 13.05 | 9.05 |
| 18 Interest Service Coverage Ratio | | | | 16.67 | 33.00 | 20.52 |
| PART - II : SELECT INFORMATION FOR THE QUARTER ENDED 30TH SEPTEMBER, 2012 | | | | | | |
| A PARTICULARS OF SHAREHOLDING | | | | | | |
| 1 Public Shareholding | | | | | | |
| - No. of shares | 54,10,71,725 | 54,10,71,725 | 54,10,71,725 | 54,10,71,725 | 54,10,71,725 | 54,10,71,725 |
| - Percentage of Shareholding (Including 1,12,61,898 shares represented by 18,76,983 GDRs as on 30.09.2012) | 42.65 | 42.65 | 42.65 | 42.65 | 42.65 | 42.65 |
| 2 Promoters and Promoter Group Shareholding | | | | | | |
| a) Pledged / Encumbered | | | | | | |
| - No. of shares | Nil | Nil | Nil | Nil | Nil | Nil |
| - Percentage of Shares (as a % of the total shareholding of promoter and promoter group) | Nil | Nil | Nil | Nil | Nil | Nil |
| - Percentage of Shares (as a % of the total share capital of the company) | Nil | Nil | Nil | Nil | Nil | Nil |
| b) Non - encumbered | | | | | | |
| - No. of shares | 72,74,05,675 | 72,74,05,675 | 72,74,05,675 | 72,74,05,675 | 72,74,05,675 | 72,74,05,675 |
| - Percentage of Shares (as a % of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| - Percentage of Shares (as a % of the total share capital of the company) | 57.35 | 57.35 | 57.35 | 57.35 | 57.35 | 57.35 |
| Particulars | | | | | 3 Months ended 30.09.2012 | |
| B INVESTOR COMPLAINTS | | | | | | |
| Pending at the beginning of the quarter | | | | | | Nil |
| Received during the quarter | | | | | | 5 |
| Disposed of during the quarter | | | | | | 5 |
| Remaining unresolved at the end of the quarter | | | | | | Nil |

Note : Definition for Coverage Ratio :

1. Debt Service Coverage Ratio (DSCR) = Earning Before Interest & Tax / (Interest Expense+ Principal Repayment)
2. Interest Service Coverage Ratio (ISCR) = Earning Before Interest & Tax / Interest Expense

Segment wise Revenue, Results and Capital Employed for the Quarter ended 30th September 2012

(Rs in Lakhs)

| PARTICULARS | For the Quarter ended | | | For the Half Year ended | | For the Year ended |
|--|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| | 30.09.2012 Unaudited | 30.06.2012 Unaudited | 30.09.2011 Unaudited | 30.09.2012 Unaudited | 30.09.2011 Unaudited | 31.03.2012 (Audited) |
| 1 Segment Revenue (Net Sales/Income) | | | | | | |
| A. TRANSMISSION SERVICES | | | | | | |
| I) NATURAL GAS | 98,453 | 91,524 | 97,999 | 1,89,977 | 1,91,892 | 3,85,240 |
| II) LPG | (396) | 11,361 | 10,983 | 10,965 | 22,403 | 45,421 |
| B. NATURAL GAS TRADING | 9,69,696 | 9,24,214 | 7,57,538 | 18,93,910 | 14,78,081 | 33,05,157 |
| C. PETROCHEMICALS | 87,984 | 57,414 | 93,764 | 1,45,398 | 1,57,455 | 3,41,540 |
| D. LPG AND LIQUID HYDROCARBONS | 76,947 | 1,07,231 | 98,872 | 1,84,178 | 1,80,255 | 3,09,024 |
| E OTHER SEGMENT | 7,580 | 5,604 | 2,572 | 13,184 | 4,769 | 12,366 |
| Total | 12,40,264 | 11,97,348 | 10,61,728 | 24,37,612 | 20,34,855 | 43,98,748 |
| Less : Inter- Segment Revenue | 1,04,142 | 88,486 | 91,826 | 1,92,628 | 1,78,215 | 3,70,674 |
| Sales / Income from Operations | 11,36,122 | 11,08,862 | 9,69,902 | 22,44,984 | 18,56,640 | 40,28,074 |
| 2 Segment Results (Profit before Interest and Tax) | | | | | | |
| A. TRANSMISSION SERVICES | | | | | | |
| I) NATURAL GAS | 60,488 | 56,733 | 55,623 | 1,17,221 | 1,20,827 | 2,15,386 |
| II) LPG | (4,892) | 7,094 | 7,222 | 2,202 | 14,119 | 27,201 |
| B. NATURAL GAS TRADING | 24,471 | 49,564 | 28,659 | 74,035 | 59,970 | 1,08,860 |
| C. PETROCHEMICALS | 41,816 | 19,579 | 40,405 | 61,395 | 64,741 | 1,46,580 |
| D. LPG AND LIQUID HYDROCARBONS | 6,646 | 43,727 | 35,213 | 50,373 | 58,064 | 55,443 |
| E OTHER SEGMENT | 694 | 809 | (8,182) | 1,503 | (11,533) | (19,642) |
| Total | 1,29,223 | 1,77,506 | 1,58,940 | 3,06,729 | 3,06,188 | 5,33,828 |
| Less : (i) Interest | 2,612 | 5,878 | 2,262 | 8,490 | 4,341 | 11,646 |
| (ii) Other Un-allocable Expenditure | 13,266 | 7,139 | 11,829 | 20,405 | 19,230 | 32,385 |
| (iii) Other Un-allocable Income | (24,017) | (3,970) | (11,967) | (27,987) | (18,490) | (44,204) |
| Total Profit before Tax | 1,37,362 | 1,68,459 | 1,56,816 | 3,05,821 | 3,01,107 | 5,34,001 |
| 3 Capital Employed (Segment Assets - Segment Liabilities) | | | | | | |
| A. NATURAL GAS TRANSMISSION / TRADING | 14,77,739 | 14,77,278 | 13,20,610 | 14,77,739 | 13,20,610 | 13,20,629 |
| B. LPG TRANSMISSION | 66,837 | 74,558 | 81,191 | 66,837 | 81,191 | 79,397 |
| C. PETROCHEMICALS | 1,79,407 | 1,70,113 | 1,54,480 | 1,79,407 | 1,54,480 | 1,61,924 |
| D. LPG AND LIQUID HYDROCARBONS | 97,558 | 79,704 | 1,12,584 | 97,558 | 1,12,584 | 78,534 |
| E OTHER SEGMENT | 54,393 | 63,085 | (7,356) | 54,393 | (7,356) | 35,171 |
| F UN-ALLOCABLE | 14,03,805 | 13,05,006 | 9,96,564 | 14,03,805 | 9,96,564 | 11,98,340 |
| Total | 32,79,739 | 31,69,744 | 26,58,073 | 32,79,739 | 26,58,073 | 28,73,995 |

Note : Others Segment includes GAILTel, E&P, City Gas & Power Generation in standalone.

Statement of Assets & Liabilities as at 30th September 2012

(Rs in Lakhs)

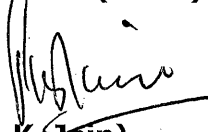
| PARTICULARS | For the Half Year ended | | For the Year ended |
|--|----------------------------|----------------------------|-------------------------|
| | 30.09.2012 (Un-audited) | 30.09.2011 (Un-audited) | 31.03.2012 (Audited) |
| A EQUITY AND LIABILITIES | | | |
| 1 Shareholders' Fund | | | |
| (a) Share Capital | 1,26,848 | 1,26,848 | 1,26,848 |
| (b) Reserves & Surplus | 22,47,510 | 20,06,389 | 20,35,600 |
| Sub Total - Shareholders' Funds | 23,74,358 | 21,33,237 | 21,62,448 |
| 2 Non Current Liabilities | | | |
| (a) Long Term Borrowings | 6,41,682 | 3,27,450 | 4,88,935 |
| (b) Deferred Tax Liabilities (net) | 2,03,118 | 1,57,887 | 1,76,864 |
| (c) Other Long Term Liabilities | 33,997 | 12,471 | 27,798 |
| (d) Long Term Provisions | 36,757 | 30,968 | 33,777 |
| Sub Total - Non Current Liabilities | 9,15,554 | 5,28,776 | 7,27,374 |
| 3 Current Liabilities | | | |
| (a) Short Term Borrowings | 22,307 | - | - |
| (b) Trade Payables | 2,49,937 | 2,07,434 | 2,50,993 |
| (c) Other Current Liabilities | 3,42,204 | 2,57,872 | 3,65,479 |
| (d) Short Term Provisions | 2,36,223 | 2,57,794 | 4,02,174 |
| Sub Total - Non Current Liabilities | 8,50,671 | 7,23,100 | 10,18,646 |
| TOTAL - EQUITY AND LIABILITIES | 41,40,583 | 33,85,113 | 39,08,468 |
| B ASSETS | | | |
| 1 Non Current Assets | | | |
| (a) Fixed Assets | 25,48,374 | 20,17,798 | 23,80,007 |
| (b) Non Current Investments | 2,79,026 | 2,14,235 | 2,67,190 |
| (c) Long Term Loans and Advances | 3,30,194 | 2,71,628 | 2,86,302 |
| (d) Other Non Current assets | 33,323 | 6,892 | 27,211 |
| Sub Total - Non Current Assets | 31,90,917 | 25,10,553 | 29,60,710 |
| 2 Current Assets | | | |
| (a) Current Investments | - | 959 | 959 |
| (b) Inventories | 1,34,033 | 1,16,223 | 1,41,974 |
| (c) Trade Receivables | 1,93,117 | 1,99,951 | 1,90,448 |
| (d) Cash and Cash Equivalents | 1,33,498 | 1,03,088 | 93,133 |
| (e) Short Term Loans and Advances | 4,88,789 | 4,54,273 | 5,21,122 |
| (f) Other Current Assets | 229 | 66 | 122 |
| Sub Total - Current Assets | 9,49,666 | 8,74,560 | 9,47,758 |
| TOTAL - ASSETS | 41,40,583 | 33,85,113 | 39,08,468 |

Notes

1. The above financial results have been reviewed by the Audit Committee and approved by the Board of Directors at its respective meetings held on 25th October 2012 and 26th October 2012.
2. Limited Review of the Financial Results has been carried out by the Statutory Auditors of the company.
3. In terms of the decision of the Government of India to share the under recoveries on LPG, the company has provided provisionally discount of ₹ 78567 Lakhs for the quarter ended 30th September, 2012 (Previous year corresponding quarter : ₹ 56660 Lakhs) and ₹ 148567 Lakhs for the half year ended 30th September, 2012 (Previous year corresponding period : ₹ 124852 Lakhs).
4. Revenue of ₹ 12301 Lakhs has been derecognized during the quarter in view of revision of LPG pipeline Tariff by PNGRB.
5. Previous period / year figures have been regrouped / reclassified, wherever required.

Place: New Delhi
Date: 26.10.2012

For GAIL (India) Limited


(P. K. Jain)
Director (Finance)