



**GAIL (India) Limited**  
New Delhi

Date: 10.02.2017

**Information for Q3 (2016-17)**

**Financial Information:**

(₹ in Cr)

SL. No.	PARTICULARS	Q3 2015-16	Q3 2016-17
<b>I</b>	<b>GROSS SALES</b>		
1	Transmission Services		
	a) Natural Gas	902	1,096
	b) LPG Transmission	113	141
2	Gas Marketing	10,602	8,662
3	Petrochemicals	804	1,403
4	LPG & Other Liquid Hydro Carbons	846	820
5	Unallocated	209	172
	<b>TOTAL TURNOVER</b>	<b>13,476</b>	<b>12,294</b>
<b>II</b>	<b>GROSS MARGIN</b>		
1	Transmission Services		
	a) Natural Gas	631	823
	b) LPG Transmission	67	77
2	Gas Marketing	487	305
3	Petrochemicals	(67)	247
4	LPG & Other Liquid Hydro Carbons	245	387
5	Unallocated	49	163
	<b>TOTAL GROSS MARGIN</b>	<b>1,411</b>	<b>2,002</b>

**Physical Performance:**

SL. No.	PARTICULARS	U/M	Q3 2015-16	Q3 2016-17
<b>I</b>	<b>TRANSMISSION</b>			
1	Natural Gas	MMSCMD	97.09	102.73
2	LPG	000 MT	692	914
<b>II</b>	<b>PRODUCTION</b>			
1	Petrochemicals	000 MT	94	152
2	LPG	000 MT	231	232
3	Other Liquid Hydro Carbons	000 MT	64	64
<b>III</b>	<b>SALES</b>			
1	Natural Gas	MMSCMD	77.12	82.79
2	Petrochemicals	000 MT	84	146
3	LPG	000 MT	231	232
4	Other Liquid Hydro Carbons	000 MT	63	64