



GAIL (India) Limited
New Delhi

Date: 12.02.2018

Information for Q3 (2017-18)

Financial Information:

(₹ in Crore)

SL. No.	PARTICULARS	Q3 2016-17	Q3 2017-18
I	GROSS SALES		
1	Transmission Services		
	a) Natural Gas	1,096	1,201
	b) LPG Transmission	141	140
2	Gas Marketing	8,662	10,213
3	Petrochemicals	1,403	1,431
4	LPG & Other Liquid Hydro Carbons	820	1,172
5	Unallocated	172	214
	TOTAL SALES	12,294	14,371
II	GROSS MARGIN		
1	Transmission Services		
	a) Natural Gas	832	853
	b) LPG Transmission	77	72
2	Gas Marketing	305	341
3	Petrochemicals	247	201
4	LPG & Other Liquid Hydro Carbons	387	679
5	Unallocated	154	127
	TOTAL GROSS MARGIN	2,002	2,273

Physical Performance:

SL. No.	PARTICULARS	U/M	Q3 2016-17	Q3 2017-18
I	TRANSMISSION			
1	Natural Gas	MMSCMD	102.7	109.2
2	LPG	000 MT	914	935
II	PRODUCTION			
1	Petrochemicals	000 MT	152	188
2	LPG	000 MT	232	255
3	Other Liquid Hydro Carbons	000 MT	64	73
III	SALES			
1	Natural Gas	MMSCMD	82.8	87.7
2	Petrochemicals	000 MT	146	176
3	LPG	000 MT	232	253
4	Other Liquid Hydro Carbons	000 MT	64	73