



GAIL (India) Ltd.

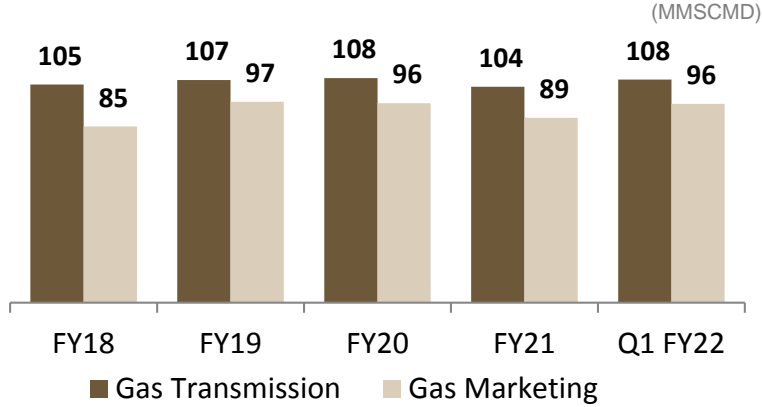
Investors & Analysts' Presentation

1Q FY22

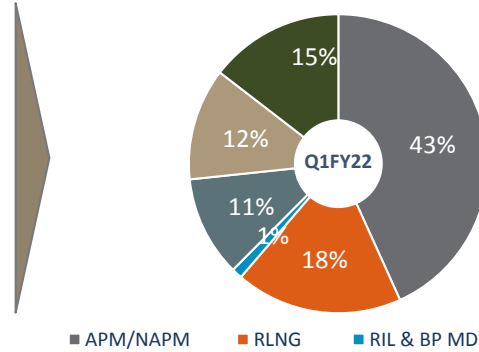


Physical Performance

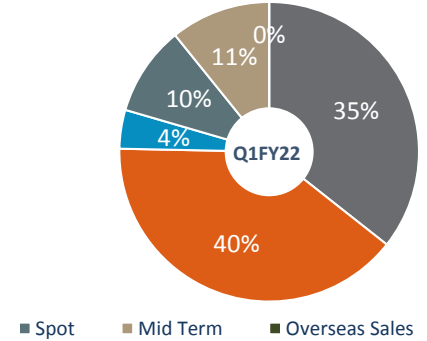
Gas Volume Trend



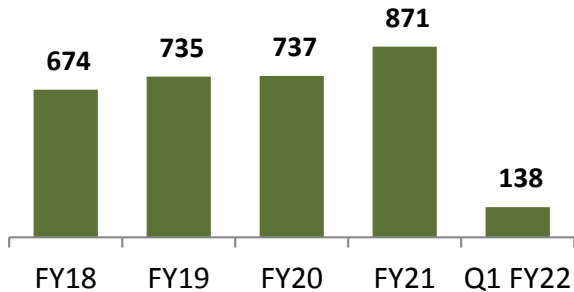
Gas Marketing Mix



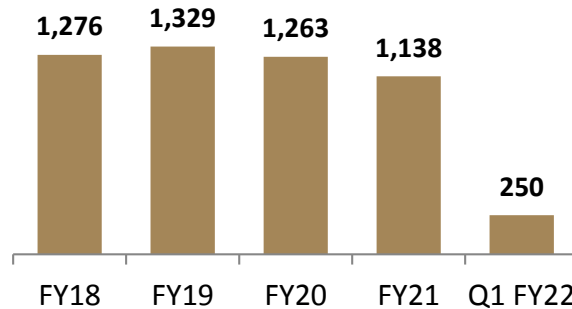
Gas Transmission Mix



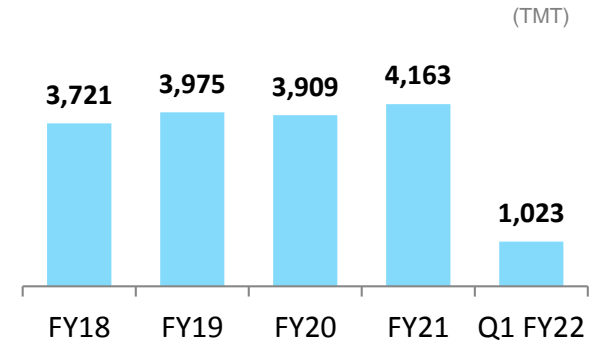
Petrochemicals Sales



Liquid Hydrocarbons Sales



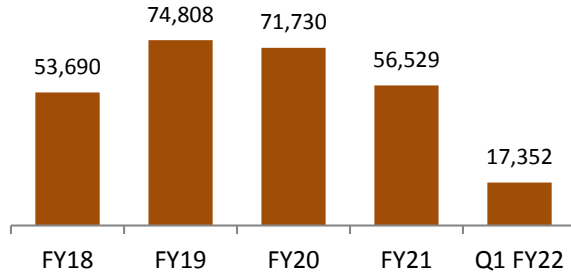
LPG Transmission



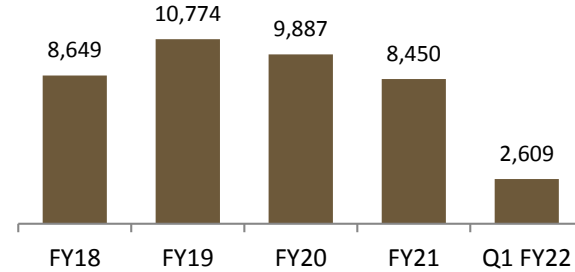
Financial Performance (Standalone)

(in Rs. crore)

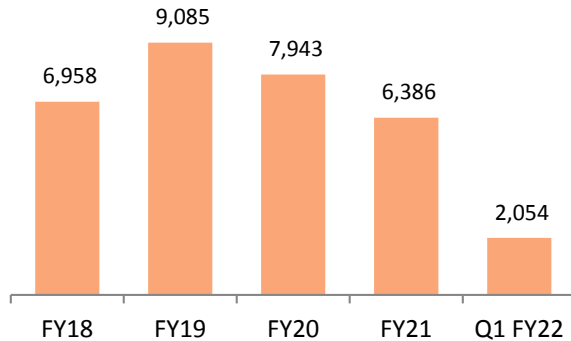
Turnover (Gross)



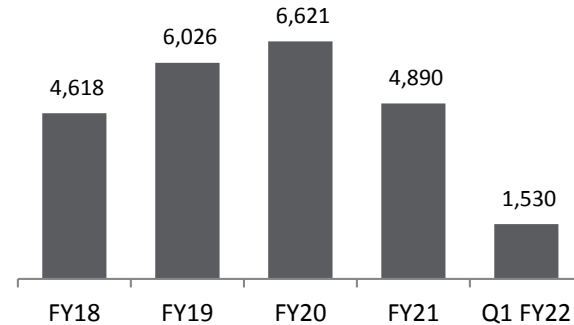
Gross Margin (PBDIT)



Profit Before Tax (PBT)

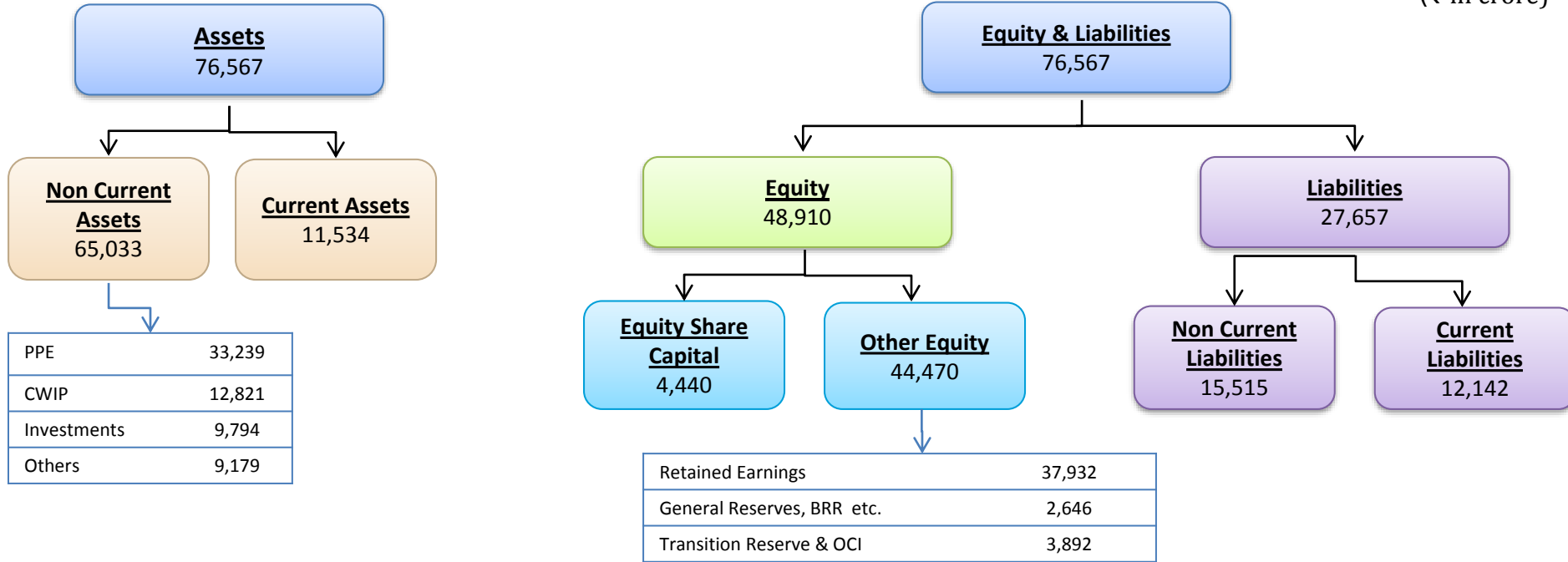


Profit After Tax (PAT)



Balance Sheet as on 30th June 2021

(₹ in crore)



Capital Employed
₹ 59,224 crore

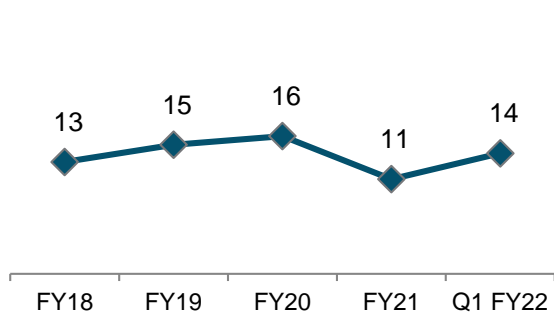
Net Worth*
₹ 44,912 crore

Loan Outstanding#
₹ 5,910 crore

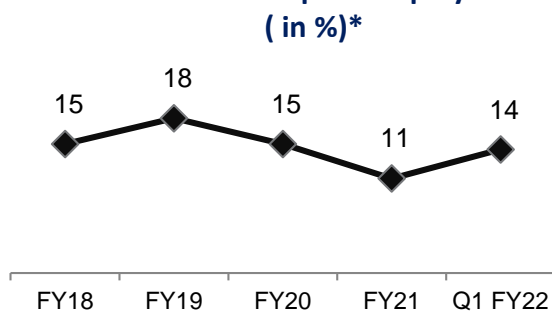
* as per companies' Act, # including short term loan of Rs 2000 crore and lease liability of long term debt

Key Financial Ratios

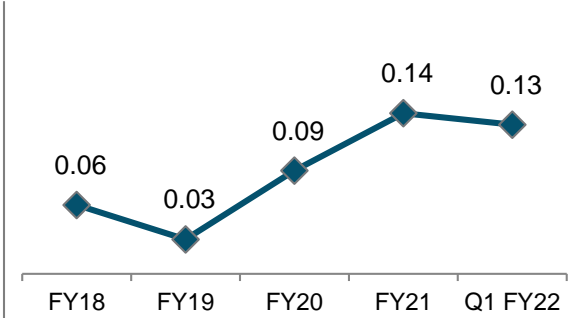
PAT to Net Worth (in %)*



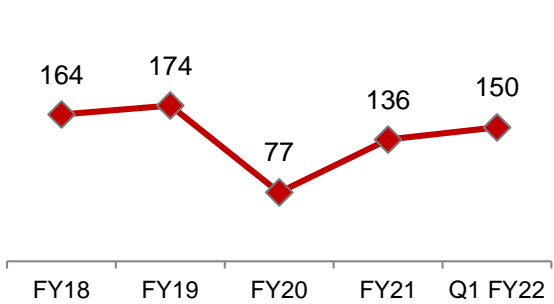
Return on Capital Employed (in %)*



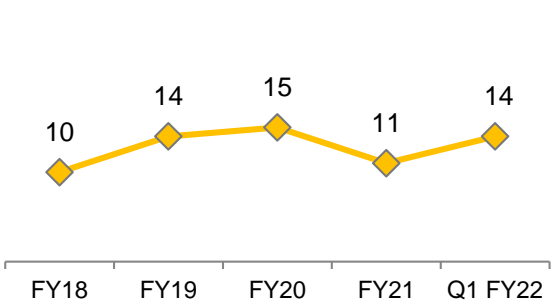
Debt to Equity Ratio



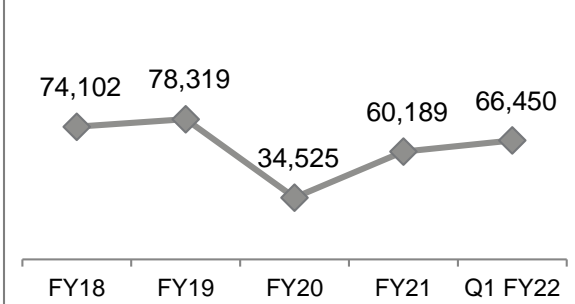
Share Price (in Rs./Share)



Earning Per Share (in Rs./Share)*



Market Capitalization (in Rs./crore)



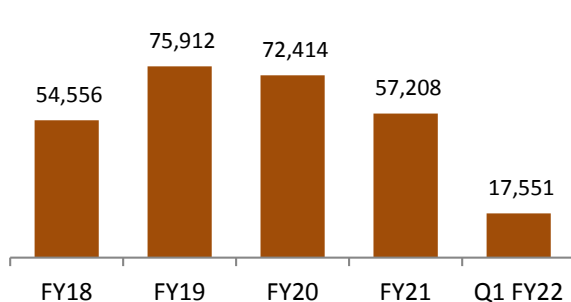
§ Figures from FY 16 onward are as per Ind-AS, Networth as per Companies Act 2013,

* Number are Annualized

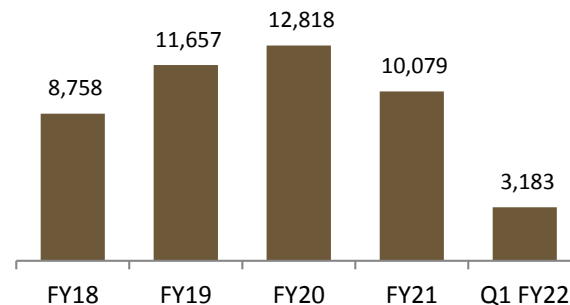
Financial Performance (Consolidated Basis)

(in ₹ crore)

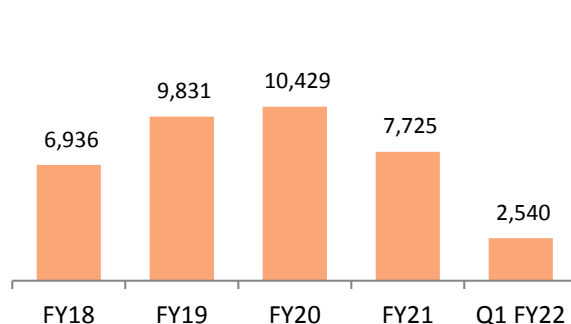
Turnover (Gross)



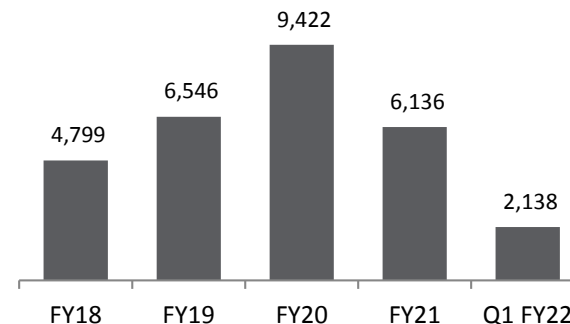
Gross Margin (PBDIT)



Profit Before Tax

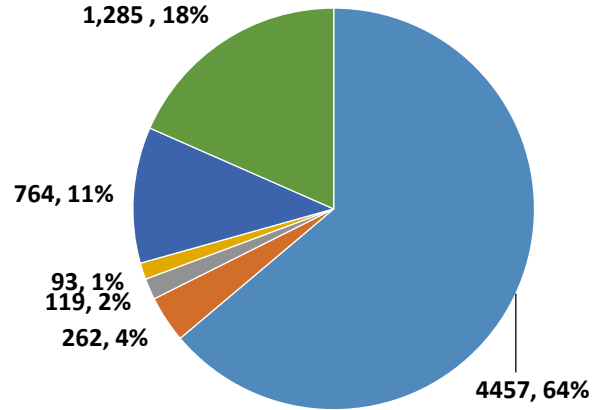


Profit after Tax



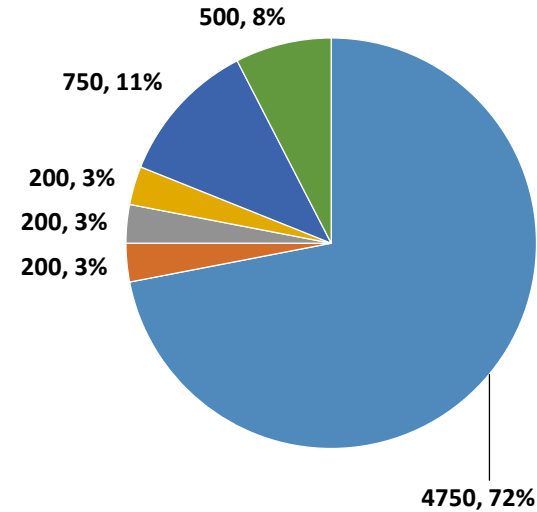
Capital Expenditure Profile

FY 2020-21
~ 7,000 Cr.



FY 2021-22E
~ 6,600 Cr.

(in ₹ crore)



■ Pipeline ■ City Gas Distribution (Equity) ■ Petrochemical ■ E&P ■ Equity Investments ■ Operational Capex

Revenue Reconciliation on Consolidated Basis Q1 FY22

(in ₹ crore)

Entity	Revenue (Gross)	Elimination	Consolidated Revenue
GAIL	17,386.62	(1,858.99)	15,527.63
GG SPL	944.44	(147.46)	796.98
GGUI	1,533.96	(1,512.51)	21.45
TNGCL	30.98		30.98
GAIL_GAS	1,211.56		1,211.56
BGCL	0.04		0.04
KLL	150.40	(150.40)	-
Elimination	(3,669.36)		(3,669.36)
Consolidated Revenue	17,588.64	(3,669.36)	17,588.64

PAT Reconciliation (Consolidated Basis)

(in ₹ crore)

Particulars	% Share holding as on 30 th Jun 21	Investment (Net) as on 30 th Jun 21	Q1 FY22
GAIL			1,529.92
Subsidiaries		2,315	199.40
GAIL GAS	100%	1,591	54.79
GGSP	100%	42	4.15
GGUI	100%	179	-8.41
Bengal Gas Company Limited	67%	50	-2.95
Konkan LNG Limited	89%	438	166.19
TNGCL	49%	15	5.03
Less: Minority Interest	-	-	-19.40
Associates		2,525	399.82
MGL	33%	32	66.33
PLL	13%	99	75.38
BCPL	70%	992	132.56
IGL	23%	32	60.77
Opal	49%	995	0
China Gas	3%	97	113.04
Fayum Gas	19%	8	1.21
Ramagundam Fertilizer	15%	270	-49.47
Joint Ventures (JVs)	-	802	28.15
CGD JVs & Others (BGL, CUGL, GGL, MNGL, AGL ,VGL, TAPI,IGGL)	-	802	28.15
Adjustments			
Add: Elimination of Dividend	-	-	0
Add: Elimination Profit/Loss recognized from investments	-	-	0
Less: Others	-	-	19.54
Consolidated	-	-	2,137.75 *

* Excluding Minority interest of Rs. 19.40 Crore

Thank you

