

## **A.INTRODUCTION**

GAIL (India) Limited is India's leading Maharatna Public Sector Undertaking having presence in entire natural gas value chain comprising of Exploration & Production, LNG imports, Gas Transmission & Marketing, Gas Processing, Petrochemicals, LPG Transmission and City Gas Distribution etc.

Gail (India) Ltd had established C2C3 Recovery Unit at Vijaipur, Madhya Pradesh and commissioned it during March, 2015 for recovery of ethane, propane and other hydrocarbon fractions from natural gas feed stock. Very low temperatures of -118 deg C are encountered during the liquefaction process of ethane and higher hydrocarbons, which can freeze CO<sub>2</sub> to dry ice. To mitigate the same, the natural gas is sweetened with a suitable solvent which absorbs CO<sub>2</sub> in the natural gas and CO<sub>2</sub> free gas is then taken into liquefaction process. GAIL is looking for suitable consumers who are interested to consume this CO<sub>2</sub> elsewhere in their manufacturing process on a sustainable basis.

## **B.DETAILS**

The amount of CO<sub>2</sub> recovered is to the tune of 37500 sm<sup>3</sup>/hour at 0.5 kg/cm<sup>2</sup>g and at 50 deg C.

Composition:

<b>Components</b>	<b>CO<sub>2</sub> gas wt.%</b>
CARBON DIOXIDE	95.86
HYDRGEN SULFIDE	0.0068
NITROGEN	0.00
METHANE	0.15
ETHANE	0.06
PROPANE	0.00
I-BUTANE	0.00
N-BUTANE	0.00
N-PENTANE	0.00
I-PENTANE	0.00
N-HEXANE	0.00
N-HEPTANE	0.00

N-OCTANE	0.00
WATER	3.92

### **C.REQUEST FOR EXPRESSION OF INTEREST**

GAIL (India) Ltd, Vijaipur is looking for suitable customers who are interested in consuming the CO2 recovered from natural gas in the NG sweetening process on a sustainable basis in their manufacturing process/infrastructure.

Reputed /established buyers who can establish OR who are already having established systems and infrastructures in place for continuous evacuation and consumption of CO2 recovered from natural gas are invited to express their interest.

### **D.ELIGIBILITY CRITERIA**

The applicant must fulfil the following minimum eligibility criteria

#### **Technical criteria**

Bidder should be able to submit proof for continuous consumption of CO2 in his establishment /infrastructure for at least last 3 years on a sustained basis for an amount equivalent to at least 50% of quantity requested in interest expressed in EOI.

Minimum quantity of CO2 expressed in EOI is 100mt/day.

Order of preference of allocation would be based on higher quantity of interest expressed in EOI and geographical advantage if any.

However, during plant upsets / shutdowns, there may be the chances of interruption/ variation in available quantity of CO2; in that case GAIL will not be responsible for payment of any demurrages charges to the party.

The document submitted should be duly certified by chartered engineer and notary public

## **Financial criteria**

Bidder should submit the following documents

1. Copy of Audited Financial Results for the preceding three (03) financial years issued by Statutory Auditor / Chartered Accountant
2. Details of Financial capability of bidder issued by a Chartered Accountant
3. Net Worth of the bidder should be positive as per the last audited financial statement

Documents at (1) above must be duly attested by a Notary Public with legible Stamp.

This document primarily details the pre-qualification criterions that need to be satisfied by the parties interested. Document also details the documentary evidences that need to be submitted for expressing interest.

Other general details of the contract are also provided for general understanding of interested parties. Further selection process to be adopted for award of contract and volume of contract etc., are not covered in this document.

Any further details that are deemed necessary will be intimated to shortlisted bidders from the EOI bidding process. A more detailed Terms of Reference will be included in the Request for Proposal (RfP), which will be issued to the shortlisted Bidders.

Bidders shall note that, fulfillment of the qualification criterions shall not automatically mean qualification of the bidder for award of contract and these are only basic criterions for consideration of the bidder for further selection process. The award process shall be done through NIT.

On scrutiny of bids, and its outcome, each of the vendor will be notified through separate communication, on their status of qualification and further selection process, if any, for award of contract

Failing to meet any of the specific qualification criterions may make the bid liable for not consideration for further selection process, if any.

GAIL reserves the right to accept/ reject any or all the bids without assigning any reason whatsoever. The decision of GAIL shall be final and no correspondence will be entertained in this regard.

The responses to this EOI shall be valid for not less than six (6) months from last date of submission.

GAIL would shortlist Applicants on the basis of EOIs received. The short listing of the applicants shall be completed within 45 days' of the opening of the EOIs and the successful applicants shall be informed. Applicants who are short listed after this EOI stage shall be under no obligation to participate in the Tender Document issued subsequently.

The Applicant should submit a General Power of Attorney (GPA), authorizing the signatory of the Application to commit the Applicant to the response.

If the Applicant deliberately gives wrong information in its response to Expression of Interest, GAIL reserves the right to reject such EOI and/or cancel the award, if made.

Responses submitted by the Applicant will become the property of GAIL and GAIL will have no obligation to return the same to the Applicant.

The Applicant will be responsible for all the costs associated with the preparation of the response and participation in discussions. GAIL will not be responsible in any way for such costs, regardless of the conduct or outcome of this process.

Further, the Applicants may also please note that:

- (i) Applicants shall mention the name of the contact person, phone no., email id, fax no. and complete address of the Applicant in the covering letter.
- (ii) Responses that are incomplete, which do not substantially meet the requirements prescribed in this EOI, are liable to be rejected by GAIL.
- (iii) Responses containing incomplete information in the specified formats would be liable for rejection.
- (iv) All pages of the responses submitted must be initialled by the authorized signatory on behalf of the Applicant.
- (v) Applicants, not furnishing additional information or clarifications sought within the stipulated time, may be liable for rejection.

(vi) Applicants making any claim, which does not reflect the truth or is material misrepresentation of facts, then the EOI would be liable for rejection.

(vii) GAIL reserves the right to reject all or any of the responses without assigning any reasons whatsoever.

**E) SUBMISSION OF EXPRESSION OF INTEREST: IMPORTANT DATES**

<b>Date of Notification of EOI</b>	<b>29 November 2018</b>
<b>Date of Pre-bid conference at Vijaipur</b>	<b>1100 Hrs., 17th December</b>
<b>Last date for submission of EOI at</b>	<b>1400 Hrs., 31st December</b>
<b>Date of opening of EOI at Vijaipur</b>	<b>1500 Hrs., 31st December</b>

Applicants should furnish their Expression of Interest in the prescribed application format as per ANNEXURE with all the necessary documents in a sealed envelope along with a covering letter duly signed by an authorized signatory. It should be ensured that all information pertaining to (I) Details of the Organization, (II) Financial Status, (III) Business / Activity proposed at the premises, and (IV) Facilities sought for leasing along with supporting documents are enclosed.

The EOI documents placed in a sealed envelope shall be super scribed as below

**“Expression of Interest for continuous evacuation and consumption of CO2 recovered from natural gas from C2C3 recovery plant GAIL (India) Limited at Vijaipur, Distt. Guna, Madhya Pradesh**

is to be submitted on or before the specified date at the address as below:

**General Manager (GPU OPS)  
GAIL (India) Limited  
GAIL Complex, Vijaipur  
Distt. Guna, Madhya Pradesh- 473112**

**Landline:07544 274210**

**Email: jbtorne@gail.co.in**

The Name of the Applicant, contact address, phone, fax, e-mail must also be mentioned on the Cover.

The Applicant has the option of sending his response by Speed post, courier or submitting the EOI in person so as to reach the designated address by the time and date as stipulated above. Responses submitted by telex/telegram/fax/e-mail will not be considered under any circumstances. GAIL shall not be responsible for any delay in receipt of the EOIs. Any response received after the deadline for submission of the responses stipulated will not be opened.

No change or supplemental information to an EOI will be accepted after the scheduled time of submission. GAIL reserves the right to seek additional information from the Applicants, if found necessary, during the course of evaluation of the EOI.

If the envelope is not sealed and not marked as per the requirement, the GAIL will assume no responsibility for the EOI's misplacement or premature opening.

**EOI should reach the address indicated by 1400 Hrs. on or before 31st December 2018.**

**Notes:**

1. Though adequate care has been taken while preparing this document, the Applicant shall satisfy himself that document is complete in all respects.
2. Intimation of any discrepancy shall be given to this office immediately. If no intimation is received from any Applicant within ten (10) days from the date of issue of this document, it shall be considered that the issued document is complete in all respects.
3. While this Expression of Interest has been prepared in good faith, GAIL does not make any representation or warranty, express or implied, or accept any responsibility or liability, whatsoever, in respect of any statements or omissions herein, or the accuracy, completeness or reliability of information contained herein, and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of this request, even if any loss or damage is caused by any act or omission on its part.
4. The details of systems on offer envisaged by GAIL as given in the EOI document are indicative and are under finalization. GAIL reserves the right to change the terms and conditions of the offer.
5. Interested parties can contact at below address for any queries.

**General Manager (GPU OPS)**  
**GAIL (India) Limited**  
**GAIL Complex, Vijaipur**  
**Distt. Guna, Madhya Pradesh- 473112**  
**Landline: 07544 -274210**  
**Email: jbtorne@gail.co.in**

**FORMAT FOR INDICATING EXPRESSION OF INTEREST**

**CHECKLIST OF DOCUMENTS ENCLOSED**

<b>SN</b>	<b>Document Name</b>	<b>No. of Pages</b>



**ANNEXURE-A**

**DETAILS OF THE ORGANIZATION**

<b>SN</b>	<b>PARTICULARS</b>	<b>DETAILS</b>
1	Name of the Organization	
2	Type of Business (Proprietorship/ Partnership/ Private/ Public/ company/Cooperative Body/Joint Venture etc) with registration particulars.	
3	Name of Proprietor/Partners/Directors	
4	Structure of the Organization	
5	Complete communication particulars of Corporate and Registered office.	
6	Full communication details of contact person for one point contact along with Landline, Fax No., mobile number, email id, etc	
7	Memorandum and Article and Association	

**ANNEXURE-B**

**FINANCIAL STATUS**

<b>SN</b>	<b>PARTICULARS</b>	<b>DETAILS</b>
1	Annual turnover of last three financial years	
2	Financial position including Paid up Capital and Net worth duly certified	
3	Other recourses/ bank credit or Bank solvency certificate	
4	Equity holding ratio in case of JV, with its details	
5	IT returns for the last three financial years	
6	Audited balance sheet for the last 3 financial years	

**FORMAT FOR CHARTERED ACCOUNTANT CERTIFICATE/ CERTIFIED PUBLIC ACCOUNTANT (CPA) FOR FINANCIAL CAPABILITY OF THE BIDDER**

We have verified the Audited Financial Statements and other relevant records of M/s..... (Name of the bidder) and certify the following:

**A. AUDITED ANNUAL TURNOVER\* OF LAST 3 YEARS:**

Year	Amount (Currency)
Year 1:	
Year 2:	
Year 3:	

**B. NETWORTH\* AS PER LAST AUDITED FINANCIAL STATEMENT:**

Description	Year _____
	Amount (Currency)
1. Net Worth	

**C. WORKING CAPITAL\* AS PER LAST AUDITED FINANCIAL STATEMENT :**

Description	Year _____
	Amount (Currency)
1. Current Assets	
2. Current Liabilities	
3. Working Capital (Current Assets-Current liabilities)	

***\*Refer Instructions***

**Note: It is further certified that the above mentioned applicable figures are matching with the returns filed with Registrar of Companies (ROC) [Applicable only in case of Indian Companies]**

Name of Audit Firm:

[Signature of Authorized Signatory]

Chartered Accountant/CPA

Name:

Date:

Designation:

Seal:

Membership No.:

## **Instructions:**

1. The Separate Pro-forma shall be used for each member in case of JV/ Consortium.
2. The financial year would be the same as one normally followed by the bidder for its Annual Report.
3. The bidder shall provide the audited annual financial statements as required for this Tender document. Failure to do so would result in the Proposal being considered as non- responsive.
4. For the purpose of this Tender document:
  - (i) **Annual Turnover** shall be "Sale Value/ Operating Income"
  - (ii) **Working Capital** shall be "Current Assets less Current liabilities" and
  - (iii) **Net Worth** shall be Paid up share capital plus Free Reserves & Surplus less accumulated losses, deferred expenditure and miscellaneous expenditure not written off, if any.
5. **Above figures shall be calculated after considering the qualification, if any, made by the statutory auditor on the audited financial statements of the bidder including quantified financial implication.**
6. This certificate is to be submitted on the letter head of Chartered Accountant/CPA.