



**GAIL (India) Limited**  
New Delhi

Date: 13.05.2008

**Information for Q4 (2007-08)**

**Financial Information:**

**(Rs in Cr)**

SL. No.	PARTICULARS	2006-07 Q4	2007-08 Q4
<b>I</b>	<b>SALES TURNOVER (Net of ED)</b>		
1	Transmission Services		
	a) Natural Gas	411	498
	b) LPG Transmission	91	107
2	Gas Trading	2,339	2,769
3	Petrochemicals	633	741
4	LPG & Other Liquid Hydro Carbons	400	791
5	GAILTEL	7	7
6	Unallocated	2	22
	<b>TOTAL SALES</b>	<b>3,883</b>	<b>4,935</b>
<b>II</b>	<b>GROSS MARGIN</b>		
1	Transmission Services		
	a) Natural Gas	344	439
	b) LPG Transmission	66	86
2	Gas Trading	36	72
3	Petrochemicals	337	404
4	LPG & Other Liquid Hydro Carbons	(51)	379
5	GAILTEL	3	3
6	Unallocated	(19)	(123)
	<b>TOTAL GROSS MARGIN</b>	<b>716</b>	<b>1,260</b>

**Physical Performance:**

SL. No.	PARTICULARS	U/M	2006-07 Q4	2007-08 Q4
<b>I</b>	<b>TRANSMISSION</b>			
1	Natural Gas	MMSCMD	79.72	82.15
2	LPG	000 MT	659	783
<b>II</b>	<b>PRODUCTION</b>			
1	Petrochemicals	000 MT	99	109
2	LPG	000 MT	258	254
3	Other Liquid Hydro Carbons	000 MT	83	78
<b>III</b>	<b>SALES</b>			
1	Natural Gas	MMSCMD	68.94	68.82
2	Petrochemicals	000 MT	99	109
3	LPG	000 MT	260	250
4	Other Liquid Hydro Carbons	000 MT	81	73